

The Journal

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Thursday, September 28, 1995

50 cents (Tax Included)

Board OKs salary increase

Shannon Morgan

ALBANY — After nearly five years of going without, employees of the Albany Unified School District are about to get a raise.

The School Board Tuesday night approved a resolution allocating \$150,000 to district staff salaries, holding its second public hearing on the matter.

One of the newly received, one-time money is part of the negotiated contract settlement between the Albany Teachers Association and the district. Of the \$150,000 allocated Tuesday, \$115,000 will be directed toward teacher salaries, with the remainder going to classified staff salaries.

Though the contract agreement has yet to be fully signed, it is likely that the district has earmarked special funds for salaries. Last spring the district received \$75,000 for salary adjustments in the 1994/95 school year.

See SALARY, page 12

Diversity program being considered

Shannon Morgan

ALBANY — High school students, administrators and parents are considering a "risky" approach to promote racial harmony on campus this year.

"Days of Respect," tentatively planned for Oct. 16-17, will include a workshop series to promote positive relationships on campus. In a novel approach to the process, the committee in charge of developing the program is suggesting discussion groups be divided by race. Students, however, will be encouraged to participate in the racial grouping with which they most identify, regardless of whether it matches their own.

Planning the event is as complex as the issue itself. Struggling with campus racial tensions prevalent on campus last year, it is hoped that breaking down ethnic groups will encourage them to express their true feelings about one another.

"I think the reason we decided to separate different groups is we didn't want everyone in one big group and then no one would say anything. We felt if we separate out races, people can share their true feelings."

See DIVERSITY, page 12



Chester King Vega

City Council candidate Norman La Force answered a question from the audience, while candidates Jane Bartke and Thom Stark look on, at the candidates' first meeting of the campaign Tuesday night before the El Cerrito Democratic Club.

El Cerrito council candidates face off

By Dawn Frasier

This is the first in a two-part series on council candidates.

EL CERRITO — All three candidates for two available city council seats presented their ideas to the El Cerrito Democratic Club Tuesday night. Incumbent council member and current mayor Norman La Force, council member Jane Bartke and challenger Thom Stark addressed an audience of about 65 people at the Northminster Presbyterian Church.

Issues of future development in El Cerrito were a major focus for the candidates, particularly La Force and Stark, who challenged each other most directly. More basic, however, was the clear difference in philosophy expressed between the incumbents and the challenger as to the function of city government and the implications of living in a democracy.

Stark believes the city council is elected to conduct regular business and that major decisions affecting the city's direction should be put to a public vote. While he spoke in terms of democracy, Bartke and La Force spoke more to America's representative form of government and stressed their responsibility to set policy for the city as best they can as elected representatives of the citizenry.

Bartke made her presentation first, speaking to her history as an active citizen, the "promises (she had) delivered on" during her first four years in office, and her concerns for the future.

Bartke, a teacher in the West Contra Costa Unified School District for 28 years, currently heads the English department at Adams Middle School.

"I've been involved in a little bit of everything in El Cerrito," she said, listing PTA service, institution of the El Cerrito Art Show and Project Listen as among her early commitments when moving to the city 33

years ago. At the present time, she serves as chair of the Contra Costa Mayors Conference, represents the city on a variety of regional and state committees, serves as a teachers' union representative and continues her involvement in the National Women's Political Caucus.

Bartke pointed to "good financial budgeting" as among the successes of the current council.

"When I came on the council four years ago, (the city) was about down the tubes financially; we ended the fiscal year with less than \$5,000," Bartke said, adding that, partially through elimination of 28 positions, "we saved you \$1.5 million per year and now we've built (good) reserves up."

She also noted that a new fire truck was purchased with cash, "for the first time in many years."

Bartke also stressed her promise to enhance communication. Beyond saying that she has lis-

See CANDIDATES, page 12



Chester King Vega

Benson assisted Barbara Benson (no relation) cataloguing items found during Saturday's beach cleanup effort along the waterfront near Golden Gate Fields.

Volunteers pick up a ton of trash

ALBANY — Close to 200 volunteers, including Boy Scouts, Scouts, the Albany High School Ecology Club, and the Albany Fire Department, took part in the 11th annual California Coastal Cleanup Day at Albany beach last Saturday.

Volunteers searched for and collected rummage along the beach behind Golden Gate Fields from 9 a.m. to noon, collecting over a ton of debris in the process. According to city staff, 1,879 pounds of trash and 187 pounds of recyclable material were collected. Included in this year's

collection were over 1,000 plastic bullet casings, over 600 plastic straws, broken glass bottles, one large piece of carpeting, over 50 condoms and several car tires. Waste Management of Alameda County and Recycle America donated recycling and trash services.

Changing times for local schools

By Dawn Frasier

This is the first in a series on local school principals.

Local elementary schools are seeing some new faces this year, and it's not just those of the new students. Two school principals are new to the district, and while Steve Collins is a familiar face in El Cerrito, he's got a brand new position at Madera Elementary.

Marilyn McClaskey has taken over Collins' former position as principal of Harding Elementary. McClaskey has a long history in El Cerrito.

Born and raised in Berkeley and El Cerrito, she's a district alumna, having attended both Portola and El Cerrito High School. After graduating from San Francisco State, she

took her first teaching position at Kensington Elementary, as a student teacher, then full-time for three years, followed by a year at Fairmont.

That was in the '60s. McClaskey then took a break for 13 years to spend time with her two boys, Eric, 27, and Kevin, 25, just graduated from Cal Poly in San Luis Obispo. McClaskey's husband, Earl, is also a graduate of E.C.H.S. They've been married 33 years.

After returning to the teaching profession, McClaskey spent eight years teaching science in private and Catholic schools. She also earned her Master's degree in special education from St. Mary's College.

She taught in the Mt. Diablo Unified School District as a special

day class teacher and served as a research specialist, mentor teacher and in three summer administrative positions, including Coordinator of Special Education.

In May, she received her Doctorate in Education from the University of San Francisco. Harding is her first full-time principal position; she continues to serve part-time on the faculty at St. Mary's College in Moraga.

"My theme this year is 'Continuing On and Moving Forward at Harding,'" said McClaskey, who intends to continue the annual theme-orientation Harding has instituted while bringing her own style to the school's programming. (Harding has become known for its integrating themes which run

See PRINCIPALS, page 38

El Cerrito ready for Safety Day

By Dawn Frasier

EL CERRITO — Kids love El Cerrito Plaza at the end of each September. They get to check out all kinds of exciting safety vehicles: helicopters, fire trucks, police cars and ambulances.

The 12th annual Tri-City Safety Day will take place this Saturday, Sept. 30, at El Cerrito Plaza, from 11 a.m. to 3 p.m. The event's been a popular one with families in El Cerrito, Kensington and Albany. It's also a good example of communities working together.

"Safety Day is designed as an educational event in public safety," said El Cerrito Fire Department engineer Tim Murphy, who's been in charge of coordinating the event for all three cities for the past four years. "It also contributes to our (community) interaction as we bring

See SAFETY, page 38



Aaron Calbreath-Frasier

Tim Murphy and Sparky the dog are ready for safety day.

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Public hearing set to review Century Cable

ALBANY - The City Council will hold an annual meeting Monday, Oct. 2, 8 p.m., at City Hall Council Chambers, 1000 San Pablo Ave., on cable service in the city.

The purpose of the meeting is to review the performance and quality of service of the cable system, review technical pro-

gramming and legislative cable television service issues.

Representatives for Century Communications of Northern California, Inc., the non-exclusive provider of cable television service in Albany, will be present. Subscribers may submit for consideration comments or complaints during the meeting.

Pitching in



Chester King Vega

Citibank Senior Vice President Bret Packard awarded a \$2,500 check to Yi Shepard to benefit the Albany Education Foundation at the bank's re-opening ceremony last Thursday. Albany Mayor Mike Brodsky (center) looks on, along with others. The bank also donated \$2,500 to Berkeley's Thousand Oaks School at the ceremony celebrated the newly renovated Solano Avenue branch.

Newsline

Candidate fundraiser

The Committee to elect Glen S. Price to the WCUSD School Board will hold a benefit fundraiser for the campaign on Saturday, Sept. 30 at 7 p.m. at the home of Robin and Mike Winton. There will be refreshments and live music provided by members of local favorites, "The Blues Blues." For directions and to RSVP call Robin Winton at 527-2783.

Price, a parent of two school-age children and a resident of El Cerrito, is running for school board as the backing of a broad-based coalition of parents and community members who seek fundamental improvements in the quality of our schools.

His supporters include: Former Assemblyman Knox, Richmond Mayor Rosemary Corbin, El Cerrito Mayor Norman LaForce, San Pablo Mayor Sara Vigil, and former school board members Bruce Barusch, Betty Stiles Calfee, and Frank Winton.

Earthquake panel discussion planned

"Life on a Tectonic Plate." The League of Women Voters of Berkeley, Albany and Emeryville will host an

informative discussion on earthquake preparedness Thursday, Oct. 5, at noon in the Albany Public Library.

Panelists include Nadje Christian from the State Office of Emergency Services, Irene Maestri from the Berkeley Office of Emergency Services, and Martha Jones, Claremont Elmwood Neighborhood Association president and neighborhood disaster coordinator.

The panel will provide suggestions on how homes and neighborhoods can effectively prepare for a magnitude 7 or higher earthquake on the Hayward Fault.

For more information, call the LWVBAE office at (843-8824).

Contest winners

The 21st anniversary of the Solano Avenue Stroll was preceded by the Parade of Marvelous Masks. The winners were: Overall Best — Albany YMCA; Best Float — Andronico's Kids' Club; Best Marching Unit — El Cerrito Marching Band & Spirit Squad; Most Unique — Earthquake Preparedness (EQPP); Best of Theme — Harmony Preschool. Prizes have been awarded from local merchants.

Maintenance center site a boon

By Mary Flaherty

ALBANY — The city's eviction from its current maintenance center turns out to be a boon — a new site at 1055 Eastshore Highway will provide twice the space for less rent, said Roger Anderman, Albany's interim Engineering and Maintenance Manager.

The City Council approved a lease agreement for the Eastshore Highway site with owner Southern Pacific Transportation Company last week. Anderman said the lease should be signed by Sept. 26 and the maintenance center plans to move to its new home in mid-October.

City officials have been looking to buy land for the maintenance center for several years, but have not yet found a suitable site for sale, said City Administrator Daren Fields last July.

So instead, the city plans to sign a five-year lease for the Eastshore Highway site. Anderman said Southern Pacific is not likely to sell the land to Albany because it hopes to develop the property in the future.

The current maintenance center is at 1259 Brighton Ave., the former Hill Lumber site, which was bought by the Albany Unified School District last February. The district asked the city to vacate the site by Oct. 31 so that it could begin building the new Albany Middle School, scheduled to open in the fall of 1997.

The maintenance center houses the city's dump trucks, street sweepers, lawn mowers, and other equipment. It had outgrown the Hill Lumber site,

said Anderman. Trucks had to be parked in a single line and shuffled around for access, he said.

The new maintenance center site on Eastshore Highway is 42,000 square feet, four times larger than the current 10,000-square-foot site. But Albany will sublease half the property — about 20,000 square feet — to next-door neighbor Clementina Ltd., still leaving the city with twice the space of its current site.

The rent at 1055 Eastshore Highway is \$5,450 per month. But with the sub-lease to Clementina for \$2,500 per month, the city will only pay \$2,950 per month — \$50 less than the \$3,000 rent at the Hill Lumber site.

The city plans to spend about \$110,000 in improvements to the site. Restrooms, a locker room and a lunch room must be added, and work is needed on fences, ventilation, heating, lighting, a security system and a fire alarm system.

Despite the cost of improvements, staff said the rental is still a good deal for the city. If the cost of repairs is spread out over the five-year lease, the city will still pay less per square foot than the market value for rentals in the area, said Anderman in a report to City Council.

The city plans to move to the site in October, but construction will last until December. The city will use a portable office trailer from the Hill Lumber site until construction is completed and then sell the trailer to help pay for the work.

Funds for the renovations will be taken from the city's Sewer Fund, because most of the maintenance center's work is taking care of the sewers, said Anderman in the report. Half of the money taken from the sewer fund will be reimbursed by the Albany's Community Development Equipment Reserve Fund.

Meanwhile, Albany is negotiating the sale of a small 7,500-square-foot lot it owns at the Hill Lumber site to the school district. The lot sits in the center of the property now owned by the school district and is needed for the new school, said Dale Hudson, Superintendent of the Albany School District.

The Albany maintenance center outgrew that lot several years ago and then leased a larger lot nearby, which it will now vacate.

The city and the school district are negotiating a price for the lot.

Retired teachers meeting

The October meeting of West Contra Costa Division 58 of the California Retired Teachers Association will be held on Tuesday, Oct. 3, at St. Luke's Methodist Church, 32nd and Barrett Avenue, Richmond. The luncheon at noon will be followed by a program.

Cheryl Antrim, Health Fitness Director from the Hilltop YMCA, will speak on various programs available at the Y for fitness and fun. She will also lead those who wish to participate in chair exercises. For reservations, call 232-3656 or 234-9021 no later than Friday, Sept. 29.

Tutors needed at middle school

ALBANY — Continuing with the tutorial started last April, Albany Middle School needs additional women volunteers to help girls with math, science, and other homework. The girls meet on Thursdays at the school library from 3 p.m. to 4 p.m. or so. Other activities will be optional. Any interested women the Albany Middle School and the Berkeley branch of the American Association of University Women with assistance by AAUW's Oakland/Piedmont branch.

Obituary

Shirley Louise MacKellar

Shirley Louise MacKellar, 91, passed away in Berkeley on Sept. 14. A descendant of California pioneer family she was born in La Porte, Ca. on Aug. 22, 1904. A 70-year resident of Albany, she was the dearly beloved wife of the late Hugh MacKellar and loving mother of Jean DeJong (Ray) and Alistair Ross MacKellar (Beverly). Devoted grandmother of June and Jim DeJong, Kirsty Burns, Megan Smith, Marta Turner and Duncan MacKellar. Great-Grandmother of Jeffrey DeJong and Elizabeth Burns.

Mrs. MacKellar was a member of Pumas County Pioneer Association, school organizations, Demolay Mother's Club, and a volunteer for the American Red Cross. She retired from the University of California School of Public Health.

Funeral services were held Sept. 18 at Ellis Olson Mortuary, Albany. Officiating was the Rev. David Sugarbaker.

Letters

Continued from page 2
discoveries ultimately led chiropractors to becoming the third-largest health care providers in this country.

I find it sad that chiropractic continues to be relegated to the role of "second-class citizens" when so many Americans have successfully used chiropractic care "behind their physician's back." With the new emphasis on prevention and wellness, chiropractic care should be promoted and studied. Research has shown that

chiropractic care is more effective in relieving back problems than medical care; future research will show you that chiropractic patients are healthier than their counterparts. With the current overuse of drugs and antibiotics that is the standard of medical care today, why not promote alternatives that give people a drugless choice?

Americans are slowly waking up to the fact that their health care needs to be their choice. Let them know there are alternatives to drugs and surgery. Let them know the risks and the side effects. And then, let them know there are alternatives, with less risk and greater results.

Joan Hangarter, D.C.
Berkeley

Are you a younger or older woman dealing with depression?

If so, and you are a woman who is either pre or post menopause, consider participation in a professional study or an alternative non-drug treatment for depression.

The study is done in your home and involves recording your sleep, mood and body temperature patterns. All data are confidential.

You must not be using any psychiatric drugs, have no active drug or alcohol problems, and not work night shift.

If interested in this University of California, San Francisco Study, call Geoffrey McEnany, RN, PhD, (415) 502-6223. Participants will receive financial compensation.

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Traditional care and healing art combine for better health

"I teach families and individuals how to use their energy to improve their own health and the health of someone who is in the hospital."

This is how Tesh Helen Riley describes her work. It ties in with her work and experience as a Registered Nurse and an Acupressurist.

A nurse for many years, Riley feels she has "grown beyond nursing." "To me nursing means treating the whole person. It has been my goal to try to see where the whole person is in body, mind and spirit, and to address that."

She works at home with the families of people who are in the hospital, as well as with those people in the hospital, looking to see what each person's needs are and what they want. She particularly looks to see what resources they have to help themselves. The motivation, she says, has to come from what the patient wants. Then to find out what resources the family might have, to make them realize the resources they do have and move them to use this energy to help the patient. "They often have more than they realize," she tells us.

Riley speaks harshly of hospitals today. She says when they separated acutely ill patients from the general wards and put them into intensive care wards, the patients were not acutely ill. They then spread the nurses, putting more in the ICU units and many fewer in the wards. Even though patients in the wards may be frightened, and need answers that only RNs can give them, even though patients, though not acutely ill, might need occasional special care only a nurse can give. There are so few registered nurses in the wards that they have gone from total care to almost no care. She particularly points out the stroke or elderly patients who, in the wards, are not getting sufficient care.

"Managed Care," she says, means different things to different persons. "In the hospital it means they make sure they protect themselves from law suits; that they manage to make sure they get the most amount of profit from the services they give." And this, she says, puts everybody under tremendous stress.

"You don't need a great big massive building to get health care," says Tesh Helen Riley, "you need a clean space that's at least half-way quiet. And you need people who care."

And, she adds, "Vendors now control the hospitals."

Thus her work with patients to take care of their own health. Acupressure, she says, is a folk art that goes way back to the early days in Japan. "We have our hands and we can use them for healing."

Used with the energy in one's own body, this energy is consciously redirected to where it is needed to heal. And she emphasizes, within our bodies we have energy to help our own healing and help healing others. It is just knowing about it. If we know, she says, when visiting a person we can do things to help relieve pain, to help them



Community Folk

By Clara Rae Genser

relax, to promote healing. And we can learn. It is not too complicated.

Born in the country in Wisconsin, Tesh Helen speaks of her English mother who had a real English garden, growing roses as well as the food they ate. She was still gardening at 76 when she died.

Riley was trained at St. Johns Hospital in Springfield, Illinois, one of the top ten in the nation. But their practice of overlaying nursing with praying with the patients bothered her. She began asking herself what are we addressing, and what do they need? The answer to her was acceptance and love and understanding.

This drove her to train in acupressure which, she says, can help patients relax and to go to sleep for 5 or 6 hours.

Riley speaks of working with dying patients at home, and says it can be wonderful, especially if the family joins in. They can help the patient who has trouble breathing, or help bring peace to an anxious patient. She speaks of working with patients with Alzheimer's disease, doing a 'brush down,' a light stroking, which relaxes them and gives them a sense of self.

And she speaks of the person who was her own inspiration, Diane Chamber, a teacher whose book, "Healing and Psychotherapy" she has read over and over.

When her own children were in high school she decided to work with children, and went to work in Children's Hospital. But very stressful ten-hour days were too much. It was then that she turned to healing, studying 'how we really are part of nature.' She studied Brema Body work and Yoga, which she now teaches.

Her three children are Karen (in Seattle), Donald (in Albany), and Christopher (New York). Christopher is a photographer working on a project in Cambodia cleaning and restoring negatives, pictures of prisoners of the Khmer Rouge (which I remember seeing when I was in Cambodia—horrific photos).

Riley hopes to travel across the country, teaching as she goes. Sounds good to me.

Tesh Helen Riley introduced herself to a group of us who were at a table nearby, speaking of a friend who was gravely ill. I enjoyed learning more about her.

And, as always, I invite your input: interesting people, etc. Please write to me at 555 Pierce St., #443, Albany, CA 94706, or call 525-4585.

Safety fair to promote awareness

Get the information you need to create a safe community. Bring your family to All About Community Toxics Fair & Forum (AACT) from 9:30 a.m. to 4:30 p.m. at the Richmond Civic Center Plaza and Bermuda Room on Saturday, Sept. 30. Admission is free.

Opening remarks will be made by Richmond Mayor Rosemary Corbin and Dr. Wendel Brunner, County Director of Public Health.

Forum topics include how toxic chemicals might affect your neighborhood, protecting your family during a chemical emergency, chemicals and health, and a progress report on the North Richmond Center for Health.

Antonio Diaz of the Institute for Global Communications, a non-profit Internet provider, will demonstrate how to find Right-to-Know and pollution prevention information, live, on the Internet, and Alice Chang Kaufman of the Environmental Law Foundation will discuss how to use Right-to-Know laws.

A panel discussion, "What have

we accomplished? What's left to be done?" will include Henry Clark, West County Toxics Coalition, Johnny Milton, North Richmond Health Center, Maria Alegria, County Hazardous Materials Commission, and Dr. Sarah Eeles, Chevron CAP (Community Advisory Panel) representative.

The fair will feature a HazMat Team demonstration by the Richmond Fire Department, and a performance by the Children's West African Dance Group of the East Bay Center for the Performing Arts.

Children will enjoy the free recycled art project taught by Richmond Art Center artists and sponsored by Richmond Sanitary Service.

Youngsters will also have a chance to meet the mascot of the community warning system, Wally Wise Guy.

Information tables in the Civic Center Plaza will give fair-goers the opportunity to learn how they can protect their homes and neighborhoods from pollution and waste.

This information will be by health, environmental, government, safety, and consumer groups.

Tables by non-profit groups include West County Toxics Coalition, Citizens for Environment, Earth Island Sierra Club, American Society, and Greenpeace.

Tables by public service include the Bay Area Air Management District, Contra Costa County Joint Powers Authority, Contra Costa County Hazardous Waste, Contra Costa County Clean Water Program, Richmond Fire Prevention, Richmond Earthquake Preparedness, the City of Richmond Neighborhood Councils.

The AACT Fair & Forum is organized by the Contra Costa Health Services Department. Sponsors include the West County Times, the California Emergency Services, the Sanitary Service, and the Richmond.

Thousands compete for casino jobs

SAN PABLO — Over 4,000 job-seekers filled the Richmond Auditorium last week during Casino San Pablo's three-day job fair. By Sept. 20, the number of applications received so far came to a staggering 7,000.

The job fair gave prospective employees an opportunity to find out about the 700 positions available at the casino, fill out applications and be interviewed by RichmondWorks, the umbrella group for community and government employment organizations.

In addition, Casino San Pablo managers interviewed over 1,000 previous applicants for positions in food and beverage, accounting, management, main-tenance and security.

Following the job fair, a short ribbon-cutting ceremony was held on Sept. 21 at the casino's employment office, 13201 San Pablo Ave. in San Pablo. San Francisco Casino Management CEO Stan Friedman, Mayor Barbara Vigil, Chamber of Commerce President Simon Ellis, and Casino San Pablo President Stephen Kuypers were the official ribbon-cutters.

"We are so pleased that Ladbroke's Casino San Pablo is coming to our city. Now, hopefully, we can put people to work," said Vigil.

According to Ladbroke's Personnel Director Kathy Bouy, the employment office will be open from 9 a.m.-5 p.m., Monday through Friday, with possible

extended hours in the future. filling out applications, prospective employees interviewed by RichmondWorks with qualified candidates scheduled for interview, house managers. Hiring mid-November.

Under an agreement with the City of San Pablo, 30% of the casino's 700 employees will be residents of San Pablo.

Opening on Dec. 15, San Pablo will be California's largest featuring 60 card tables, class restaurant, deli, arcade and banquet hall, elegant Moroccan-style.

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NOTICE OF AVAILABILITY

SILVER LABORATORY EXPANSION INITIAL STUDY AND PROPOSED NEGATIVE DECLARATION

The University of California is proposing to adopt a Mitigated Negative Declaration for the Silver Laboratory Expansion Project, in the Hill Area of the Berkeley campus. The project would add a 42,284 gross square foot (GSF) building east of the existing Silver Laboratory. In accordance with the California Environmental Quality Act (CEQA) and University procedures for implementing CEQA, the potential environmental effects of this project have been evaluated in an Initial Study (Environmental Impact Assessment). The study determined that the project, with the incorporation of mitigation measures provided in the Initial Study, would not have a significant effect on the environment. Therefore, the University is proposing that a Mitigated Negative Declaration be adopted for the project.

The proposed Mitigated Negative Declaration and Initial Study are available for public review during a 30-day review period from 9-22-95 to 10-23-95. Comments must be received by 5:00 pm on 10-23-95. Copies of the proposed Mitigated Negative Declaration and Initial Study may be obtained from the address below, and are available for review at: 210 Wurster Hall, UC Berkeley; main branches of the Berkeley and Oakland public libraries, and cities of Berkeley and Oakland Planning Offices. Written comments on the proposed Negative Declaration and Initial Study may be submitted to:

Michael A. Dobbins, Director, Physical and Environmental Planning, Planning, Design and Construction, 300 A & E Building, UC Berkeley, 94720-1382, (510) 642-1782.

All written comments received in response to the proposed Mitigated Negative Declaration and Initial Study will be considered by The Regents in conjunction with project approval and adoption of the proposed Mitigated Negative Declaration and Mitigation Monitoring Program.



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During this Special Event!

As always, Beautiful FREE Gift Wrap. In Store Engraving while you shop.
1126 Broadway Plaza, Walnut Creek, Ca. Open Weekdays 10-9 Sat. 10-6 Sun. 11-6

Welcome to Emeryville

Twenty-five years ago, only those with great vision could have foreseen what the city of Emeryville was soon to become, a unique urban center, created by artists and musicians, business owners and people embarking on new professions, a city that's uniquely different than any other urban living but wanting a little different than San Francisco scene. It's a city with a colorful, vibrant present, and many possibilities for the future.

Historically, Emeryville was known for its colorful characters and wild ways -- it was a town of bordellos, booze and gambling. It was also an area of industry, just as in other urban areas, those who eventually left town, moving into the suburbs and leaving behind empty houses. Over time, the redevelopment activities of the enthusiasm of artists, small entrepreneurs and large developers have shaped the situation around the city.

Now the city is a essential urban center, with small businesses, corporations, growing commercial areas and enclaves of artists and artisans. Some are in special live-work created by the city's development efforts. The city is known for its management of the environment, requiring all developers to contribute one percent of its construction

value to artistic ends. Emeryville is said to have the highest per capita ratio of artists to residents of any city in the country.

Small businesses in Emeryville run the gamut, from gourmet coffee manufacturing to graphic design. "Small," however, refers to the traditional character of those businesses - many are family-run; most stress the kind of quality product and service associated with America's best entrepreneurs.

Major corporations in town are also major employers. (With a population of 6,500, Emeryville has 15,000 persons working in the city each day.) Chiron, an international biotech research firm headquartered in the city, is the major employer. Other major corporations headquartered in the city are Sybase, in the forefront of developing high tech software, GE Capitol Computer Leasing, Berkeley Farms, and The Martin Group.

The Oaks Card Club celebrates its 100th anniversary in 1995, beating the city's centennial by one year. The city's own recreational program offers a wide variety of programs and

classes for kids and adults. The Emeryville Senior Center is award-winning and offers wonderful programs that attract seniors from Emeryville, Berkeley and Oakland. The city is currently investing in major renovation at the center.

Three major retail centers offer business services (including Wells Fargo's state-of-the-art automated banking center), a variety of food, recreation and shopping. At the Emeryville Public Market, you can watch a movie at the UA's multi-screen theatre complex or find a good book to read at Borders. You can experiment with different ethnic foods or have your choice of night club music: jazz at Kimball's East, Latin salsa at the Kimball's Carnival.

As far as the future is concerned, the city looks forward to continued growth, including the construction of a new Kaiser medical center and major expansions of both Chiron and Sybase. At the same time, however, the city is committed to its smaller businesses. "We've allocated about \$1 1/2 million in a commercial revitalization program that will help small businesses in several ways...as they make exterior and interior improvements."

About \$1 million has also been allocated for a business retention

program, providing assets and incentives to existing businesses in their expansion or improvement efforts. Redevelopment activity has resulted in new housing all over the city: 514 units to date, with 767 more planned in connection with new projects. About \$42 million has been or will be spent on public improvements to parks and roads in connection with redevelopment. Currently, Emeryville is working to catch up its infrastructure with its growth. Evolving changes in the makeup of the city's commercial and private areas have made it necessary to develop a new circulation system for cars, bikes and pedestrians. "That's the biggest challenge that we face in public works," says Public Works director Hank Van Dyke. "Developing a new infrastructure that will meet increased demands and new expectations of the community as it's changed dramatically from a city heavy in light industry to a more high tech kind of environment."

Those ongoing changes include new roads, improvements and replacements to the sewer system, and new demands on maintenance forces as public landscape areas have been improved in parks, medians and on San Pablo Avenue, the focus of intense revitalization efforts. Already, a successful public/private partnership between the city and some of the city's major employers has led to the establishment of the Emery-Go-Round, a free

citywide shuttle service to and from BART. (The program will be completely funded by the private companies involved by March of 1996.) According to Van Dyke, the evolution of the Amtrak station fits right in with the importance Emeryville expects rail service will hold in coming years. The city, he says, is responding to development interest in the immediate area of the station.

Caltrans' Improvements will

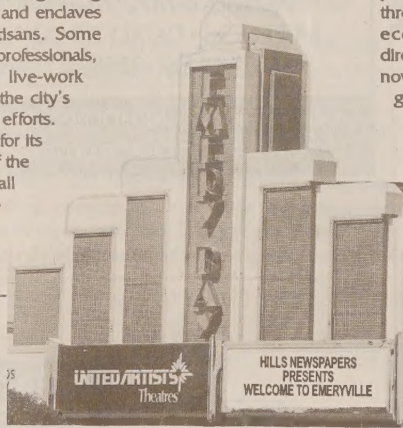
also have their impacts on the city, as will upcoming projects on the south Bayfront property, a major hotel adjoining an extensive retail center. "From a public works standpoint, this (city) is just a goldmine," says Van Dyke. "It's an interesting opportunity you just don't see very often."

For the moment, the opportunities in all areas of Emeryville's life seem to be open-ended.

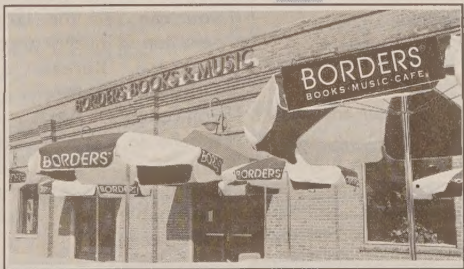
UPCOMING EVENTS

- | | |
|------------------|--|
| Sept. 30 | CPR Saturday
Holiday Inn, 2 sessions all day. Call for information 808-4CPR |
| Oct. 7 - Oct. 29 | Emeryville Art Exhibition
The exhibition of 112 works includes painting, sculpture, drawing, printmaking, photography, ceramics, jewelry, furniture and dance performance. Open daily 11 am - 6 pm. Gala public reception Friday, Oct. 6, 6 - 9 pm, 1450 64th Street. |
| Nov. 25-26 | Emeryville Holiday Stroll
An informal consortium of artisans, distributors, wholesalers and retailers, selling bargain-priced seconds, over-runs, discontinued items, one of a kind wares and merchandise normally sold through high-end retail stores. Stroll hours 10 am - 5 pm. Brochure listing each business location, telephone number and description of what will be for sale will be available Nov. 1. To receive a copy, call the Stroll Information Line at 510-465-0724. |

Photographs by Jeff Lindquist



Emerybay Public Market



San Pablo Ave.

Shellmound

Powell St.

Hollis

Stanford



40th St.

The Emery Go-Round offers FREE commute and lunch hour service every 15-30 minutes between Emeryville employment, residential, and retail centers and the MacArthur BART and Emeryville Amtrak stations. To request a schedule call the Hotline at (510) 596-3725. Funding for this project is provided by: The Emeryville Employer/Developer Group, Emeryville Redevelopment Agency, Metropolitan Transportation Commission, Bay Area Air Quality Management District, and the Alameda County Congestion Management Agency.

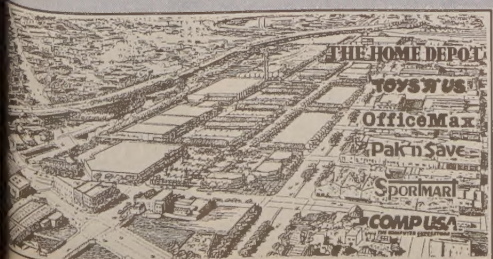


emery go-round

FREE SHUTTLE SERVICE

To the MacArthur BART and Amtrak Stations
Monday through Friday

All busses meet disabled access requirements
To request a schedule call: (510) 596-3725



EAST BAYBRIDGE

Welcome to

Em

The **Emeryville Fashion Outlet** is a retail store in the corner of a local manufacturer's warehouse. A fourth generation family-owned business that sells sportswear, resortwear, and patio wear in a variety of cotton and rayon fabrics. The prints are often exotic and colorful, a wide choice of bold florals, tropicals, animals, and geometrics. All the garments are made locally. They also sell sample cuts and bolt ends of fabric. The prices are at wholesale or less.

Emeryville Fashion Outlet

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4090 Horton (off Park) Emeryville • 655-9578
Monday through Friday, 10-4



CHALKERS

Billiard Club

for civilized fun!

Emeryville
59th Street at Hollis
(510) 658-5821

Parties for 6-550

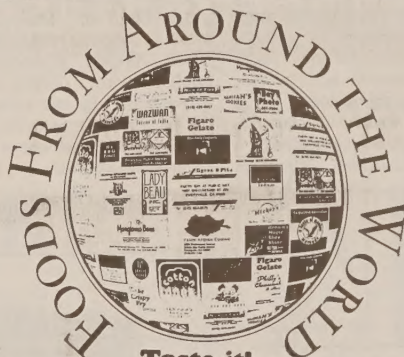
Full Bar &

Catering

Non-smoking
playing areas

Chalkers Billiard Club - An ideal location for holiday parties, the atmosphere is warm and elegant complemented with works of Bay Area artists. Chalkers opened five years ago and features a variety of options including USPPA 9-ball tournaments, ladies night, college night and pool school. Open seven days a week and offering an eclectic menu of appetizers, light entrees and desserts as well as a Pro shop, 34 custom pool tables, a private room, darts and free parking.

Emerybay Public Market offers foods from around the world! 18 Restaurants and 6 shops located between United Artists Theatre and Borders bookstore. Open 7 days a week. Monday-Saturday, 7am - 9pm and Sunday 7am - 8pm.



5800 SHELLMOUND STREET
EMERYVILLE, CA 94608

Gym Rompers - Celebrating her 15th year anniversary, owner Stephanie Stith brought her gymnastic training business from Chicago to the Bay Area in 1980. A graduate of the University of Illinois with an undergraduate degree in physical education and a graduate degree in psychology, Stephanie teaches physical education to physically challenged children and to private & public schools. Success to Stephanie is a journey - not a destination.

Head Over Heels Gymnastics and Circus School - announcing our exciting new and expanded facility in Emeryville, opening January 1996 including: • Recreational and competition level gymnastics, • Circus school, flying and still trapeze, acrobatics, tumbling, juggling, tumbling and more..., • New fun equipment, resl and foam pits, spring floors, high flying trapeze, ziplines, bungee jump, • Dance/workout room, • After school care, • Step right up!

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10% OFF
1st month's
class fees*

*New enrollees only
through 10/15/95

Owner - Stephanie Stith
(510) 428-2052

Celebrating our 15th year anniversary!
1430 62nd St., Emeryville • (Use 62nd St. entrance)

Every Woman's Fitness Center, located at 5800 Shellmound in the Emerybay Public Market, is a woman owned and woman operated fitness center offering an integrated approach to physical well-being. The body is honored as a doorway to physical, emotional and spiritual health, and thus a variety of state-of-the-art techniques and services are offered by highly trained and licensed practitioners to ensure over-all health and well-being. The Center hosts a specially designed line of strength training equipment designed to fit and support a woman's body, a connoisseur's line-up of aerobic classes, karate and self-defense classes, and a full-service spa. Child care is also available. So for the ultimate workout, nurture yourself at Every Woman's Fitness Center.

EVERY WOMAN'S
FITNESS CENTER
WOMAN OWNED WOMAN OPERATED



AN INTEGRATED APPROACH TO PHYSICAL WELL-BEING
A FULL SERVICE FITNESS CENTER & SPA

**Unlimited Classes
only \$43*/month**

Step, Hi/Low Impact, Strictly Abs, Yoga, Circuit, African, Tai Chi, Funk, Caribbean, NIA (Non Impact), and more!

ATTENTION! Call about our non-prime-time memberships and child care.
*there is a 1x enrollment fee • specialty classes not included

body

mind

spirit

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- For Gymnastics Ages 2 1/2-16
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- Beginner through Team (Levels 5, 6, 7, 8 & 9)
- Classes Monday-Saturday
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HEAD OVER HEELS
GYMNASTICS

Space available to rent

NEW **CIRCUS SCHOOL** NEW BEGINNING JAN 1996
"STEP RIGHT UP" AND ENROLL IN OUR NEW AND EXCITING PROGRAM INCLUDING FLYING AND STILL TRAPEZE, TRAMPOLINE, JUGGLING, TUMBLING AEROBATICS AND MORE!!!

Introductory Free Trial Class
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Your Emeryville Fire Department is comprised of highly trained firefighters responsible for the safety and protection of town residents and visitors. Our dedicated individuals are ready 24 hours a day to respond to diverse emergencies from fire to all types of medical emergency rescues. Did you know that year alone the Emeryville Fire Department presented over 200 hours of Fire Safety & Prevention education to public and private schools in our city? In addition, we have over 100 hours of emergency evacuation for high school workers and responded to more than 1400 emergency service. And that's only the beginning! Prevention is our goal to protect you, our customers. With over 50 public programs to offer, we are working harder than ever. Interested in learning more? Call us!

EMERYVILLE FIRE DEPARTMENT

TRAINED TO SAVE, COMMITTED TO SERVE

EMERGENCY: 9-1-1

BUSINESS OFFICE: (510) 655-1265

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FOREIGN • DOMESTIC • CUSTOM BODY
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MUFFLERS • CATALYTIC CONVERTERS
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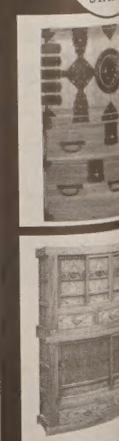
1355 PARK AVE. AT HOLLIS • EMERYVILLE
FOR PROMPT ESTIMATE 420-0111

ASIAN ANTIQUE



The Zentner Collection - You may not be aware of it, but right in the Bay Area at our Emeryville warehouse, you can see the largest selection of quality antique Japanese, Korean and Chinese furniture and collectibles. Visit our warehouse and have access to the "dealers' secret source," where prices are reasonable and quality unsurpassed.

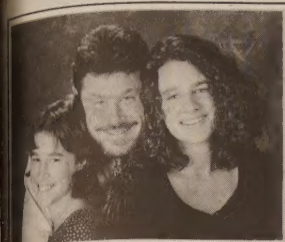
LARGEST
SELECTION
IN THE
UNITED
STATES



**THE ZENTNER
COLLECTION**

5757 LANDMARK
EMERYVILLE
1481 Emeryville Parkway
East on Powell, right on
right on Harlan St. (510) 653-5111

ville



Portraits

Valrie Massey
510-655-0805

Valrie Massey Photography - With a background in Fine Art Photography and 25 years experience, Valrie Massey approaches each portrait as unique. Portraits of Business Executives, Individuals, Families, Pets and their People, Actors or Models are done in her Emeryville studio or on location. Call now to schedule your portrait, (510) 655-0805.

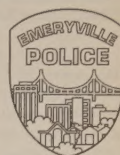
The Emeryville First-Time Homebuyers Program provides down payment assistance to low-to-moderate income, first-time homebuyers purchasing homes in Emeryville, including live/work units, condos, townhouses, and single-family detached houses. The program provides assistance in the form of a low-interest, deferred payment silent second mortgage. Emeryville's program has helped over 70 homebuyers during the past 4 years. We may be able to help you too. The program also can be used with the Alameda County Mortgage Credit Certificate Program. Call (510) 596-4316 for more information.



Are you a low-to-moderate income, first-time homebuyer interested in buying a home in Emeryville? For more information, call (510) 596-4316.

EMERYVILLE REDEVELOPMENT AGENCY FIRST TIME HOMEBUYERS PROGRAM

Bridging the gap...



Your Police Department is unique in the Bay Area, only because you care to get involved. You enjoy the best response time there is for police services. Ask about our Neighborhood Watch Program. Get involved in the Citizen Academy, too. **Merchants, did you participate in our last Security Coalition?** If not, learn about what you missed. Do a ridealong to learn about the difficult job our dispatchers do, what our Bicycle Patrol Team's mission is. Check out the special equipment in our patrol cars. It's your Police Department - get, and stay involved. We need each other. For details about Programs: 596-3718.

Emergency Calls: 911 Routine Calls: 596-3700

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Borders Books, Music, Cafe - Monday through Saturday, our Cafe Espresso opens at 8:00 am. Free live events include Sunday Cafe Concerts and Monday night *Borderline* Comedy featuring stand-up comics and humorists. Saturdays we reserve for children's events, and Tuesdays for *Storytime* at 10:00 am. Our calendar lists details of these and other free author events.

We hope you enjoyed our EMERYVILLE SPECIAL

For information
on our next edition, call
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CAROLE CHIFALO
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presents its

ANNUAL CLEARANCE SALE

All sport shop items reduced from

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Sale ends Oct. 15, 1995.

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**\$10 off any
Birthday Party Package**

Package includes baseball,
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TWO CONVENIENT LOCATIONS

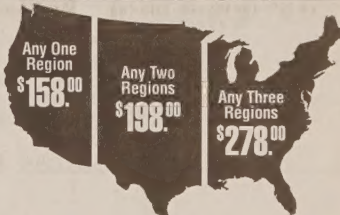
BREAKFAST Special \$1.00 OFF ANY BREAKFAST FREE Freshly Squeezed Orange Juice (Minimum purchase \$3.75) Offer valid with coupon only Not good with any other specials Expires 9/30/96	2 for 1 LUNCH Special BUY ANY LUNCH & GET ANOTHER LUNCH FREE (Equal or lesser value) Offer valid with coupon only Not good with any other specials Expires 9/30/96	DINNER 2 for 1 Special BUY ANY DINNER & GET ANOTHER DINNER FREE (Equal or lesser value) Incl Vegetarian Offer valid with coupon only Not good with any other specials Expires 9/30/96
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A Separate Arrangement - Scott Harris and Candace Carson have developed a unique floral service in A Separate Arrangement, combining wholesale floral distribution to retail markets and a wholesale outlet open to the public seven days a week. They purchase in volume at discounted prices and pass the savings on to their customers. Maryann Forrest, design coordinator, facilitates events (weddings, parties, funerals) and creates sophisticated arrangements for business and outlet clientele. They offer the freshest product at the cheapest prices!

Save This Section
for Value
Saving Coupons!

Amtrak travels to over 500 cities and all across America. From the Emeryville Station you can board the *Coast Starlight* which travels north to Seattle or south to Los Angeles. The *California Zephyr* provides service to Chicago stopping in several cities along the way including Reno, Salt Lake City and Denver. The *San Joaquins* travel to Bakersfield with motorcoach connections to southern California. The *Capitols* (Sacramento to San Jose) remain in service with three daily departures in each direction. Amtrak offers low fares plus a senior and children's discount.

AMTRAK'S FALL ALL ABOARD AMERICA FARES ONE GREAT PRICE. UNLIMITED STOPOVERS.



With Amtrak's All Aboard America fares, you can visit one, two... even three regions of the country with unlimited stopovers for 30 days.

You can see it all this fall, but hurry! Amtrak's All Aboard America travel must be completed by December 14, 1995, and seats are limited. Call your travel agent or 1-800-USA-RAIL for more information.

Reservations required and must be made by 10/31/95. Fares valid for up to 30 days of travel in coach. Additional charge for First Class or other accommodations. Not valid on Metroliner Service or Auto Train. Tickets are non-refundable. Other restrictions apply.



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cut flowers
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BOUQUET MAKING WORKSHOP
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\$35 includes the flowers & the vase!
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Orange Building with Flowers

Coming Through for the East Bay



Wells Fargo delivers what Californians need most. We're ready with longer hours, so you can bank at your convenience. Plus, 24-hour person-to-person phone service. And more than 1900 Wells Fargo Express™ ATMs across the state. Wells Fargo. Coming through since 1852.

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Offering a full line of Business and Consumer Products & Services:

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Plus 24-hour access to Express Stop™ Automated Teller Machines

***To celebrate the opening of our new office, we're offering
6 months FREE checking to you and a friend!****

***Simply tell your friends about the convenience of our new Emeryville Office
and you'll both earn 6 months FREE checking!***



WELLS FARGO BANK

From the Mayor's Desk

By Mike Brodsky
Albany



recover the names of those women who stood ankle deep in the muddy ruts of the old San Pablo Road, who stared down the bleak barrels of well-worn farmhouse guns, not in symbolic protest but in all earnestness. Perhaps a statue in their honor would be fitting.

A memorial to Albany's independence would be fitting now, perhaps more than ever. The events occurred at a time on the outskirts of memory, and when the past slips back to a time before memory individual events have a tendency to be lost. Many cities of approximately our size and age, when they do finally come to memorialize their history, seem to remember their beginnings only as a generalized nostalgia of ruffled sleeves, gas lights, and good 'ol times gone by. It would be a shame to lose Albany's unique history.

And perhaps most importantly, remembering Albany's independence would acknowledge a time when brandishing a shotgun in the middle of the road and drawing a line around ourselves on the map could solve problems.

Today, it is not so much what Berkeley (or Emeryville, or Oakland) might push across our border, but what they do within their own borders that affects our quality of life. Massive and inappropriate over development in Emeryville that backs up traffic all the way through Albany is the most glaring example of how city boundaries no longer provide the protection they once did. This problem will become much worse as Emeryville opens two new mega-developments, Kaiser and Chiron, at the same time I-80 will be under construction. Traffic on the way to Emeryville (and San Francisco) will be diverted onto San Pablo Avenue, right through the middle of Albany. As San Pablo Avenue is choked, it will not be surprising to see commuters seeking a way around the mess on

our residential streets.

The diversion of traffic onto San Pablo Avenue during I-80 reconstruction will be temporary, but it will also provide a focused example of what has been gradually happening to the East Bay: uncoordinated development in the various cities is choking our environment with traffic. It isn't development that's the problem, but how and where it is planned.

The latter day version of brandishing a shotgun in the road is for the cities to file suit against one another to block each other's development. But obviously this doesn't work as development proceeds and traffic worsens. In fact, the pattern of litigation has made things worse as developers and cities hunker down to ward off lawsuits rather than working together to formulate a regional plan that would benefit everyone. It isn't as simple as blocking the garbage wagon anymore.

At the turn of the last century Albany took a firm stand for independence at a junction in the old San Pablo Road. Currently the cities of Albany, Berkeley, Emeryville, and Oakland are discussing how they will or will not cooperate in determining land use patterns along what is now called The San Pablo Corridor (meaning the commercial area stretching along San Pablo Avenue and I-80). Some believe the cities can't afford to plan ahead for the benefit of the region. I believe we can't afford not to. If cities do not work together to overcome conflicting land use and transportation agendas, things can only get worse.

Let us take an example from the women of Ocean View and stand firm for regional planning. Perhaps by the turn of the next century we might have a proud memorial to the independence of our founders, and an agreement to move forward in cooperation with our neighbors.

Recycling programs gain speed

Expanded effort in Albany meets with success

ALBANY — A new era in recycling has dawned for residents and business owners in the city. On Sept. 18, the expanded recycling program officially became effective and residents can now recycle more material than before.

Residents of buildings with four units or less can use the blue and yellow recycling bins provided to them by the city, while apartment dwellers of five or more units will have large gray and burgundy carts in the garbage area of their building.

Blue and yellow bins were distributed earlier this month accompanied by a colorful, easy-to-follow "How-To" recycling guide. Eager to get the program underway, many residents set out additional material. Last week an impressive amount was collected — more than 29 tons of recyclable material, almost double the amount collected during the last week of August.

Response from the general public to the Waste Management of Alameda County recycling information booth at the Solano Avenue Stroll was overwhelmingly positive, according to Julie Taylor, Environmental Educa-

tor for the company.

She said that "throughout the day hundreds of residents approached the booth to ask questions about their new bins and the materials we now accept. Residents are thrilled that they can recycle additional materials and it was exciting to know that so many people are looking forward to participating in the program."

Residents with bin service should do the following:

Yellow Bin:

Newspaper and inserts; magazines, catalogs, and phone books; junk mail, including envelopes with windows; office paper, door hangers, white and colored paper; paperboard (dry food boxes) — lin-

Used motor oil (call 613-0224 for special free collection container and funnel); corrugated cardboard, bundled and tied or placed in a bag.

Residents in apartments of five or more units use the following:

Burgundy Cart:

Glass bottles and jars; cans: aluminum, tin, and bi-metal; plastic: all narrow-neck bottles #1 - #7; milk and water jugs.

Gray Cart:

Newspaper and inserts; magazines, catalogs, and phone books; junk mail, including envelopes with windows; office paper, door hangers, white and colored paper; paperboard (dry food boxes) and paper bags; milk and juice cartons.

Next to Carts Place:

Used motor oil (call 613-0224 for a special free collection container and funnel); flattened, bundled and tied

A recycling coordinator will meet with business owners and

will recommend a level of service tailored to your business' individual needs. Call Recycle America at 562-2875.

If you did not receive your yellow and blue bins or the "How-To" brochure, call 613-0224.



ers removed — and paper bags; milk and juice cartons.

Blue Bin:

Metal cans (aluminum, tin, and bi-metal); glass bottles and jars; plastic narrow-neck containers #1 - #7.

Next to the Bins Place:

El Cerrito offers ideas to reduce household waste

EL CERRITO - In 1989, the California Legislature passed Assembly Bill 939, which sets reduction goals for the amount of waste generated and landfilled. The bill mandates that by the year 2000 our waste reduction must be at 50 percent. In order to meet this goal, the city of El Cerrito promotes the three R's — reduce, reuse, and recycle. The El Cerrito Recycling Center would like to educate the public to be conscientious shoppers.

Here are some ideas to help reduce consumption:

- Buy in bulk whenever possible.
- Buy reusable products rather than single-use products.
- Select refillable or reusable containers.
- Rent, borrow, or share items that will only be used infrequently.

After reducing consumption, the next step is to reuse. You can reuse bags, containers, paper, and boxes as packing material, scrap paper, etc.

To promote reuse in the El Cerrito area, the city is proud to sponsor the

sixth annual City-Wide Garage Sale. This giant reuse project will occur on Sept. 30. Pick up applications at any of the city offices. There is no fee involved. Applications are due Thursday, Sept. 28, by noon.

The final step is to recycle. Find a convenient space to store your recyclables in your home or office. Recyclable items such as scrap metal, paper, glass, magazines, newspapers, and other materials can be brought to the El Cerrito Recycling Center. Newspaper, aluminum cans, tin cans, glass bottles, and PET plastic are also picked up in our curbside program.

Through waste reduction, reuse, and recycling we can decrease the amount of material entering the waste stream, conserve our natural resources and energy supplies, while reducing disposal costs.

The last option for unwanted, unrecyclable, and unusable items is disposal through your normal garbage service or through the citywide fall cleanup. The fall cleanup begins

Oct. 7 and continues through Oct. 14; look in the Fall/Winter brochure or call East Bay Sanitary for details.

Hazardous wastes such as paints, solvents, bleaches, brake fluids, engine cleaners, and other chemicals need to be properly discarded. Residents can call the County Household Hazardous Waste program at 1-800-750-4096 to make an appointment for toxic disposal. There is no cost to residents. The county will hold drop-off events in El Cerrito on Oct. 7 and in Richmond on Oct. 28.

As reported, recycling theft or "poaching" has become a problem. However, thanks to the efforts of residents and police, the problem is being attacked. Taking materials left for curbside pickup is illegal. If your curbside recycling is stolen or if you witness a recycling theft, please call Police Dispatch at 237-3233.

If you have any additional questions or concerns about our recycling programs in El Cerrito, please call 215-4350.

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Women's Health Series

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Understanding Depression and Its Treatment

Presentation by John Rosenberg, M.D., M.P.H., Medical Director, Alta Bates Adult Crisis Unit, followed by a panel discussion featuring Sara Hartley, M.D., Chairperson, Alta Bates Department of Psychiatry and Leslie Fuchs, M.D., staff physician at Alta Bates Medical Center & Berkeley Therapy Institute.

Monday, October 2, 7:00 to 9:00 p.m.
Alta Bates Auditorium
2450 Ashby Avenue, Berkeley
Free

National Depression Screening Day

Screening to evaluate your risk for depression sponsored by Alta Bates Mental Health Services.

Thursday, October 5, 9:00 a.m. to 2:00 p.m.
Alta Bates Lobby (adjacent to cafeteria)
2450 Ashby Avenue, Berkeley
Free. No pre-registration required

Thursday, October 5, 7:30 to 9:00 p.m.
Alta Bates Auditorium
2450 Ashby Avenue, Berkeley
Free

Seating is limited. Advance registration required for lectures. For more information or to register, call Alta Bates: 510.204.4400

A New Approach to Breast Cancer Prevention

Featuring Malcolm Pike, M.D., Director of Preventive Medicine, USC School of Medicine

Tuesday, October 10, 7:30 to 9:00 p.m.
Alta Bates Auditorium
2450 Ashby Avenue, Berkeley
Free

Breast Health Fair

Featuring breast health information, workshops on nutrition, exercise, and more. Tours of the Breast Cancer Resource Center include our salon exhibits of breast prostheses, apparel, wigs and head coverings.

Thursday, October 12, 11:00 a.m. to 6:00 p.m.
Maffly Auditorium,
Herrick Campus of Alta Bates
2001 Dwight Way, Berkeley
Free

Varicose Veins: Causes and Treatments

Featuring Peter Braunstein, M.D., F.A.C.S., board-certified vascular surgeon

Thursday, November 2, 6:00 to 8:00 p.m.
Alta Bates Auditorium
2450 Ashby Avenue, Berkeley
Free

Goings on About Town

Performances

Ashkenaz: Sept. 28, 9 p.m.: Mofo Madness; Sept. 29, 9:30 p.m.: Rhythm & Steel; Sept. 30, 9:30 p.m.: Sister Live; Oct. 1, 8 p.m.: Flamenco Open Stage — Call to sign up to perform; Oct. 3, 9 p.m.: Jazzyer; Oct. 4, 9 p.m.: Andrew Carrier and the Cajun Classics. 1317 San Pablo, Berkeley. 525-5054.

Ballet Folklorico de Mexico: Sept. 29 and 30, 8 p.m.: Ballet performances showing the influence of African, European, and Indian cultures in today's Mexico. Performances will include "Yucatan" and "Yaqui Deer Dance." Berkeley Community Theatre, 1930 Allston Way. 510-762-BASS.

Berkeley Repertory Theatre: *The Beaux's Stratagem*, directed by Mark Wing-Davey. Tuesdays through Saturdays at 8 p.m., Sundays at 2 p.m. and 7 p.m., with Thursday and Saturday matinees in alternate weeks. Tickets are \$25 to \$34 (with various discounts) 2025 Addison St. at Shattuck Ave., Berkeley. 845-4700.

Cal Performances: Sept. 29-Oct. 1: Central Ballet of China will perform mixed repertoire. Zellerbach Hall, U.C. Berkeley. 642-9988.

Freight & Salvage: Sept. 28, 8 p.m.: Dix Bruce and Jim Nunally album release celebration; Sept. 29, 8:30 p.m.: The Jo Miller/Laura Love Connection; Sept. 30, 8:30 p.m.: Vicki Randle & The Danny Heines Trio; Oct. 1, noon and in the evening (no specific time given): Guy Evan Carawan; Oct. 4, 8 p.m.: Vance Gilbert album release party. 1111 Addison St., Berkeley. 548-1761.

Jazz: Sept. 29, 8 p.m.: Jazz Great Joel Dorman and his Latin Jazz Octet. Pasand, 2284 Shattuck Ave., Berkeley. 848-0260.

Jupiter: Sept. 28, 8 p.m.: Mark Lahargrove Quartet; Sept. 29, 8 p.m.: M.F. Monk with Hiram at 5:30 p.m.; Sept. 30, 8 p.m.: Dogslide. 2181 Shattuck Ave., Berkeley. 510-THE-ROCK.

Magnificat: Sept. 30, 8 p.m.: Oratorios and dialogues by Iacom Carissimi and other 17th century works. First Congregational Church, Dana & Durant, Berkeley. (415) 979-4500.

Maybeck Recital Hall: Oct. 1, 4 p.m.: Art Lande and Mark Miller in a flute/saxophone and piano duo. 1537 Euclid Ave., Berkeley. 848-3228.

Musica Espanola: Oct. 1, 5 p.m.: Spanish singing and acting troupe Crisol will perform. Bring your favorite dish representing your cultural background to share following the performance. Calvary Presbyterian Church, 1940 Virginia St., Berkeley. 848-9132.

Music Before 1750: Sept. 30, 8 p.m.: Elizabeth Blumenstock, violin, Elaine Thornburgh, harpsichord, and guest artist Jaap Schroder, violin, will music by Bach, Handel, Purcell, and others. St. John's Presbyterian Church, 2727 College Ave., Berkeley. (415) 387-6890.

Piano Recital: Oct. 1, 2 p.m.: U.C. Berkeley music professor Deno Gianopoulos, pianist will perform a benefit recital for Women for Peace at the home of Jean & Sheldon Margen. 1521 Hawthorne Terrace, Berkeley. 530-1493.

Starry Plough: Sept. 28, 9:30 p.m.: 510 Magazine & KALX Present; Sept. 29, 9:30 p.m.: Prescher Boy & The Natural Blues; Sept. 30, 9:30 p.m.: Naked Barbies & Train. 3101 Shattuck Ave., Berkeley. 841-2082.

Yoshi's: Sept. 28-Oct. 1, 8 & 10 p.m.: Shirley Horn Trio; Oct. 2, no time given: Ron Stallings & Amor de Cuba; Oct. 3-8, 8 & 10 p.m.: Jackie McLean with the Cedar Walton Trio. 6030 Claremont Ave., Oakland. 652-9200.

Religious activities

Berkeley Fellowship of Unitarian Universalists: Oct. 1, 10:30 a.m.: "Forgiveness is a Thread in the Tapestry of Religious Philosophy" by Rev. Mary Kapper. Childcare for toddlers, for older children, field trip to Ohlone Indian Celebration at 9:30 a.m.: Contact Sandy, 236-5083 for field trip info. 1924 Cedar, Berkeley. 841-4824.

Berkeley Hill: Sept. 28, 7 p.m.: Multicultural Singing/Drumming circle; Oct. 1, 7 p.m.: Israel Action committee with folk dancing at 8 p.m.; Oct. 3-4: Yom Kippur services. 2736 Bancroft Way, Berkeley. 845-7793 ext. 77.

First Unitarian Church of Berkeley:

Oct. 1 — "Schweitzer: A Dramatic Reading." Also, members 80 and over will be honored and share their philosophies. One Lawson Road, Kensington. 525-0302.

The 5:45: Evening worship service with contemporary Christian praise music, conversation and refreshment. Every Sunday at First Presbyterian Church of Berkeley, 2407 Dana St., Berkeley. 848-6252.

Events, meetings, classes...

Art Auction: Sept. 30, 6 p.m.: Fine art and wine will be auctioned to benefit Kala Art Institute, a non-profit, multicultural arts organization. J.J. Brookings Gallery, 669 Mission St., San Francisco. (510) 549-2977.

Bananas in Berkeley? Oct. 3, 7 p.m.: Learn the techniques of exotic plant gardening at the U.C. Botanical Garden featuring Lee Anderson, owner of Copacabana Gardens Nursery in Moraga. Centennial Drive. 642-3343.

Berkeley Farmers' Market: Sundays, 11-3 p.m.: Fresh California produce near People's Park; parking available. Haste St. at Telegraph, Berkeley.

Berkeley East Bay Humane Society: hosts a pet loss support group on Sept. 30, 12:30 to 2 p.m. 2700 Ninth St. 845-7735.

Berkeley Richmond Jewish Community Center: Oct. 1, 2 p.m.: Film: *The Chosen*. 1414 Walnut St., Berkeley. 848-0237.

Black Oak Books: Oct. 1, 7:30 p.m.: Terry Castle tracks the "ghost" of sexual love between women in *The Appurtenant Lesbian*; Oct. 2, 7:30 p.m.: Rosa Guy brings to text another strong heroine in *The Sun, The Sea, A Touch of Wind*; Oct. 4, 7:30 p.m.: Josephine Hart returns to the darker regions of the human experience with *Obsession*. 1491 Shattuck, Berkeley. 94709.

Cody's: Oct. 1, 7:30 p.m.: Bob Holman & Michelle T. Clinton discuss their works, *The Collect Call of the Wild* and *Good Sense and the Faithless*, respectively; Oct. 2, 7:30 p.m.: Sara Holmes Boutelle will give a talk and slide presentation on her monograph, *Julia Morgan, Architect*. 2454 Telegraph Ave., Berkeley. 845-7852.

Sixth annual Elmwood Fair: Arts and crafts, dance lessons, music, food, wine & beer, dunk tank and more. Saturday and Sunday, (Sept. 30-Oct. 1) 10 a.m. to 6 p.m. College and Ashby.

Gala: Sept. 28, 7:30 p.m.: Joe Kane with *Savages*; Sept. 29, 7:30 p.m.: Brenda Peterson explores the textures of the feminine body in *Nature and Other Mothers: Personal Stories of Women and the Body of the Earth*; Oct. 2, 7:30 p.m.: Susan Griffin with *The Eros of Everyday Life: Essays on Ecology, Gender and Society*; Oct. 3, 7:30 p.m.: Elizabeth Davis explores the labyrinths of sex in *Women, Sex, and Desire*. 1400 Shattuck, Berkeley. 848-GALA.

Graduate School of Journalism: Sept. 28, 5 p.m.: Jeffrey Masson and Susan McCarthy, authors of *When Elephants Weep*, will speak on collaborative writing; Oct. 2, 5 p.m.: David Maraniss, author, *First in His Class: A Biography of Bill Clinton*. U.C. Berkeley, North Gate Hall, at Hearst and Euclid. 642-3383.

Homework Helper: Beginning Oct. 4 and every Wednesday from 3 to 5 p.m.: Berkeley Public Library's south Branch offers a free Homework Assistance Center for all kids in grades 4-12. 1901 Russell, Berkeley. 644-6860.

Local Legislators in Town: Sept. 30, 9:30 p.m.: Brunch, presentation time, and a query session will be the highlight of the evening with some of our finest Sacramento politicians. Sponsored by Friends Committee on Legislation. Berkeley Friends Church, Cedar and Sacramento St., Berkeley. Call 376-9630 for reservations.

Marquetry Class: For beginners; every Tuesday 10 - noon at the Berkeley Adult School. Open to anyone 50 or older; for more info visit St. John's Senior Center, 2727 College Ave & Garber St., Berkeley.

M.C. Newburn/Books: Oct. 3, no time given: Another episode of Autumn Armchair Crime Series with Jonnie Jacobs, Lorea Roberts, and Gloria White. 950 San Pablo Ave., Albany.

Philately Meeting: For stamp

collectors; first and third Thursdays of the month, 7:30 p.m.; Northbrae Community Church, 941 The Alameda, Berkeley. 526-5397 or 655-7827.

North Berkeley Senior Center: Sept. 28, 10 a.m.: "Food Safety is No Mystery" with Lisa Wilson, Nutritionist; Sept. 29, 10 a.m.: Clothing & White Elephant Sale. Video at 1 p.m.: *Life of Mozart*; Oct. 2, Video move: *Damn Yankees*; Oct. 3, 9 a.m.-noon: Ladies haircuts and stress release for seniors with Lois Moskewitz at 1:15 p.m. 1901 Hearst, Berkeley. 644-6107.

Pacific Film Archive: Sept. 28, 7 p.m.: *Two Sisters with Uncle Moses* at 8:40 p.m.; Sept. 29, 7:30 p.m.: *Iris and the Lieutenant with The Journey Out* at 9:10 p.m.; Sept. 30, 7 p.m.: *Jewish Luck with His Excellency* at 8:55 p.m.; Oct. 1, 3:30 p.m.: *His Wife's Lover* with *The Jester* at 5:05 p.m. followed by *Green Fields* at 7:10 p.m.; Oct. 2, 7 p.m.: *Rocking Poppoquin* with *The Franc*; Oct. 3, 7 p.m.: *The Child Plays with Art for Teachers of Children* at 8:50 p.m.; Oct. 4, 7:30 p.m.: *American Video Art, 1978-1988* with *Irene Segalove* at 7:30 p.m. 2625 Durant Ave., Berkeley. 642-1412.

Rehabilitation Loan: Every Wednesday at 7 p.m.: RAF Mortgage is offering a weekly seminar for homebuyers and investors on how to purchase and rehab "fixers" using the 203K loan. 1722 Solano Ave., Berkeley. 528-0767.

African-American Book Club: Meets last Thursday of each month. South Berkeley Branch Library, 1901 Russell, Berkeley. 415-773-9558.

Strategies for Renters in Berkeley: Oct. 1, 2 p.m.: Rent Board Chair Randy Silverman & housing advocates Christine Minnehan, Jeffrey Carter and Steve Barton will host this open forum. North Berkeley Senior Center, Hearst at M.L. King Jr Way, Berkeley. 845-2527.

Teeter Tots Program: The City of El Cerrito is offering residents and non-residents alike a continuing program that introduces tots to gradual social skills buildings. Sharing, taking turns, and using words are the focus of this program. Ages 21 months to 3.5 years: 9 a.m. to noon at the Community Center, 7007 Mooser Lane; ages 3.5 to 5 years: 9 a.m. to 1 p.m. at Casa Cerrito Program, 6927 Portola, El Cerrito. Contact Judie Bellotti at 215-4371.

Toastmasters: On campus: Every Tuesday 6:15-7:15 p.m.: 2515 Hillegas Ave. (English Language Center); 970-4355; Albany: First and third Tuesdays, 6:30 p.m.; Albany Library, 1247 Marin Ave., 233-0268; Berkeley-Emergencyville: Every Tuesday, 12:10-1 p.m., 700 Heinz St. (north of Ashby, off of 7th St.), 540-6230; El Cerrito: Every Thursday from 7:30-9 p.m. at the Fairmount Child Care Center Clubhouse, 715 Lexington Ave., 526-3710; State Health Toastmasters Club: Every 2nd and 4th Thursday, 12:10-1:10 p.m.; 8th floor, Waldorf Room, 2125 Berkeley Way; 528-4964 or 643-8670.

20th reunion of Berkeley Teachers' Strike: Sept. 29, 4 p.m.: Sights and sounds of the 1975 Strike with a wine and cheese reception. Film by Betty McAfee and pictures by Jose Romero. 2530 San Pablo Ave., Suite C, Berkeley.

Y.W.C.A.: Oct. 3, noon: A Career in Marketing will be the subject of a lecture/discussion at Turning Point Career. Guest speaker will be Margaret Bertrand, director of Marketing, Cornutus Inc. 2600 Bancroft Wy., Berkeley. 848-6370.

Exhibits

ACCI Gallery: Through Oct. 15: The works of Laurei Marson (metal), Majia Williams (clay), and Peggy Yandell (paintings). 1652 Shattuck Ave., Berkeley. 843-2527.

Albany Arts Gallery: Sept. 29, 6 p.m.: Opening reception for Marshall Hasbrouck featuring Natural Landscapes: California and Yucatan; Oils, Pastels, Watercolor. 1251 Solano Ave., Albany. 526-9558.

Bakery Cafe: Through Oct. 6: Paintings by Carol Lee. 2787 Shattuck, Berkeley.

Judah L. Magnes Museum: "Fabrics of Life: Introduction to the Magnes Museum Summer Workshop" free slideshow of Italian Jewish art and life; "Extraordinary Californians"; through Nov. 5; 2911 Russell St., Berkeley. 549-6950.

Mediterranean Gallery: Oct. 1-Nov. 3: Group show of original artworks by Bob Janelis, B.N. Duncan, Lisa Corradino, and Guy Colwell. Caffe Med., Telegraph Ave. between Haste and Dwight, Berkeley. 644-9819.

National Institute of Art and Disabilities: Through Nov. 10. Naiads & Dryads. 551 23rd St., Richmond. 620-0290.

Pop Paintings: Through Oct. 7: An exhibition of recent paintings by Tony Speirs titled, "Pop Songs." M. Low & Co., 1519 Shattuck Ave., Berkeley.

Kala Institute: Through Oct. 28. James D. Phelan Art Zwards in Printmaking recipients Doug Minkler, Stephen McMillan, and Carol Benioff will have their works on display: Workshop Media Center Gallery: 1060 Heinz Ave., Berkeley. 549-2977.

Richmond Art Center: Through Nov. 18: Epistolary Paint: A Visual Correspondence with paintings by Thekla Hammond and Marilyn Levin through Dec. 22. Roots In Asia with sculptural works by Sono Osato and Joe Sugayam. Civic Center Plaza, Richmond. 620-6772.

Spiritual Works: Through Oct. 16: "New Perceptions of the Spirit" is a retrospective exhibition of painters and sculptors who have shown their work at the Flora Lamson Hewlett Library of the Graduate Theological Union during the 1980's and 1990's: Graduate Theological Union, 2400 Ridge Road, Berkeley; 649-2540.

University Lutheran Chapel: Oct. 1-Nov. 2: Exhibition of Paintings by Adriana Diaz entitled, "The Word in the Beginning - Visual Mantras." 2425 College Ave., Berkeley. 527-3236.

Support groups, self-help

American Schizophrenia Association: Alliance for the Mentally Ill: Claremont Branch Berkeley Library, at the corner of Ashby and Benvenue, Berkeley. 841-8361.

Alzheimer's: and related disorders Monday Enrichment Program sponsored by the Claremont Center: music, dancing and fellowship; St. John's Church Center, 2727 College Ave., Berkeley. For info: 444-0243.

Avatar Toastmasters: Wednesdays, 6:15 p.m.: Develop your public speaking & communication skills in a supportive environment with people interested in new-age spirituality. Hillegass/Dwight, Berkeley. 848-6510.

Bereavement Support Groups: individual grief counseling available; 889-1104.

Jitterbug Club: 2nd Sat of month: The Northern California Lindy Society supporting the flourishing of the Lindy (original swing dance): 486-0202.

Solo Sierrans: The San Francisco Bay Chapter of the Sierra Club, for singles, over 40, offering fun, friendship, and an opportunity to participate in a variety of outdoor, social and cultural activities; 652-4928.

Stroke Awareness Support Group: Wednesdays, 12 noon. Albany Senior Center, 846 Masonic Ave., Albany. 526-9502.

Turning Point Career Center: Support group for job seekers and career changers; self-assessment for career direction program (\$110 nonmembers); includes two hours of individual career counseling; 2600 Bancroft, Berkeley; 848-6370.

Overeaters Anonymous: Meets every Saturday, 8:30 a.m.: Newcomers meet at 8 a.m.: St. John's Presbyterian Church, 2727 College Ave., Room 203, 2nd floor, Berkeley; 273-9292 or 841-

8562. **Albany TOPS:** Take Pounds Off Sensibly support group meets each Monday morning: 9:30 a.m. weigh-in; 10:30 a.m. meeting; 980 Stannage Ave.

Environmental Health Network: Support and information for people with environmental illness/multiple chemical sensitivities; (415) 541-5075.

Le Tip International: Organization for independent business people; Wednesday mornings at 7:15 a.m.; 528-0767 for info.

Stroke Group: First Tues of month; 4-5 p.m.: For stroke survivors, families and friends; 204-4503; Also: Caregiver

Support Group; 2nd and 4th Tues of month; 4496; Both at Herick Dwight Way, Berkeley. **Alcoholics Anonymous:** meeting times: 8:30-9:00. **Secular Organizations for Men:** Support group for men and women interested in emotional and spiritual growth; 8:30-9:00. **Women's Support Group:** Support group for women interested in sharing of deep insights. Over- and under-40s. 527-7671.

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El Cerrito Chamber of Commerce

By Sewall Glinertnick

New member wants movie theater built

At least one new El Cerrito Chamber of Commerce member wants to see a movie house built on the Mayfair Market site just as possible.

That member is Frank Swels, 57-year-old owner of Swels's Gyros & Pitas — a Greek restaurant recently at 11740 San Pablo Ave. in Del Norte Place.

Plans for a theater at this location, Swels explained, "was one of the major things that convinced us to open here."

Swels has another Greek restaurant, the Emery Bay Public Market, adjacent to the multi-screen Emery Bay theater. The movie brings us a lot of customers. In fact, on week-ends when the movies change, we're packed. The same thing will probably happen here."

Swels emphasizes the fact he doesn't care how large a movie theater is eventually built on the property — he just wants the project completed.

"I hope the community and the Chamber can get together and reach an agreement on a size which is acceptable to all," he added. "This is the only way we can get rid of the empty vacant lot next to us."

After opening here in July, the restaurant has been attracting a following of local diners.

In addition to traditional Greek dishes such as gyros, souvlaki and pita, Swels has developed a menu which combines American and Greek influences.

There are 19 traditional American sandwiches — all served inside a pita bread. Salads also come in a pita bread.

Among the side orders available are usual French fries and onion rings and such Greek delights as

falafel and hummas.

Even such American breakfasts as omelets, pancakes and French toast come with pita bread.

The foreign touch can also be found among the desserts, which feature baklava and kaitifi along with Bud's Ice Cream.

Coffee lovers will enjoy the fresh-ground gourmet coffees by Caravali and the full espresso bar.

"We're here to serve and please," Swels declared. "I'm happy with the response so far to our restaurant in El Cerrito. And, I look forward to meeting and greeting more of the community in the weeks to come."

To this end, he announced that his restaurant would be offering a number of two-for-one specials in the near future and urged everyone to look for them.

Greek restaurants are something of a tradition in the Swels family. In 1972, when Frank was young, his parents opened one in Chicago.

In 1978 the family moved to Oklahoma and opened one of that state's first Greek restaurants. It was here that 13-year-old Frank got his first practical experience in the business.

Eleven years ago Frank came to California and went to work for the Denny's chain. He rose through the ranks and, by the time he left in 1993 to open his Emeryville restaurant, he was general manager of the Oakland Coliseum Denny's.

Swels's Gyros & Pitas in El Cerrito is open from 7:30 a.m. to 9 p.m. seven days a week.

Reality 2000: 5-Year Countdown for Creating a New World" is the theme for the fifth annual Women in the '90s Conference and International Marketplace for El Cerrito

Women, to be held Oct. 24.

Co-sponsor of this conference is the Contra Costa Small Business Development Center, which was established recently by the local Private Industry Council—a member of the El Cerrito Chamber.

The conference, which will be held at the Community Center in Fairfield, will offer informational workshops and panels by experts who will provide guidance on a wide range of topics, including: funding strategies, balancing career, home and relationships, enthusiastic selling strategies, marketing, customer service, and more.

Early registration admission to the event is \$45 per person and includes morning refreshments, lunch and admission.

For more information on attending the conference, call the Contra Costa Small Business Development Center at 646-5377.

...
The El Cerrito Chamber of Commerce will once again sponsor, along with the League of Women Voters and The Women's Club of El Cerrito, a "Meet your Candidates Night," 7 to 9 p.m., Tuesday, Oct. 24, in the City



Chamber Second Vice President June Boblitt, left, along with Mayor Norman La Force, (second from right) and City Councilmember Jane Bartke welcome Frank Swels of Swels's Gyros & Pitas Greek Restaurant.

Council Chambers at the El Cerrito Community Center, 7007 Moeser Lane. All are invited and encouraged to meet those running for office.

Present will be incumbents Mayor Norman La Force and Councilmember Jane Bartke, and candidate Thom Stark. Questions will

be in written form, presented to the candidates, after they have given their five minute presentations.

For more information call chamber staff at 233-7040.

...
The Oct. 18 Membership Mixer will be hosted by The Mechanics

Bank, Fairmount at San Pablo Avenue branch, with a pumpkin decorating contest to highlight the event. This is a "Design a Pumpkin," not a carving contest, with those firms entering having their "works of art" on display through Halloween.

The bank will award prizes.

Albany PTA Council News

By Peggy Thow

Big plans are rolling out for the high school these days. After the Oct. 11 Back-to-School Night, Respect Days, a series of assemblies, classes, and small group discussions centered on honoring diversity within the high school community are tentatively planned. The AHS PTA is asking for parent volunteers to help with the discussion groups and generally monitor the wide variety of planned activities.

...
If you can be at the high school for any amount of time on Oct. 16, 17, or 18, please call PTA President Kay Weinstein at 525-0363.

Also in October is the high school's Homecoming Week (Oct. 23 to 28). Events for homecoming have been carefully planned over the past few months by people attending the Principal's Roundtable meetings. There's an activity for every day of the week, and volunteers will be necessary for many of them. If you'd like to be a valued

participant, please call Kay Weinstein for information.

Speaking of valuable volunteers, 20 students from School Ecology Club gathered last Saturday for the annual Coastal Cleanup at Albany's shoreline. With other volunteers they worked for about three hours, picking up and hauling away trash. The "grossest" find, according to my informant, was a plastic bag full of moldy old bagels. Students were rewarded not only with

a sense of having done their community a service, but also with discount tickets to Marine World.

Cornell's Back-to-School Night is tonight, Sept. 28 from 7 to 8 p.m. Cornell PTA meets directly afterwards, at 8 p.m.

Marin PTA meets tonight, Sept. 28, from 7 to 9 p.m. in the Marin library.

AMS PTA meets next Thursday, Oct. 5, at 7 p.m. in the AMS library.

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■ MARTIN SNAPP

Paternal Requiem: Forgive me for focusing on myself this week, but this Saturday is a very special anniversary for me: It was exactly 20 years ago that my father died.

The odd thing is that I'm a lot closer to him now than ever I was when he was alive.

Back when I was growing up, Dad was a mystery to me. I knew next to nothing about his life before he married my mom.

All I knew was that he'd grown up in Buffalo, N.Y., and left it as soon as he could. He went on to Harvard Law School, but he dropped out under mysterious circumstances shortly before graduation.

He never forgave himself for not going back. He hated himself for not being a lawyer, and it was his lifelong dream that I should go to Harvard — first to Harvard College and then to the law school — and make it all up for him.

He even named me Martin Jr., which is a big taboo in Jewish culture. (You're never supposed to name a kid after a living person.)

Every night, right after dinner, we'd take the dog for a walk around the block and he'd tell me how much he was counting on me.

For years afterward I'd get a knot in the pit of my stomach halfway through dinner, and I'd say to myself, "That damned dog!" But, of course, it wasn't the damned dog. It was the damned dad.

Then, on April 15, 1963, the college acceptance letters came out. I didn't get into Harvard. I got into Yale, Princeton and Columbia, but that wasn't good enough for Dad. He didn't speak to me for six months.

Needless to say, our relations were pretty strained by that time. We didn't know each other even though we lived in the same house.

Dad seemed strangely two-dimensional, with something vital missing at the center, like a check that's been through the cancellation machine.

Since he thought of himself as a loser, that's the way I thought of him, too. He wasn't a guy you could go to for advice about things that are really important to a boy, like how to sink a jumpshot or how to make out with girls.

Part of the barrier was his extraordinary prudishness. He was completely separated from his body. He never played sports. He blushed at even the slightest off-color joke. I began to wonder how a guy like that ever landed a classy dame like my mom.

It was only after I left home that I started to discover Dad. It happened when I met a guy at college whom I'll call Steve. (It's not his real name, for reasons that will become obvious.)

Steve lived in Bel Air, a posh community in west Los Angeles that makes Beverly Hills look like a slum. His father was — I don't know how else to put it — a bagman for the Mafia.

Let me tell you how his father met his mother: They were introduced by Frank Nitti, Al Capone's chief henchman.

Steve's dad and Nitti were having dinner at the Copa one night, and they were watching the chorus line.

"See anything you like?" asked Nitti.

"Yeah," said Steve's dad. "Second one from the right."

"OK," said Nitti. "Hey, hon!" he called to the chorus girl. "Come over here. There's somebody I want you to meet."

That girl was to become Steve's mother.

Anyway, 30 years later, I was visiting Steve at his house when his mom walked in. She was 60 if she was a day, but she was still the most beautiful woman I'd ever seen. Cheekbones don't lie.

We'd never met before. She took one look at me and turned pale. "Excuse me," she said, "but you look like a man I was very much in love with many years ago."

"Mom," said Steve. "This is my friend, Martin Snapp."

At that point her knees buckled, and she had to sit down.

Yes, that long-ago boyfriend was Dad.

After that, it started to become a regular occurrence. More than once, I'd be walking down the street in L.A., and a still-beautiful old woman would come up and start talking about how much I looked like the long-lost love of her life.

After a while, the idea sunk in that maybe I didn't know everything there was to know about Dad, after all.

So I started doing some investigating. I decided that the place to start was his mysterious departure from Harvard Law, way back in the early '30s.

It turned out that he wasn't the only one. His roommate also left at the same time, under equally cloudy circumstances. What's more, the guy turned out to be the father of a friend of mine, who had also wondered for years what really happened.

So we got together and pooled our information. I won't bore you with the details of our investigation, but I'll tell you what we found: The reason our fathers left Harvard was that they were kicked out.

What's more, they were kicked out for sexual indiscretions: Two street-smart poor kids, they were earning extra money by running a pimping operation. They were procuring women for all their virginal upper-class twin classmates. And to add insult to injury, they were using the Harvard Law School dorm, Langdell Hall, for their assignments.

You could have knocked me over with a feather. It meant I could have gone to Dad for advice about girls, after all.

And as far as learning to sink that jumpshot, I found out surprise No. 2: The reason he was able to afford to go to college was that he was there on a basketball scholarship! It turns out he made Walter Camp's All-America first team in 1928.

In short, the Dad I knew was a complete fabrication. The real man, for all his womanizing, was a lot more interesting. But why had he gone to such lengths to conceal his real self?

In a word, shame. Not for the sexual escapades. He was ashamed of getting kicked out of Harvard.

Dad was a poor kid from the poorest section of Buffalo, the only one in his family who ever went to college, let alone law school. His older brothers had gone to work at an early age to help earn money for his tuition. His mother even went back to work.

The sense of letting them all down must have been crushing. It's probably the reason he never went back: He was too embarrassed. So he spent the second half of his life living an elaborate lie.

I was dying to tell him I knew about all this. But by then he had already had a heart attack and a couple of strokes, and I figured, "If he's gone to such trouble to construct this wall, who am I to tear it down?" Frankly, I was afraid it would kill him if he found out that I knew.

But then, in the summer of 1975, he was diagnosed with cancer. The doctor never informed him directly. My mother had her own problems dealing with death, and she decreed that he not be told.

So we all had to tiptoe around the subject. I wasn't allowed to be in L.A. for more than two days at a time, because she was afraid he'd figure out it was more serious if I stayed any longer. As a result, both United Airlines and Pacific Bell got a lot richer at my expense that summer.

The doctors were sure he had a few more months to live, but something inside me told me he was going a lot farther than that.

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Candidates

Continued from front page

tended to the community in a variety of areas, she gave two specific examples: the televising of city council meetings ("a step forward") and the bi-weekly mayor's column she instituted in *The Journal*.

Small businesses, she said, have increased by over a dozen in the city. Bartke, who has at times actively participated in her husband's business, wants to see more storefront improvements made in the city with redevelopment business improvement funds used to enhance the success of small businesses in El Cerrito.

In addition, she said, "I still want to resolve the Plaza." The future of that center continues to be of real concern to residents, she said. Referring to recent cooperative efforts between Plaza representatives and the city — stalled now as the Emporium's future is in question. "We almost had it," she said. "(And) I think we can get it back again."

Adding more police and maintaining and restoring services — senior services, parks, recreational opportunities — are among other promises Bartke said she's delivered on and will continue to promote.

At the same time, she said, "I'm a homeowner myself. You know I'm going to look (at any proposed taxes) very carefully before I tax myself."

"I know the community," she said in her summary, adding, "I've listened; I've read reports; I've never missed a meeting or any liaison meeting for which I was representing the city of El Cerrito."

Norman La Force

La Force made his presentation next, noting that he's been an active member of the Democratic Club and served as president of the group for five years.

La Force emphasized the significant impact of state revenue takeaways in the last several years and the hard work councilmembers have had in maintaining city services.

"We saved the senior center from closing," he said. "If it had closed, we would have lost Dial-a-Ride, Meals on Wheels, the Alzheimer's respite program and other programs."

Instead, he said, the senior center has remained active, as have recreational and childcare opportunities.

"We have childcare adjacent to public school sites in El Cerrito," he noted. "I don't know if you realize how rare that is."

Diversity

Continued from front page

feelings and you will get more honest truth and find out what is your problem with a certain race. And then you try to solve it," student committee member Sherisse Gash said.

Still in the planning stage and awaiting final approval, the proposal was presented by Ralph Canter, the high school's at-risk counselor, at the Principal's Roundtable meeting last Thursday.

In essence, students would break into three groups of 275 with one group attending sessions each day. Students would be asked to choose their ethnic identity from a preliminary list of 10 ethnicities including bi-racial. In the first workshop of the day students in each racial group would attend a 45-minute session exploring feelings and ideas from that group's perspective.

"This is a rather controversial direction. This was not my choice of a way to go, but it's a very interesting way to go," Canter said.

After the first session, students would be separated by gender into multi-racial, multi-grade-level groups to discuss gender issues. The final group session would be heterogeneous groups in a 40-minute "speak out" session.

In that session, as Canter puts it, students would "stand up and say something like 'As an African American female student at Albany High School one thing I'd like to never see happen again is...'" So people will have an opportunity to say this is where I come from and this is what I need."

A final wrap-up session would bring all 275 students back together for a 30-minute open mike session and "hopefully they are going to follow a form such as 'I define myself as...this is what I need, what I want or how I see it,'" Canter said.

The proposal received mixed reactions from those at Thursday's meeting. For example, one parent expressed concern that students aren't being given something constructive to do with their newly realized feelings.

"You are not allowing time for closure. One comment made in the past was all these feelings of 'I want

He also spoke to the addition of two police officers to the police department and the work they will be doing with youth offenders.

"I think what we've demonstrated is how we can be fiscally responsible and socially conscious," he said.

The balance of those two priorities was a theme in his comments.

La Force also pointed to the council's work together "as a team," the "tradition of community planning in this city...which flowered with Project Listen" (and served as La Force's first introduction to city issues), and the creation of "many new planning processes within the city" as positive achievements of the current council.

La Force spoke directly to the proposal for a new theatre complex adjacent to the Del Norte BART station (developer-financed), calling it an innovative idea, "exciting and interesting." At the same time, he said, it's just an idea, one he will make no decision on until he has a specific proposal in hand (that has not yet been submitted to the city) and the facts concerning all expected impacts and whether they can be mitigated.

An Environmental Impact Report on the project is about to get underway; following that, he said, the council may decide a smaller theater — or none at all — is best for the city.

The council's position, he said, is to tell developers, "In the end, you may not get what you want, but we're going to get what's good for El Cerrito."

La Force challenged Stark on several specific points, noting first that Stark has maintained that the current council voted in the Target Store though he and Bartke were not on the council at that time and current member Cathie Kosel voted against it.

Whatever Stark's reason for presenting information in that way, he said, "it raises real questions in my mind about leadership."

He also called an Internet message published by Stark as "outrageous."

In the message, Stark informs potential campaign contributors that a contribution of \$99 or less need not be reported to the state's Fair Political Practices Committee. La Force believes that Stark, in doing so, is encouraging an evasion of the law and said he found it "appalling."

He also said it runs against the grain of the "open government" Stark says he's promoting. His own campaign, said La Force, supports "fis-

cally responsible and socially conscious leadership."

Stark answered both objections. He noted the similarity of council viewpoints over "the last 15 years" and said it was often hard to tell where one left off and the other began. He also noted that the suggestion he had made on the Internet is perfectly within the law and provides an equal advantage to all candidates. He said it was made because some small business owners feared reprisal if their names became public in his support and he was not elected, engendering an angry comment from La Force.

In his summary, La Force said he's long been involved in government action at a grassroots level, including work in founding the citizens committee for an Eastshore State Park and other environmental work. He noted his continued interest in speaking with citizens about their concerns, referring to a recent public meeting with the opponents of the Bright Star Montessori School move as an example.

He also spoke against Stark's strong support of public votes as a matter of course in major development proposals.

"I feel strongly that I'm elected as your representative to make the decision," he said. "I don't see (from a practical viewpoint) how we can put project after project on the ballot."

Thom Stark

Stark characterized November's election as a critical one with one central issue: the future of El Cerrito and who will make the decisions concerning it.

"I'm interested in a vision of El Cerrito that extends into the 21st century...the El Cerrito we will leave our children," he said.

Stark believes the current General Plan is old, outdated and out of touch with current issues. Whether or not he is elected, he said, he will push for a series of town hall meetings that will "plan for the future" and amend the General Plan accordingly, taking into account all the changes that have occurred since the 1970s when it was first adopted. (Certain sections have been substantially changed since that time.)

"The results will guide us as we move into the future," he said.

In a second major point, Stark called for a "wise, human scale fiscal responsibility" as far as development and redevelopment is concerned in El

Cerrito. One of Stark's sureties to city issues was the result of a proposal for mixed use project at BART station.

"Now we're seeing a later proposed — 300 screens — that's a big deal," said Stark, noting that a project is also being proposed for the theater. If those former one are approved, "we'll see a lot of development at both sites."

Such precedent-setting moves, he said, will make it clear any future council will not or change the tone of development in the city.

Stark's third major theme was the citizens should have a decision-changing proposal.

"It's critical for them to have their views on what way direction should be taken...but I say, let's take the case (at the ballot) to Stark wants a regular process on that issue."

"The city council should not to rule, El Cerrito."

He also said he doesn't "live by the wishes" of those who do not live in the city, but he said, the community directly involved in El Cerrito's future, "not sioning it but in voting."

In his summary, Stark of his own background runs a home-based business but has also worked for Fargo Bank in a regional office. He has experience in large business firms.

He has worked on six Ohio cities, business councils and planning to cable broadcast. He took advantage of ties to watch those cities how local governments.

"The future of El Cerrito, central issue," Stark said. "What shape the future who will make the decision."

Following a period of questions and answers, the audience, the club to endorse La Force. By its rules, the club consider endorsement candidates, who are not Democratic Party.

selves.

"For me there's never been a question of whether I'm bi-racial. People looked at me and said that's a black girl. I've come out of the stereotype America has given me. I've always known my mother isn't black, but I would never think of myself as bi-racial."

Junior class president Adam Bier, who is white, said lessons should be learned from last year's experiences.

"The majority of people objected because of the way it (racial roots) was addressed, not the content. We need to make sure that in presenting our differences people don't build shelves around themselves. We can't just shove it down people's throats. We need to take time after group discussions and say we've seen how we're different and take time to say this how we aren't," he said.

Other major considerations are whether the school is prepared to facilitate such an event, whether stu-

Salary

Continued from front page school year. That amount is the equivalent of a 0.7 percent raise, where as the teachers association stood firm in its request for a 2 percent salary adjustment.

Details of the negotiated contract will be made public after teachers have formally ratified the agreement and the School Board subsequently ratifies the new contract, which applies to the 1994/95 through 1995/96 school years.

While the board took unanimous action (with Boardmember Dianne McNenny absent) to approve the allocation of one-time funds to the 1994/95 school year, words of caution came from two parents attending the meeting (with more than a dozen others) to petition the board for an expanded science curriculum at the middle school.

"Although I strongly support giving more money to teachers, I'm concerned about it not going back to programs in the school that are long term (investments) and might better serve students," parent Ellen Fiss said.

ATA member Dan recognized, in response funding is needed. "I appreciate the fact we are making for schools this as a one or the other salaries against property taxes. Depasquale also noted in the board's meeting greater student achievement school year. With students over district district will receive more the state than previous.

In addition, the receive new funds for materials, and other materials will be reviewed at future board meetings.

As for teacher salaries, board members were asked to advance that they meet.

"I do believe this is a salary item. We do need teachers the compensation. I also support we have to everything on our curriculum back. Peggy Thomsen said."

'Great moment for Albany' girls' volleyball

By Peter Mentor

They're like two cagy boxers picking up from the last time they fought.

That's why this match Tuesday, arguably between two of the best volleyball teams in the East Bay, was so anticipated.

In the past, the young contender Albany and the champion Bishop O'Dowd have had knock-em-down, drag-it-out fights that went the full five rounds.

This year both teams came into the match at full strength and were ready to get it on.

Though Albany was the defending league champion, on paper O'Dowd had a slight edge based on accomplishments this season. That was another incentive for Albany, as it won 3-0.

How important was this match to Albany coach Konrad Ott?

"I've been a wreck for two days just anticipating this. I've been bouncing off the walls just waiting for it to begin."

The caliber of these two teams almost screams for a rematch at the ACCAL finals again in November.

Because O'Dowd is leaving the league next year, the ACCAL finals may be the last time these two will play in a meaningful rivalry.

Last year it was the challenger Albany coming into the Alameda-Contra Costa Athletic League girls' volleyball ring, knocking out the defender O'Dowd twice in two gutsy 5-round decisions, including a title match.

Those matches were milestones for the Cougars. The first victory came during the regular season when Albany handed O'Dowd its first loss against any league opponent since 1991.

The Cougars, down, 2-1, in that match, fought back to win the last two games. Albany remained undefeated in the league and took over first place from O'Dowd.

Then the two met for the ACCAL championship in one of the best high school volleyball matches ever played in the East Bay. Like the first time they met



Katie Akana lets loose as Albany beats O'Dowd Tuesday.

Jeff Lindquist

that year, Albany was down, 2-1, and came back from near defeat to win the league title.

The fourth game, a 57-serve marathon, was tied five times. In that fifth and final game, O'Dowd had taken a 7-0 lead and it looked as if the Dragons would avenge that regular season loss.

But Albany scrambled on a 10-1 run, escaped ties at 10, 11, 12 and 13, and won the last two points for a 15-13 win to take the league title for the first time since winning back-to-back crowns in 1987 and '88.

It was the turnaround point for the Cougars, who had not only shown they could beat the Dragons, but could also beat them with everything on the line.

—KONRAD OTT
ALBANY COACH

See ALBANY, page 15

'Berkeley beat Berkeley'

De LaSalle at Berkeley,
Saturday, Sept. 30, 1:30 p.m.

For the Berkeley High football team, Friday's road loss to Bishop Amat of La Puente was more a case of the Yellowjackets beating themselves, then it was of one of the top teams in the state, beating the Jack-

ets. With starting quarterback Will Atkins back from a preseason shoulder injury, Berkeley accumulated 263 total yards, compared to Amat's 100. Unfortunately, the Jackets made several costly mistakes, including three fumbles, and lost the game, 17-7. "I respect Bishop Amat," Berkeley coach Mike Tuiaosopo said. "But Amat did not beat Berkeley. Berkeley beat Berkeley."

Berkeley's defense held Amat, a team that was ranked No. 1 in the nation for most of last season, to a first-half field goal, and went in to intermission trailing, 3-0.

Trailing 10-0 in the third, Atkins hit wide receiver Marcus Williams with an 11-yard touchdown pass.

But they gave the momentum away, when Amat returned the ensuing kick-off 77 yards.

"We made some mistakes and we had some breakdowns, but overall we outplayed a very good team in their park," Tuiaosopo said.

The Yellowjackets won't be able to think long about what might have been had they beaten Amat, because they have the unenviable task of opening up their Bay Valley Athletic League season against national power De La Salle which has won 42 consecutive games. The good news is that the Jackets are hosting the game and have a win streak of their own. Berkeley has won the last seven games at home, dating back to last season's home opener.

"We haven't hosted De La Salle in five or six years, so we are cherishing this opportunity," the Jackets' coach said. "We've got a solid defense and our offensive line, which is very young, is starting to play well."

"If we can play mistake free ball, we can win. Our challenge is playing an error free contest, playing smart, and playing hard."

Berkeley may have one other advantage against De LaSalle. The Spartans second game of the BVAL season is on the road against Pittsburg, a nationally ranked team actually picked by many to win the league outright.

The Spartans could be looking ahead to the Pittsburg matchup and overlook a Berkeley team that was picked to finish in the lower half the division.

"I hope they do, because if so, they're going to be in for quite a surprise," Tuiaosopo said.

—John Gardella

'Tonight sent the necessary message. There should be no doubt who is the best team in the East Bay.'

—KONRAD OTT
ALBANY COACH

EC tied: controversial penalties

El Cerrito at Alameda
Saturday, Sept. 30, 1:30 p.m.

By John Gardella

A tie. It's not as good as a win, but it's certainly better than a loss.

That's what the El Cerrito football team (2-0-1) came away with after heading into the fourth quarter of Friday's game vs. Bay Valley Athletic League contender Pinole Valley with a 29-21 lead.

"Obviously, we would have liked to head into league play 3-0," coach Frank Milo said.

But for a defensive miscue and a dubious offside call, the Gauchos may very well have started their Alameda-Contra Costa Athletic League season with a perfect record.

Leading, 29-13 late in the third quarter, the Gauchos defense held and forced the Spartans to kick from their own 36-yard line. But a roughing the passer violation gave the Spartans a first down at the Gauchos' 49. The Spartans used their new life to move the ball down field, and quarterback Mike Keck ran it in from the 2-yard line. The 2-point conversion was successful and the lead was cut to 29-21.

The Spartans then scored on their first possession of the fourth quarter on another Keck run, this time from the 1-yard line. Another 2-point con-

version and the score was tied, 29-29.

The teams exchanged possessions throughout the quarter. Then, with under four minutes left, El Cerrito drove to the Spartans' 5-yard line. It failed to punch the ball through, and on fourth down elected to go for the go-ahead field goal. But an illegal procedure against the Gauchos moved the ball back 10 yards, and the ensuing kick was blocked.

"My coaching staff and I went over the tape," Milo said Sunday. "None of our guys moved. If anything, we thought Pinole's linebacker went over the ball."

The Gauchos wasted great offensive numbers by running back Antoine Lacy (21-for-128, 2 TDs) and wide receiver Lamont Thompson (5-for-106, 1 TD). One of Lacy's scores came on 70-yard punt return. Defensively, the Gauchos caused and recovered three fumbles, intercepted the highly regarded Keck twice, and scored a safety.

"The biggest difference between

El Cerrito 29
Pinole Valley 29



Chester King Vega

EC's Donny Davis is hauled down after a catch against Pinole.

last season and this year is our defense," Milo said. "Except for that roughing the kicker penalty, I thought we played a great defensive game."

The Gauchos open their ACCAL season on the road against Alameda. The Hornets (1-2) have a high-octane running game that accumulated

449 yards on the ground in their 56-32 win over Hayward.

"They (Hayward) have a tough option offense, but we've been successful against that type of offense in the past," Milo said. "Hopefully, we can make the adjustments we need to make against them."

What if Panthers had passing game?

St. Mary's at Encinal
Saturday, Sept. 30, 1:45 p.m.

By John Gardella

There's a definite pattern setting in for the St. Mary's High football team as the Panthers

ready for the start of the Alameda-Contra Costa

Athletic League season. It calls for two parts defense, one part power running and just a smidgen of a

passing game.

That's basically the way the Panthers have compiled a 3-0 nonleague record, including Friday's 16-0 shutout of winless Kennedy of Richmond. And to say St. Mary's coach Dan Shaughnessy is not satisfied with his team's early-season play is to understate the obvious.

"We still need a ton of practice," Shaughnessy said. "We've got to

See PANTHERS, page 14

Where's Albany's ground game?

Albany at Piedmont
Friday, Sept. 29, 8 p.m.

By John Gardella

Prior to the beginning of the season, the Albany High football team was picked by many as a darkhorse contender in the Alameda-Contra Costa Athletic League Rock Division. After all, the Cougars had several key returnees back from last year's 5-4 squad, including fullback/linebacker Danny Wilcox.

But the Cougars are heading into the ACCAL opener

Moreau 35
Albany 14



Jeff Lindquist

Kave Golabi breaks up a Moreau pass attempt.



Lowell Cohn

Not-on-throat
Raiders display
erent attitude

not quite accurate to say
Raiders defense "won"
y's game against the
The Raiders defense did
than win. It dominated,
ated and humiliated the

defense gave the Raiders
time to find itself,
—let's be honest about
Jeff Hostetler and his guys
for the entire first
Hostetler was intercepted
Raiders first series, and
small fumbled on their
possession, almost
ing the ball to Greg Jackson
in for a touchdown.
you could say, "Hey,
er happened to that pride
?" the Raiders trailed,

When the Raiders defense
war. To understand the total
of what it did, get an
of these numbers: The
forced 5 turnovers,
Philadelphia quarterbacks
scored 2 touchdowns,
up 28 points with
ers. Although the Eagles
17, they only had one
ate drive, their first. The
their points resulted from
as by the Raiders offense.
The Eagles got to 17, the
defense shut them down
tly. After that, the down
ran off 48 unanswered

cribing how the defense
ed the Eagles, free safety
Anderson said, "You can't
our foot off their throats.
got to go ahead and kill
I guess that means stomp
death, which is a pretty
description of what took

Raiders defense first put
regular in the second
The Raiders were
2-17-10, when Randall
ingham threw a screen pass
by Waters. It was a good
pass. Waters caught the
got ready to head upfield.
he didn't count on was
ea, who was staring at an
between the 3 and the 2 on
jersey, and telling
to hit it with all his might.
he exactly what he did.

all squirted loose and
to defensive lineman
Mobbins, who ran for the
down. "My eyes got big,"
said later. "I came up
ball and headed for the
No one's going to catch
10 yards out." Well,
it was 6 yards, but we
had your point, Austin.
The world record holder in
round dash.

Quarterback Rob Fredrickson,
turned in a defensive
play (with cheese) of his
and the Redskins TD "was
named the game around.
went into the locker
they were down and we
The score was 17-17 and
zero-zero."

rickson looked back on
he realized that the Eagles
gunning to lose their
backing and hitting.
ould see the fight go out of
he said. "They were
their egos, their psyches."
was pretty much the case.
end of the third quarter,
they were candidates for
psychotherapy. Their three
water possessions ended
ingham fumble which
McGlockton recovered,
ception by Fredrickson,
interception by Terry
In other words, the
nothing, nada, zippo.

See COHN, page 14

Can we call Cal D 'Blue Goo' yet?

By Sam Williams

It may not be the same "Desert Swarm" defense that struck fear in the hearts of Pac-10 offenses two years ago, but just asking Cal coach Keith Gilbertson to describe the Arizona Wildcats (2-2) is enough to bring the superlatives back out of storage.

"They're still very, very good," Gilbertson said. "(Chuck) Osborne, (Tedy) Bruschi, (Brandon) Sanders—even though, I know, he's nicked-up a little bit, they are still three of the best defensive players in our league."

Gilbertson smiled as he rattled off the names and talents of each defensive player, most notably Bruschi, a first-team all-Pac-10 line-man who raised his career sack total to 43.5—eighth on the all-time NCAA list—with a devastating hit on USC quarterback Brad Ottom in the Wildcats' 31-10 loss to the Trojans last Saturday.

"Tedy does a lot of good things for them," Gilbertson said. "I remember John Hale telling me once, 'The first thing I did was look at the safety. And the second thing I looked at was where Dick Butkus or Deacon Jones was lined up. Then I took

the snap. I think it's kind of the same thing (with Arizona). It's like: Check the safeties first. Where's Tedy? Let's play."

Then again, superlatives were in plentiful supply, even down in Tucson, where Wildcat coach Dick Tomey praised the Bears defense to no-end for its 10-sack performance against San Jose State last weekend.

Tomey singled out normally overlooked sophomore tackle Brandon Whiting as a particular threat to the sputtering Arizona ground game.

"I think Whiting is the best interior lineman we've played against

so far," Tomey said.

While both coaches' comments fell into the usual pre-game massage category, Tomey's praise does raise one interesting issue: If Whiting and his defensive teammates succeed in stealing the spotlight from their Wildcat counterparts, does that mean it's time to start thinking up a creative name for the Bear defense a la Washington's "Purple Haze," Oregon's "Gang Green" and the aforementioned Swarm.

The Blue Goo?

Anyone?

Anyone?

CAL CAL DIGEST

Flynn leads water polo team over Pa

The No. 2 ranked California men's water polo team (6-1) won Saturday, defeating the No. 12 Tigers, 10-3. The Bears' freshman Ryan Flynn's three goals, while freshman Phimmer sophomore Brent Albright chipped in two goals apiece. The host No. 7 Long Beach State, Sept. 29 at 3 p.m. at Spieker, and Sunday, Cal will be hosting the 12-team NorCal Tournament in the top-ranked water polo teams in the country.

Stanford beats women's soccer team

The Cal women's soccer team (3-3-1) opened its Pac-10 season falling to No. 6 Stanford, 2-0, Wednesday. The Bears played Sunday and played to a scoreless overtime tie with Pacific. Karen Cook recorded her second shutout of the season, lowering against average to 1.21. This week, the Bears visit St. Mary's and Sunday, Cal will be hosting the 12-team NorCal Tournament in the top-ranked water polo teams in the country.

Last-minute goal ties men's soccer

Cal's men's soccer team withstood the challenge at New York, leading the Dons, 2-1, until a last-minute USF penalty tied the Bears to settle for a 2-2 tie. After falling to San Diego and Barbara over the weekend, the Bears head into Tuesday's game with a 4-2-1 overall record. Cal returns home on Sept. 29 at 4 p.m. on Witter Rugby Field.

Cohn

Continued from page 13

But for the actual back-breaker, the piece de resistance of defensive domination, let's fast forward to the fourth quarter. By now Rodney Peete was playing quarterback in place of Cunningham, leading everyone to the inescapable conclusion that Eagles first-year head coach Ray Rhodes wants to get a headstart on his quarterback controversy.

Peete tried to throw a forward pass but got sacked by Aundray Bruce before the QB could bring his arm forward. When the ball came free, Fredrickson grabbed it and chugged 35 yards for the TD. That summary doesn't begin to convey the beauty of the play.

After Fredrickson got his hands on the ball, he stood there. He was surprised and delighted and amazed, although, as he admitted later, he also "zoned out." He noticed, however, that the official closest to him didn't

blow his whistle or even do anything. This was Fredrickson's voice. He kept repeating one word.

Suddenly, the full situation dawned on Fredrickson. The play hadn't ended. "I saw and saw everyone staring said later. 'They were swearing, too.' So he scored on the first play. Animation Play of the week when you think of it, it was foot on the throat of the

But the Raiders didn't part of the story of what Sunday. The real meeting with the new Raiders was refusing to give up after points behind in the first year we would have been Fredrickson admitted. "I didn't see that in anyone's confidence, determination, throat and all that."

Ground

Continued from page 13

against Piedmont tomorrow with an 0-3 record, including Friday's 35-14 blowout at the hands of nonleague power Moreau Catholic (2-1), and plenty of unanswered questions.

For instance, how do they get their anemic offense jump-started? Wilcox, who ran for 450 yards last season, didn't play on offense against Moreau Catholic because he injured his shoulder the previous week in the Cougars loss to John Swett.

Without Wilcox, the only 63 yards rushing against Terra Linda, in the year, the Cougars had 40 yards on the ground. Swett, they were held to age (-8).

"We have to get our going, so we can eat up the give our defense some coach Anthony Freeman what of an understatement. Wilcox and Louis Mady will."

Jackets' 1st field hockey goal, tie

By Gray Cathrall

A young and decidedly inexperienced Berkeley High field hockey team roared into Kezar Pavilion Tuesday to take on highly regarded University High.

To hear the Yellowjackets players and coach talk about it, the 1-1 tie was as good as a win, especially considering Berkeley's goal was the first scored by the Jackets in more than a year.

"We were a huge underdog,"

said BHS coach Natalie Hanson. "Very few of our girls have any experience playing field hockey, and University is one of the older programs in the area."

Just walking into Kezar for the first time inspired Hanson and her players.

"It's a dream stadium," Hanson said. "The grass is cut less than an inch, and is like a golf course. Everything there is so beautiful, we were all real excited."

"They beat us, 5-0, last year,"

Hanson said, "and they came onto the field kind of cocky. Our kids came out ready, and were marking really well throughout the first half."

University had a breakaway 15 minutes into the first half and scored. So dominant was University, it outshot Berkeley, 20-2.

But with three minutes left, sophomore Tara Sterns scored a goal to give the Jackets an historic tie. "The ball deflected off two defenders, and Tara scored by being close and keeping her stick down,"

explained Hanson.

"The whole team raced onto the field, screaming and cheering. There were even tears," exclaimed Hanson. "I had to remind them we still had three minutes to play. It was hard for us to stay focused, but we did."

"There was no hesitancy today," said a proud Hanson. "Our girls knew we were the underdog, but just went after them. At this point in our development, the tie felt as good as a win."

Panthers' young harriers learning quickly

Youth and inexperience are not always a disadvantage.

The St. Mary's cross country team, loaded with freshmen and sophomores, opened its season by winning its first two races.

Sophomore Ben Maniatis led the Panthers in the frosh-soph race at the Ed Sias Invitational in Martinez two weeks ago, clocking 11 minutes, 17-seconds on the 2.1 mile course and coming within two seconds of breaking the course record.

"I didn't think we were ready to compete at the varsity level yet," said Panthers coach Francis Mason. "I was real happy that we won both the freshman and the frosh-

soph races. We were competing with over 100 runners in each race."

Ryan Torres won the freshman race in 12:22, leading a 1-2-3 sweep. Evan Ghidinelli and Joshua Moran took second and third in 12:45 and 12:47.

"I was expecting Ben to win the frosh-soph race," Mason said, and I wasn't too surprised that Ryan won the freshman race. But I was very surprised that we went 1-2-3."

Last Thursday at Crab Cove in Alameda, St. Mary's competed in the first of four central meets, a new format for cross country

meets in the Alameda-Contra Costa Athletic League this year. Four full league meets, involving all ACCAL schools with cross country teams, will be held instead of the traditional dual meets.

With some runners out due to injuries, St. Mary's finished out of contention.

Last Saturday at a large invitational hosted by De La Salle and Carondelet, Panther runners had an opportunity to run at Newhall Park in Concord, site of the North Coast Section meet at the end of the season.

Once again, St. Mary's won the frosh-soph race, with Maniatis

breaking the course record in 11:22.

The Panthers will have a dozen runners competing at the varsity level for the first time today at the second central meet, scheduled for a 3:30 start at Knowland Park in Oakland.

With St. Mary's having become coed, its cross country team now boasts six girls, all freshmen and sophomores.

Brittany Ballard, considered the lead runner, is a sophomore transfer from O'Dowd. She is running at the JV level, but currently is out with an injury.

—Gray Cathrall

Panthers

Continued from page 13

perform better than we have."

Friday's contest against an 0-3 Kennedy team that had allowed 60 points in its first two games and had yet to score a point, should have been a cakewalk for the Panthers. Not only was St. Mary's coming off a 31-0 drubbing of Richmond in which the Berkeley school allowed a paltry 98 yards offense, but Kennedy wasn't even at full strength because of the one-game suspension of three of their players.

Three of the Eagles' players were ejected during a 43-0 loss to El Cerrito last week, and a new rule in the North Coast Section calls for the suspension of a player the following game after being ejected. Instead of taking advantage, the Panthers went into the half with only a 8-0 lead.

If an offensive player of the game had to be selected, then the St. Mary's defense would be the likely recipient. St. Mary's opened the scoring late in the first half, when the Panthers' junior guard Quin Sandoval sacked Eagles quarterback Monta Johnson in the end zone for a safety. Then, with 18 seconds remaining in the half, and the Eagles' on their own 26-yard line, Panthers linebacker Nick Boos hit tailback Mack Carminer, forcing a fumble. St. Mary's defensive back Nathan Fripp, who, as running back would figure in all of St. Mary's second-half scoring, recovered the ball at Kennedy's 27.

With eight seconds remaining,

Panthers quarterback Dane Koths then hit wide receiver Courtney Holmes with a 27-yard touchdown pass. It was the first of only two passes completed by the senior. He finished 2-of-8 for 35 yards.

"We wanted to throw the ball, but we've had problems all year long passing," Shaughnessy said. After three games, the Panthers have attempted 19 passes, completing just six. They've pitched two consecutive shutouts, yet have had net yards passing games of 34 and 35 yards.

Is the lack of offense putting pressure on the defense? Roy Jackson, St. Mary's talented linebacker, who has already returned two interceptions for

touchdowns, doesn't think so.

The running game's been the one offensive constant so far. Senior running backs Norman Hayes and Fripp form a solid one-two punch. Against Kennedy, Fripp was 15-for-52 and Hayes was 18-of-74.

Midway through the fourth quarter, Johnson fumbled the snap and St. Mary's Jason Hutchings recovered. Hayes ran the ball for nine yards, giving the Panthers a first down at Kennedy's 25. After a 1-yard run by Fripp, Hayes took a hand-off for 18 yards, moving the ball to the 6. Three plays later, Fripp scored on a 1-yard run, and then ran in the 2-point conversion, capping the scor-

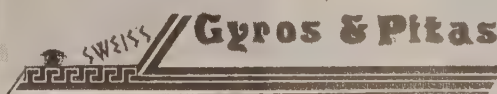
ing and giving the Panthers a hard fought win.

Despite the shutout, St. Mary's looked sluggish. Koths had two of his passes tipped for interceptions. The team was penalized seven times for 69 yards, bringing the three-game total to 25 for 244 yards. Perhaps the most disturbing aspect of the penalties is that they seem to come whenever the Panthers are driving the ball downfield.

Tomorrow's ACCAL opener will be the Panthers fourth straight road game. The home opener is the following week against Bishop O'Dowd. Both O'Dowd (3-0) and Encinal (2-1) are Stone division powers.

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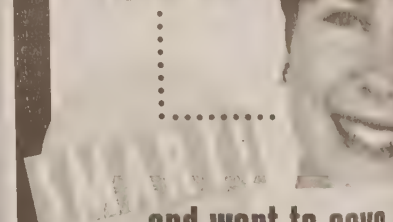
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Albany

Continued from page 13

though Albany had won matches fair and square, there was an asterisk to O'Dowd's season because the Dragons lost three players to injury in one week of league play ever began.

Like the past, all the best Tuesday night at Albany's gym came in the first round. After that game, the Dragons were all but over.

O'Dowd held a 14-8 lead in the first game. The Dragons had a chance to beat the Cougars but could not get that one shot.

The Cougars held off six game points and tied the match at 14. Albany actually took a 15-14 lead but a chance to win it, but a net gave O'Dowd a side out.

O'Dowd senior Abby Emerson had an ace to tie it at 15, then 6-6. Lauren Vander Veen had a shot for a point to give Albany another shot at the win.

O'Dowd's serve was good and Albany appeared to be out of bounds, but a Dragon tried to save the ball. It went overhand and out of play, keeping the Cougars alive.

When serves later Albany junior Watty popped a kill down the net to tie the game at 16. The point was highly contested, with teams banging away sure that were dug from the floor.

Albany won the next two points, then an O'Dowd shot into the net to win the game, 18-16.

After so many chances to win the game, O'Dowd had lost its

edge for the rest of the match. The Cougars scored a 15-4 win in the second game, putting the Dragons into a 2-0 hole.

O'Dowd started the third game up 7-1, but Albany went on a 12-0 run to lead, 13-7. The last of those points, a kill by Albany junior Libby Sanger that bounced off Carolyn Clevenger's face and neck, was like a slap in O'Dowd's face.

O'Dowd junior Hillary Kohnert kept the Dragons in the match with a kill, then teammate Lia Vittori blasted a shot off the block of Cougar ace Lindsay Kagawa at 14-10.

Kagawa responded by notching a kill on the next serve. Sanger put down an ace for the match winner.

"The first game's intensity was just the best," said Kagawa. "It was a definite boost of confidence. This time we really showed our hearts."

Ott was pleased with what he saw against O'Dowd, especially in that first game. It was that same intensity that kept the Cougars in the game long enough to win it.

"We've lost games like that," said Ott. "That was probably the best test for us. O'Dowd was up, 14-8 at one point and we came back. We just hammered them in the second and third games. I think they thought we'd fold."

"It's the best defense I've seen in the three years I've coached here. As a coach, there is no drill to teach that intensity."

This win validates Ott's feeling that he has the best team in the East Bay. His goals are set on reaching the state finals. The only thing standing in Albany's way, feels Ott, is Albany.



Albany's Lindsay Kagawa: 'This time we really showed our hearts.'

"We have the most talent," said Ott. "It's just a matter of being committed. If we play with that kind of intensity and emotion, there's no way we shouldn't end up in the state championship."

"I think tonight sent the necessary message," Ott continued. "There should be no doubt about who the top team is in the East Bay. I hope Albany gets the recognition and respect it deserves. It's a great moment for Albany volleyball."

O'Dowd coach Lisa Newman said her team was relaxed and ready to play. They came in playing excellent volleyball, but that first game took a lot out of the team.

"After that first game we didn't have the spark," said Newman. "Even great plays were firing us up. We were trying, but maybe too hard. We were trying 'tense.'"

(Gray Cathrall contributed to this story)

ALBANY/BERKELEY SOCCER LEAGUE

U10 Boys

Daring Devils 1
Thundervikings 0

Adam Davis-Turak scored the game's only goal to win it. Tesfaye Johanson was outstanding at midfield and Elias Tsadik sparked the offense. For the Thundervikings, Dominik Fuller played an outstanding all-round game at midfield. Sam Malki had several good shoots on crosses from Louis Langlois.

U12 Boys

Berkeley Diablos 1
Magic 0

The deciding goal was scored by Eddie Hernandez after a long run late in the second half. The Diablos hung despite shots on goal in the final minutes by the Magic's David Faler, Andre Sternberg and Daniel Jarvis which were cleared off the line.

U12 Girls

Raptoresettes 1
West Contra Costa
Dynamites 1

For the Raptoresettes, Christine Cusick scored a goal. The Dynamites tied it when a shot was deflected off a defender's leg and past the waiting goalkeeper.

U14 Girls

Black Widows 1
Falcons 0

Left forward Ana Erami scored the game-winning goal. Kyle Kemp, Abigail and Emily McCullough sparked the offense while Morgan Theis, Amanda Garcia and Ariel Pearson were stalwarts on defense.

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EC needs victories

By Gray Cathrall

In answer to a routine question inquiring how the season is going, El Cerrito volleyball coach Roddy Lee furrows his brows and says, "We still haven't won a game."

Actually, the Gauchos have won some games, and in fact placed third at last Saturday's tournament at St. Elizabeth. It's the pattern that bothers Lee, losing three straight games to a number of preseason opponents.

Give credit to the rebuilding Gauchos: they have not avoided playing a tough schedule this year.

After struggling against nonleague teams, El Cerrito will be happy for the league season (Alameda-Contra Costa Athletic League) to begin, with an opener scheduled yesterday against St. Joseph.

At the St. Elizabeth tourney, the Gauchos split games in pool play with Salesian, Alameda, De Anza and the host. Advancing to the championship bracket, they came back from a 5-0 deficit to defeat De Anza, 15-9, but lost by the identical score to Alameda for third place.

In other preseason matches, El Cerrito lost, 11-15, 2-15, 12-15, to Northgate last Thursday, then lost, 4-15, 3-15, 12-15, to Alhambra Tuesday.

"We played them real tough except for the second game," said Lee. Of the Alhambra match Tuesday, he said, "They didn't make any mistakes and we let a lot of balls go out. It was 8-0 in the first game and 11-0 in the second before we could score."

Of his relatively young, developing team, Lee said, "We still don't have the experience to get a side out, especially a defense like Alhambra. They didn't dominate us, but we're still not communicating real well on the court."

Eying the start of the 13-game ACCAL schedule, Lee said, "The league should be more competitive this year. We're ready for a win."

—Gray Cathrall

SHS afloat again after going under

winning the BVAL title the three years, Berkeley's volleyball has run into some choppy water in the past week and a half, the last in five games to Sacred Heart Cathedral, lost in four to Sacred Heart Prep, lost in four to El Cerrito and were eliminated in the second round of the Davis tournament.

BVAL record to 1-1.

"Our focus is on the league," said first-year coach Brian Thomason. "I treat the preseason games as more of a warmup to the league season. We had a tough preseason schedule this year against some very strong teams."

One of those was SHC, which invaded the Jackets' gym and waltzed home with a tense win, 15-9, 15-7, 10-15, match.

"We had the depth, but hadn't settled on our starters," said Thomason. "We ended the game with-

out our strongest team on the court. From my perspective, we got what we needed to out of that match, but the girls were upset they lost."

At Davis, Berkeley took second in its pool by beating Presentation in two games, splitting games with Justin Siena, and losing to two to Bella Vista.

In the second round, they beat No. 2 seed Ponderosa, 17-15, in the second game, but lost games No. 1 and 3, 15-4 and 15-11, and were eliminated. Atherton's Sacred Heart showed

why it is a consistent contender for the NC title among Division V schools, beating Berkeley, 15-7, 15-10, 6-15, 15-0. The opening match of the BVAL season continued the recent trend, as Carondelet beat the Jackets, 15-11 13-15, 15-4, 16-14.

Relief finally came dressed in red and gold, as Berkeley beat Liberty, 15-9, 15-10, 15-3. Using the same lineup from the Carondelet match, the Jackets showed they were starting to jell.

—Gray Cathrall

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There's a lot of talk these days about stress. Magazines are full of articles on how we can banish modern malady. Next to the people worry most about is Simon Szeto, an agent with New York Life Insurance Company, says his main objective when

helping clients map their financial future is "stress reduction."

Szeto, who was born in Hong Kong, received his second master's degree in theology from PLTS, Berkeley. He resides in Oakland with his wife, Margaret, and their two daughters, Martina, 7, and Nicole, 5.

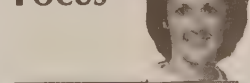
Szeto joined New York Life two years ago and is now a member of the Executive Council, an honor bestowed on just 15 percent of the company's 8,600 agents nationwide.

Szeto was also one of just 300 agents to win "A Piece of the Gold," (from the New York headquarter's historical gold dome) during New York Life's 150th anniversary celebrations this summer.

Szeto specializes in retirement planning, estate conservation, and assisting businesses in setting up 401K and group health plans for their employees.

"One way to avoid paying excessive estate taxes is by setting up tax shelters," says Szeto. One of these is through a charitable remainder trust. (Szeto is a member of the Northern California Planned Giving Council.)

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This Sunday the merchants on College Avenue and surrounding streets celebrate their annual street fair **A TASTE OF ROCKRIDGE**, a name which reflects what the merchants want the festivity to demonstrate... the variety of foods, services and goods available in Rockridge. The street fair will occur on Sunday, October 1, from 12 'til 5 p.m.

The celebration of Rockridge covers Collège Avenue from Alcatraz to Broadway. College Avenue is becoming recognized throughout the Bay Area for its concentration of quality food establishments. **A Taste of Rockridge** will introduce many new customers to the delights and varieties of foods offered. From **cupcake** decorating to **sausage** sandwiches, **bagel** tastings, **olive** and **olive oil** tastings, **comparative apple** and **pear** samplings, **sushi** rolling demonstrations, **ice cream** tasting, **grilled Tuscan style** sandwiches, the list is enticing. How much can one eat?

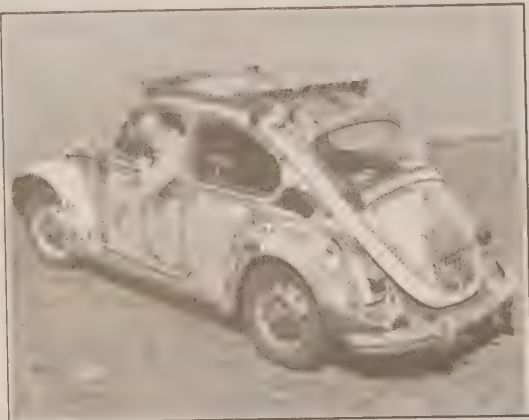
This year music stretches the Avenue. From **salsa** to **gospel** to **Irish folk** music, a **harplst** and much more, the air will be filled with exciting sounds. Friends of the Library will have a **book sale** in front of the construction site of the new library.

For animal information, there will be tables set up by "Smart Dogs" and "Hop-a-long Animal Rescue." Other activities for children will include a **magic show** near Cotton & Co. A castle for **astro jumping** will be the feature at the Bank of America parking lot. There will be lots of **balloons** and **balloon art**, and a **juggler** tossing his cares to the wind. There will be **pumpkin painting** at Market Hall Produce and **face painters** on hand. Smaller Bytes invites the children to **paint the dinosaur** out on the front lawn. **Joco the Clown** will parade the Avenue, or perhaps he will join you on a trip on the Cable Car.

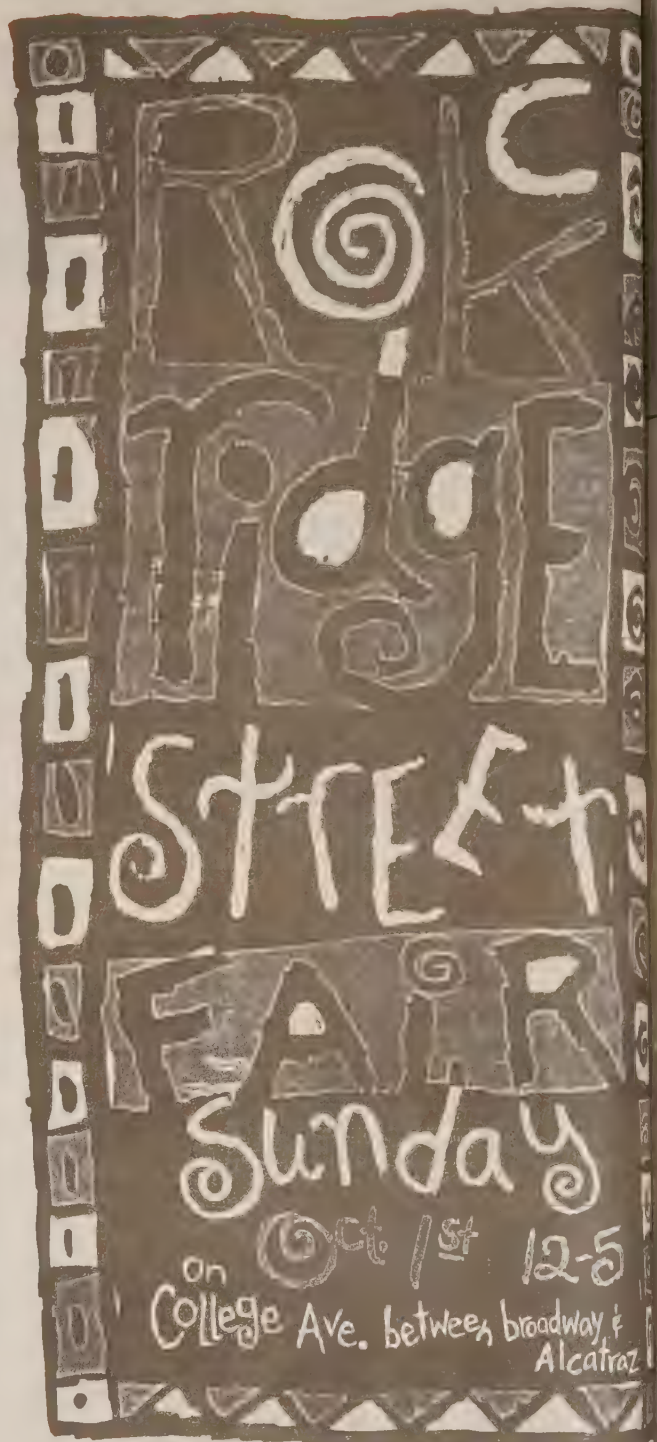
The **Cable Car** promises to be the most pleasant way to go from one end of the Avenue to the other - just let the driver know when you want to get on or off; free rides all afternoon.

Numerous stores will have their goods out for sidewalk sales, a leisurely way to spend the day browsing. Some stores will be offering special discounts or exhibits of their products. **Moderne Eye Optometry** will have **sand art**. The Rockridge merchants hope people will take the time to visit stores they have not frequented previously...the street fair is an **open house to the community**.

Enjoy yourselves!



Glass Quilt (also known as Marble Madness) will be located in front of the library.



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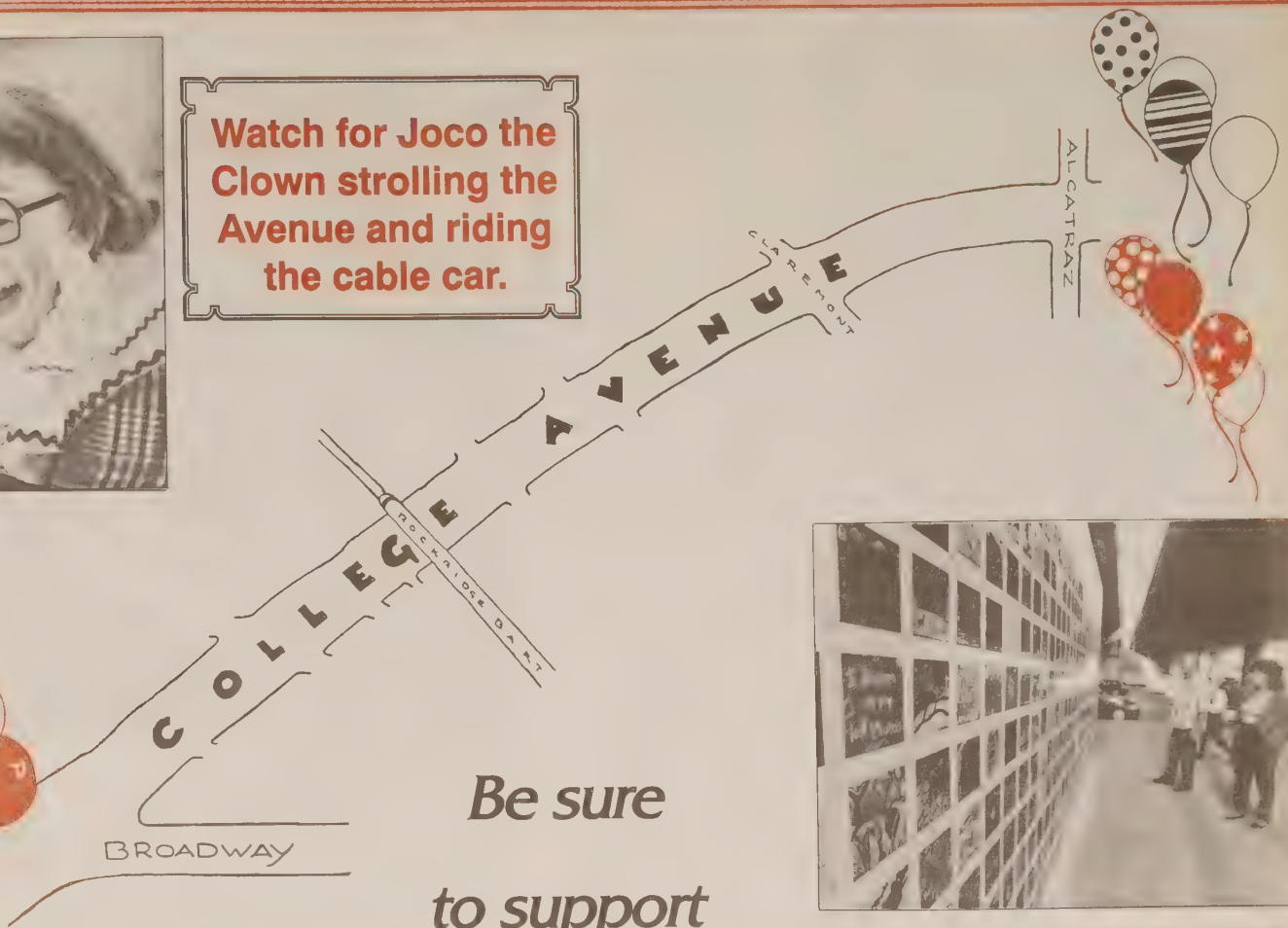
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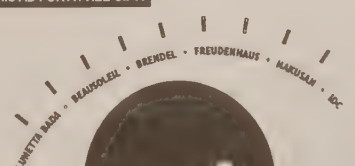


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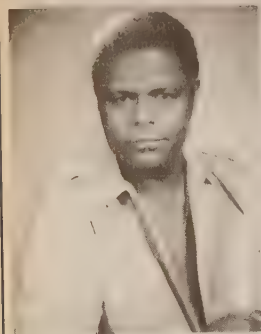
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East Bay Events



Latin jazz

Percussionist Joel Dorham and his Latin Jazz Octet return to Pasand, 2284 Shattuck in Berkeley on Friday, Sept. 29 for shows at 8 and 11 p.m. Tickets are \$5 at the door. For more information call 848-0260.

Corson and Company in performance

Olivia Corson and Company bring *Weaving in the Words, Dancing in the Web* to Hillside Community Church, 1422 Navellier St., El Cerrito on Friday and Saturday at 8:15 p.m.

"Weaving" is an improvisational dance and story in collaboration with musicians Rick Higgs, Mika Scott and guest performers Zjamal Xanitha, Linda McRoy, Ayne Shore, Leina Leong, Marjory Keenan, Julie Devin and Guita Tahmessebi.

Tickets are \$5 and \$10. For information call 547-4467.

Piano performance for peace

Deno Gianopoulos, pianist, will play a benefit recital for Women for Peace on Sunday, Oct. 1 at 2 p.m. at a north Berkeley home. He will perform music by Beethoven, Chopin, Dimitri Mitropoulos, Jorgo Sicilianos and Wagner.

Gianopoulos has taught piano at UC Berkeley's music department since 1969. He performs in recitals and with symphony orchestras in North America and Europe.

A donation of \$15 is requested. Call 530-1493 for information.

At Maybeck this weekend...



Art Lande

He has also recorded three albums of children's music on the Windham Hill label.

Miller has recorded with R. Carlos Nakai, Peter Kater, David Darling, Paul McCandless and others. He is director of the music program at The Naropa Institute, a Buddhist-inspired, upper division college in Boulder, Colo.

Maybeck is at 1537 Euclid, Berkeley; 848-328.

Yellowjackets play Emeryville

Kimball's East will be humming with the jazz fusion sound of the Yellowjackets Friday and Saturday. The two-time Grammy winning group recently released "Dreamland," an album that is now No. 12 on Billboard's top contemporary jazz chart.

Russell Ferrante is on keyboards, Jimmy Haslip, bass; Will Kennedy, drums and Bob Mintzer, saxophone and clarinet. Says Ferrante of his group's philosophy, "We want to present music that represents a progression — that shows growth."

Performances at Kimball's East, 5800 Shellmound in Emeryville, are at 8 and 10 p.m. Tickets are \$20. Call 658-3694.

Kala Institute turns 25

Dennis Foley and Archana Horsting will host Kala Institute's 25th anniversary benefit wine and art auction and exhibition this Saturday, Sept. 30 at the Brookings Gallery in San Francisco. The event includes silent and live auctions for wine and art and a catered buffet.

For information call 549-2977.

Julia Morgan expert at Cody's

Sara Holmes Boutelle will give a talk and slide presentation on her award-winning monograph, *Julia Morgan, Architect*, at Cody's Books on Monday, Oct. 2 at 7:30 p.m.

Boutelle is an honorary member of the American Institute of Architects, and taught art and architectural history for many years in New York. She has devoted almost 20 years to researching, writing and lecturing on Julie Morgan. A revised paperback of her book is now available and includes an updated list of Morgan buildings.

Cody's is at 2454 Telegraph Ave. in Berkeley.

Art and flowers explained

Flower arranging expert Jerry Parson will demonstrate and discuss his art at the UC Botanical Garden on Saturday, Sept. 30 from 10 a.m. to noon.

Parson's displays have won numerous awards over the years. His floral work was featured recently at the annual wildflower show at the Oakland Museum.

Cost is \$10 for members, \$15 for nonmembers. Call 642-3343.

Cafe space hosts photo exhibit

Bay Area photographer Richard Hoyt will be present at a reception Oct. 1, 1 p.m., to open his exhibit at the Rendez-Vous Cafe, 1389

At the Rep

1700s plot provides plenty of fun

By Don McConnell

According to the Berkeley Rep press release, George Farquhar's 1707 *The Beaux' Strategem* was one of the first plays performed in the American colonies. I wonder what the colonists made of the nude shower scene?

That was just one of director Mark Wing-Davey's radical efforts to spice up an already highly flavored bedroom farce. Wing-Davey is probably best known to Bay Area audiences for his direction of A.C.T.'s production of *Angels in America*. But watching what he's done to Farquhar made me wonder how many of the stranger touches in *Angels* were Wing-Davey instead of Kushner.

Ultimately, the director's juicing up of *Strategem* was probably a plus—and unnecessary. Conveniently, the additions—and there were many—were easy to spot. When a lover's serenade is done as classic rock 'n' roll to the accompaniment of an electric guitar, you can guess that it isn't in the script. And the modern touches are stuck on to a production that in most other ways is a faithful, traditional presentation of an 18th-century play.

The juxtaposition of two epochs is the dominant feature of the production. The actors are costumed in 18th-century fashion, and the script,



Lady Bountiful (Joy Carlin), left, is called on to cure swooning Almwell (Gregory Waller) wheeled by his 'servant' Archer (Dave Rasner) as Dorinda (Julie Eccles) kneels by his side.

See BEAUX'S, page 19

Lively 'Much Ado' concludes season



Ken Friedman

Eowyn Mader makes a point to Suzanne Irving as Dominique Lozano sneaks a peek.

By Phyllis Lyon

To top off its fifth season in the sylvan Siesta Valley, the California Shakespeare Festival puts on a *Much Ado About Nothing* as fresh and invigorating as the circumambient air in the Bruns outdoor theater.

Directed with lively imagination in the details by Penny Metropoulos, Festival players leave no comedic stone unturned to create an all-of-a-piece *Much Ado* with the giggles and guffaws in just the right places. And, not content with merely engaging funnybones during the action, they incite the audience to exit laughing into the heavy night with two of the principals handcuffed to the scenery.

"*Much Ado*" purports to be an old story familiar to Elizabethans: the innocent maiden falsely accused of being less than she should be. But, possibly saying to himself, what the heck, everybody knows how that turns out, Shakespeare assures his audience from start to finish that the innocent-maiden plot is much ado about nothing. It may provide a moment or two of spectacular action, but no suspense at all.

His object is comedy — in character, plot tricks and words tossed like confetti at a wedding. Front and center are Shakespeare's lovers everybody loves, Beatrice and Benedick, who cover up what nowadays is called "fear of commitment" with a dazzling array of witty put-downs until tricked into marriage.

Doing push-ups while describing his ideal woman, James Carpenter makes a vigorously attractive Benedick (whose name has come down as a synonym for groom in the history of society columns). Dominique Lozano, a charmingly sympathetic Beatrice. Together their chemistry fizzes.

Two months of Yiddish films

Audiences turn out for unique fe

By Leah Griesmann

Two months of Yiddish film? Has the Pacific Film Archive gone *meshugena*? Few people even speak the Yiddish language anymore, and of all the cultures and lifestyles that the East Bay represents, how many people can there still be who might proudly refer to themselves as "Yiddish-identified"?

Still, audiences continue to turn out for this series, the largest of its kind ever in the Bay Area, brought to the PFA by the National Center for Jewish Film, located at Brandeis University, in Waltham, Mass. NCJF executive director Sharon Rivo, who developed the center's operative philosophy of "film as document" while a political science grad student at Berkeley, says the series at the PFA represents a "lost chapter of world cinema."

The programming includes restored primitive feature films like *Meshugena* (the original Fiddler on the Roof) with Maurice Schwartz, screwball musicals of the comedienne Molly Picon, documentary-type films of Jewish life in pre-World War II Europe.

All of these films are by the unifying theme of being representative of Jewish life, and have some connection to Yiddish literature or theater.

For Jewish audiences, Yiddish culture has been an alternative to old-fashioned orthodoxy and Zionism. Yiddish films were made a buck, appealing, as Hollywood, to the "alrightniks," or middle-road audiences.

For information call 548-1111.

'Rerun' of the Country

By Renata Polt

The Run of the Country is set in a tiny corner of the world — a village just south of the Northern Irish border — but it packs more drama (or melodrama) into that little space than you can shake a shillelagh at.

You've got father-son conflict, mother-daughter conflict, husband-wife conflict; passion and unwanted pregnancy; civil war, explosions, a cockfight, a decapitation, and a drowning in mud. Even a tarring and feathering. There's no wedding, but two funerals. Whew!

Directed by the prolific Peter Yates (*Bullitt*, *The Deep*, *Breaking Away*, *The Dresser*, *Eyewitness* ...), *The Run of the Country* is set against the Irish conflict with the British. However, politics plays a minor role; the film is really a classic coming-of-age story.

It's well-acted by Albert Finney as the father, American-born Matt Keeslar as his adolescent son,

Danny, and Victoria Beckham as Danny's sweetheart, Anna. The story is involving, but it's a rerun of what we've seen before. After Danny's mother dies in flashbacks by Danny, dies, Danny and his mother's police sergeant, are romantically involved. Danny's father's tendency to be over-protective comes out more strongly and Danny misses the sympathy he could have gotten from his mother.

At the same time, the stirring, and though it's quickly enough learned on the old blarney that the lovely Anna's skill is a result of her father's skill, a son of a do-well (played too well by Anthony Brophy), a dubious sexual advisor.

Soon enough, Anna and Danny are going out, getting to know



Keeslar and Victoria Smurfit in love in Ireland.

Movie

Continued from page 18

asks, "Who's your favorite poet?" in Ireland! All wonder Annagh would fall for Matt a Danny. Keeslar, with an inno- youthful face, has the buffed body of angelo's David. If this is a 17- or 18- he's sure been putting in time at Anthony Brophy, as Danny's pal also looks far older than his (pur- years. I at first took his mother, with the lives, to be his wife. Tension between Danny and his fa- eased by the son's new romance all, the girl isn't even really Catho- What's more, the sergeant wants Danny migrate to America, where he can have e. Danny isn't even sure whether he go to university, let alone as far as America.

Politics plays a minor role; the film is really a classic coming-of-age story.

The *Run of the Country*, written by Shane Connaughton from his 1991 novel of the same name, doesn't glamorize Ireland and its traditions. The cock- fights, the ducks and chickens living in abandoned cars, the country ways of getting revenge don't add up to a pretty picture.

It's precisely the contemporary Irish setting that singles out *The Run of the Country* from other sagas of young men breaking away from their fathers. If the filmmakers had spent more en- ergy on deepening the characters in place of laying on more plot, they would have had a better film.

Beaux's

Continued from page 18

if at all, has been updated minimally. But the action takes place in what seems to be the lobby of mid-20th-century public building, an all-white, ornament-free combination of plaster and ceramic tile.

The setting, altered from scene to scene only by furniture that can be carried on or rotated into place on a small turntable, is so featureless that it gradually disappears—allowing the audience to fill in the gap with imagination. It's a standard stage technique, but I've seldom seen it done so successfully. (The scenic designer is Hildegard Bechtler.)

Some of Bechtler's touches, however, seemed half-baked—for example, an upper gallery fronted with stretch- able gauze. In the first scene, faces and limbs are pressed into it, creating a grotesque effect that has become a banality in horror movies and rock videos. But thereafter, the gallery was scarcely used. Once or twice, action could be vaguely glimpsed behind the gauze, but it wasn't clear what the action was, or even if our attention was meant to be drawn to it.

The discretion of the scenic anachronisms, though, was in stark contrast to the sonic ones—the rock serenades, plus entr'actes in modified rap style that took themes from the play and made them as stark as possible. (The sound design- ers were James LeBrecht and Matthew Spiro.)

All of the added elements led to the conclusion that the director doesn't trust Farquhar—or the actors'—ability to carry the evening. If so, he was wrong; the play is delightful, and many of the portrayals were memorably funny. On the other hand, what was added was diverting in its own right. In fact, one or two of the evening's high points belong to the production, not the play. (That admission is dragged out of me.)

The stars of the show are a pair of scoundrels with hearts of something not quite as pure as gold, two young men who've squandered their small fortunes and, with their last 200 pounds, arrive at a country inn hoping to snare a lady of fortune. One pretends to be a wealthy viscount (assuming his brother's title); the other pretends to be his servant.

The servant is played in a traditionally oily manner by Dave Rasher. It's a tour de force performance, but it is more than matched by his partner in crime, played by Gregory Wallace. Wallace, an African American, was a knockout in *Angels in America* as a visiting nurse for AIDS patients, a role he carried off in unabashed queenly style.

In a brash and brilliantly successful move, he brings quite a bit of urban American queen to the role of 18th-century gentleman. It's a match for the more authentic effeminacy that Rasher gives to the servant (in both cases, a form of over-civilization), and in neither case does it become a caricature.

Yet nearly all the actors were superb. Stealing scene after scene was comedian Geoff Hoyle as the imbecilic servant, Scrub. It was mugging and stumbling of the highest order, but too often the main action of a scene was interrupted by audience laughter at a mime show by Hoyle, who by rights had no role to play at that moment.

Gregory Wallace is amazing—all lace and wide-eyed anticipation.

The frustrated Mrs. Sullen, a Lon- don beauty mismarried to a loutish country squire, was played sexily and with real fire by Diana LaMar. Her virginal sister-in-law Dorinda was played by Nicola Frances, standing in for Julie Eccles.

Many of the smaller roles were well and hilariously filled (Charles Dean as a thieving landlord, Delia MacDougall as his daughter, Brian Keith Russell as the lumpy Squire Sullen, Joy Carlin as Lady Bountiful, Yumi Sumida as a mysterious maid). Especially resourceful was John Balma as a conniving pseudo-priest.

Far from seeming out of date, Garquhar speaks directly to the 1990s.

The *Beaux's Stratagem* plays Tues- days through Saturdays at 8 p.m., Sundays at 2 p.m. and 7 p.m., with Thursday and Saturday matinees in alternate weeks. Tickets are \$25 to \$34 (with various discounts). Call 845-4700 for reservations.

East Bay Events

Continued from page 18

Solano Ave., Albany. Titled "Female Nudes: The '60s to the '90s," displays the technical acumen Hoyt has developed during more than 30 years as a photographer.

The exhibit runs through Oct. 31.



Warren Stewart and Susan Harvey, artistic directors, Magnificat.

Emotional oratorios, dramatic dialogues

In a blending of strings and voices, Magnificat performs oratorios and dialogues by Iacomo Carissimi this Saturday at 8 p.m. at First Congregational Church, Dana and Durant, Berkeley. This 17th-cen- tury program will include Jephte, Job, Tolle sponsa, Ezechia and Sponsa canticorum. Tickets are \$16 general, \$13 seniors and \$10 students. For reservations call 979-4500.

Much Ado

Continued from page 18

Suzanne Irving plays Hero, the innocent maiden whose death is greatly exaggerated, and Don Burroughs, Claudio, the straitlaced suitor who dumps her at the altar. Joe Vincent is a princely Don Pedro and Julian Lopez-Morillas, Hero's har- ried father, Leonato. Having plunked an English-village gaol down in the middle of his alleged Italian villa, Shakespeare wrote another character into "Much Ado" that audiences love to see — the long-winded, word- mangling constable, Dogberry. Dressed as a '30s' flying ace in jodh-

purs and goggles, Don Hiatt is hilari- ous as the yokel who insists, "put me down as an ass!" and provides the play's only moment of suspense. Will he ever get it out that he has uncov- ered the dastardly plot?

Howard Swain fans, who will never forget his perfect Fool in King Lear a few years ago, cheered his return to the Festival stage doubling as the bastard brother and Dogberry's partner, Verges. Swain out-melan- cholies a Dane as Don John, instiga- tor of dirty tricks. And, as his admir- ers hoped and expected, he is funny down the walk as a grey-bearded, out-of-it Verges. A further treat in store: Swain plays the title role in the upcoming horror film, *Scarecrow*.

Doing Shakespeare with a "con- cept" is popular with companies around nowadays, but is not always OK with diehard bard lovers who insist on the straight Elizabethan mil- lieu every time.

Their "Much Ado" may be the cleverest and the ultimate concept. It's outside of time and space. Scenic Designer Michael Vaughn Sims has created a rose-red city called Messina, but it could be anywhere or, fantasti- cally, nowhere. A plain ladder pro- vides actors access to a widow's walk, with wrought-iron railing, topping the wall backdrop. Simple kitchen- style furniture, with a couple of mo- bile trees playing the orchard, have no hint of anytime and have the added advantage of making virtually seam- less scene changes possible, always a plus for audiences.

Clear on the concept, Marie Anne Chiment has designed brilliantly col- ored, generic costumes for the women and soldiers' uniforms completely unidentifiable as belonging to any known army, country or time.

Quoting Dogberry, "comparisons are odorous," but any current stage production of "Much Ado" is bound to invite comparison in many minds with the recent lush and whooshing movie of the same name by the start- up Kenneth Branagh. What can a local company, whose Emmies and Oscars are in their future, who cannot rent a magnificent Italian villa, en- gage a full orchestra and cast of thou- sands, hope to add to such opulence?

Comparison points up and under- lines the striking difference between theater and picture show. By com- parison, the movie feels remote, ho- mogenized and somehow silly. On stage we experience Shakespeare, as we like him, in real time up close and personal. We are as engaged and as much a part of the play as the living, breathing actors in the little O. You are there. And, as the Festival com- pany does it, it's exhilarating.

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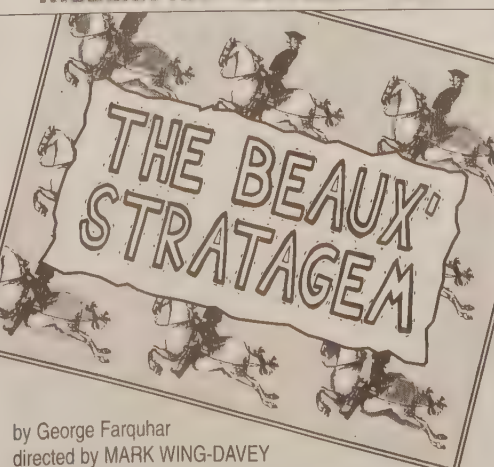
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Elder Care Resources

How to cope when driving becomes a concern

Elder Care Solutions seeks to provide answers to the perplexing questions and concerns of families regarding care of the frail elderly. It is a forum to share resources, ideas and creative solutions to the many aspects of frail elderly living.

Readers are invited to address questions to Mary B. Moorhead, MFCC, the Elder Care Specialist. Mary develops care plans for the frail elderly, and she provides family counseling to resolve conflicts involving elder care concerns.

Q: My mother is 80 years old and still drives her car. She seems to be a safe driver, but I am wondering if she should keep driving. She has arthritis and sometimes is forgetful. She had one minor accident a year ago, otherwise she seems O.K. She has asked me what to do; I am not sure. Can you or your readers help?

A: I am glad you asked this question. This is a difficult issue to face for all of us as we age. Driving seems so intertwined with a sense of adventure and independence in our culture. Losing the ability to take the car and go where we wish is a blow to self-esteem and a painful reminder of so many other losses that can accompany aging.

Also, driving has deep personal meaning for all of us. Often, the loss of a driver's license is the last straw for an ailing senior. One man, a personal friend, lost his license after a terrible accident, and went into a deep depression.

It is just plain easier to get around in a car, both in the city and certainly in rural areas. However, there are various types of assistance. There are a growing number of classes and books providing driver education and safety tips for senior drivers.

Also, city or county paratransit programs, senior centers and some local organizations provide alternative transportation. Before I discuss this, I want to mention the interesting physiological changes that can occur as we age and which influence our driving effectiveness.

As we age, often there is a decline in our

physical, perceptual and mental abilities. For example, arthritis can affect our ability to handle the steering wheel with agility. Or, we can suffer restricted range of motion, which makes it difficult to turn our heads and scan the road.

As illnesses like diabetes and glaucoma progress, they can reduce our field of vision. Failing peripheral vision can result, greatly reducing our ability to see surrounding vehicles. Also, as we age, there is a decrease in our selective attention capability. This is what allows us to simultaneously observe objects in our periphery while looking straight ahead.

Interestingly enough, older people have the most accidents making left turns against the oncoming traffic. This maneuver is the most complex, requiring excellent peripheral vision and several judgments at once. Finally, night vision can decrease, as well as the ability to tolerate glare from the dashboard during the day.

Other concerns include our body's response to certain medications which can make us drowsy, dizzy or inattentive. Also, we can experience a slowdown in reaction time to sudden occurrences.

Illnesses that cause dementia like Alzheimer's disease are a problem. Whether someone can drive during the early stages of forgetfulness and confusion is still under debate. One of my Alzheimer's clients, suffering confusion, left her home at 3 p.m. to go marketing. She was found at midnight by the police, sitting in her car, three hours from home, in an unfamiliar area.

Finally, of interest, is some data about older drivers. Our population of individuals over 85 will grow from 3 million to 15 million by 2030. The number of drivers over 85 will more than double. The number of drivers over 85 will more than double.

The National Highway Traffic Safety Administration (NHTSA) found that while traffic accidents fell significantly during the 1980s, the number of older drivers injured in traffic accidents rose rapidly. Thus, older drivers may be at greater risk when accidents do occur.

Also of note, NHTSA states that older women as a group are the safest drivers. However, they are giving up their licenses prematurely. Almost one-fifth of women drivers quit driving between 75 and 85. And, after 85, only one-half of women as compared to two-thirds of men are still licensed to drive. Thus, there is a need to include confidence-building into driver education for older women.

Luckily, there are many solutions to these concerns and dilemmas. First of all, drivers can compensate to protect themselves from loss of skills by changing their driving habits. They may drive

around the block rather than make a left turn. They can drive less, drive only in daytime, only in familiar neighborhoods or in reduced-speed zones.

For those with a dementia who insist on driving while clearly unsafe, a referral to the DMV for an evaluation is possible. According to Section 410 of the Health and Safety Code, doctors are required to report unsafe medical conditions, in writing, to the DMV or local Office of Driver Safety. The Office of Driver Safety number for both Alameda and Contra Costa counties is 450-3700.

Fortunately, there is ample assistance for older drivers and their families. Both AARP and the Automobile Association of America offer senior education and assistance.

AARP publishes a guide: "The Older Driver Skill Assessment and Resource Guide: Creating Mobility Choices." This guidebook helps older drivers assess their driving skills and determine if they are at high risk for automobile accidents. It

tells how to choose a car and offers tips to help drivers measure reaction time, attention and visual skills.

Also, AARP offers a class titled "Safe Mature Driving," which has been taken by 3.5 million Americans. The two-day class costs \$8 and is for both AARP members and non-members. This class teaches how to cope with declining physical skills. Insurance companies will lower a driver's premiums once they have taken this class.

The Automobile Association of America publishes two booklets: "Concerned About Older Driver? A Guide for Families and Friends" and "Driver 55 Plus: Test Your Own Performance," for \$2. These are available at local AAA clubs.

Finally, for seniors who have stopped driving, there is a variety of transportation assistance. Seniors can purchase taxi or van companies, city or county paratransit program, or the senior center, if the city is small. The van provides discounted rides in taxis and vans.

Also, senior centers provide daily van services for lunch and activities. Some senior centers provide van service which seniors to continue grocery shopping, depending on the community, there are cab services for those who need to remain during transportation.

For phone numbers and addresses of services, call 525-4341.

My kudos and thanks to the Health and Safety Letter of Contra Costa County for much of the information.

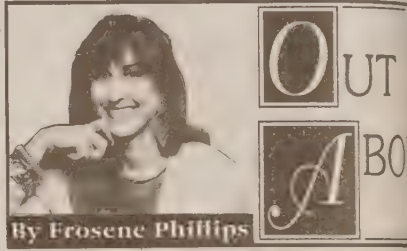
Can you help families and elders who are with living difficulties? I welcome your answers to your solutions to living safely and independently. Here's next month's question:

Q: My father has Parkinson's disease. I really understand this disease. He is mildly disabled and I wonder what I can do for him.

Readers are invited to share any creative solutions to this question and to telephone or mail questions to Mary Moorhead, MFCC, 1676 Solano Ave., 94707, or call 525-4341.

Often the loss of a driver's license is the last straw for an ailing senior.

DINING and ENTERTAINMENT



By Frosene Phillips

A meal without wine is like a day without sunshine.

—Anthele Brillat-Savarin

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The chefs and restaurant owners participating in "Women of Taste."

There is still time to attend Saturday's fourth annual "Women of Taste." This evening of culinary endeavor will feature wine tasting, live entertainment and a silent auction. The event is from 6 to 10 p.m. and benefits Girls Incorporated of Alameda County. Barbara Bragiel of Ginger Island, Marsha Polk-Townsend of Catering, Irene Bailey of Strizzi's, Louise Clement of Café Nancy Mootz of Vertigo, Maggie Klein of Oliveto Cafe and Kelly Dame of Dame and Frances Wilson of Lalime's (photo) are just a sampling of the 21 participating women chefs.

Girls Inc. dedicates its work to girls and young women. Comprehensive educational and peer programs, it helps build self-esteem and competency while helping girls to dream and realize their dreams. For more information on Girls Inc. or "Women of Taste," call 510-357-5515. Tickets are priced at \$45 and the event will be held at Girls Inc. in San Leandro.

When a second degree burn kept comedian Chas Elstner out of the stage for two weeks, he watched Red Skelton. He was teary-eyed and the experience was enough to plant the comedy seed. Elstner, he told me by phone this week that it was his eventful time to Jackie Gleason, however, that finally clinched it for him.

His talents also include juggling, unicycling, gymnastics, mime and prat falls — Ringling Bros. was interested when he was a child. These abilities, combined with an acting background and a thirst for knowledge, create the engaging and strong presence when he steps on stage.

Don't expect any cartwheels here. Not physical anyway. His delivery is intense and animated. One might assume he graced the world of cartoons. Perhaps that may become an addition to his resume. In the meantime, you can catch Elstner's take on life through Sunday at Tommy T's in San Ramon.

WEEKEND SCENE: Joel Dorham and his Latin Jazz Orchestra Pasand... The Yellowjackets at Kimball's East... Tito Garcia Orquesta Peru Saturday at Kimball's Carnival... The Jaz Thursday at Saysetha... Art Lande and Mark Miller... Maybeck Recital Hall... Jim Brown at Scott's... Mark Holm and Adam Levy and Bill Douglas Saturday at Daniel's in the Hill Sounds Sunday at the Piedmont Veterans Memorial Hall... Shirley Horn Trio at Yoshi's Nitespot... Live jazz Thursday... Head... Hawaiian Reggae dance party with Kopa Friday... Kuu Ipo Anela O'Kalani dancer Saturday at the Temple Bar... tro Band at Brennan's... John Turk at the Ramada Inn... the Paradise Bar & Grill... Tera Diva Friday and Ben... Mondo Combo Saturday in the Terrace Lounge at the Claret.

COMEDY SCENE: David Feldman at the Punch Line... Chas Elstner and Larry "Bubbles" Brown at Tommy T's... Ramon... "Comedy By the Bay" with J. Anthony Brown... Geoffrey's Inner Circle... SAN FRANCISCO: Anthony... Punch Line... Mike MacDonald at Cobb's Comedy Club.

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Fri., Sept. 29, Hawaiian Reggae dance party with Kopa, starts at 9pm
Sat., Sept. 30, Sybil Pruet's Kuu Ipo, Anela O'Kalani dancers
Sun., Oct. 1, Aloha Sunday starts 3pm, Hawaiian music hosted by The Kupunas, open mike and Pacific Island Buffet \$7.00 per person • \$3.50 children under 12

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Oakland Grill

REAL ESTATE

September 28, 1995 HILLS PUBLICATIONS Page 21

our named to national office the NAREB

Ray Carlisle, Jewell Terrell, and Ernest Clark of the Bay Area's Realist organization gained national offices in the recent convention of the National Association of Real Estate Brokers. Carlisle, Terrell and Clark are members of Oakland's National Real Property Brokers, and Clark is a member of the San Francisco Board of Realtors.

In a contested election within the Board of Directors of the association, Ray Carlisle emerged as Chairman of the 55-member board. Ray Carlisle, of the network Associates Firm and the NAREB Investment Group, has participated in a number of positions since joining the national organization in 1993.

See OFFICE, next page



Liz Earls

Spooky task

Tim Fiebig, third from right, owner and broker of Re/Max in Motion in Montclair, is seeking volunteers for the third annual fund-raiser for this year's Haunted House benefit. Last year's Haunted House, which was held at Petrini's in Castro Valley, raised several thousand dollars for local schools, Fiebig said. This year, he and his peers in real estate hope to raise \$10,000. Fiebig anticipates the need for 125 high school-age and adult volunteers to construct, organize and staff the Haunted House. Donations of materials from individuals or businesses are welcome. To volunteer, call 339-4100.

Home sales up 27.5 percent

Bay Area home sales surged last month to their highest level in more than a year, according to report from DataQuick Information Systems, a real estate information service.

A total of 5,349 resale houses were sold in the nine-county region in August.

That was up 27.5 percent from 4,195 in July and up 7.8 percent from 4,964 for August last year.

Last month's year-over-year increase in sales was the first of this year, and the sales count was the highest since June of last year when 6,113 resale houses were sold.

"The perception among home buyers is that interest rates and prices are about as low as they're going to go," said Donald L. Cohn, DataQuick CEO.

"A lot of fence-sitters have been getting into the market."

The increase in sales was strongest in Santa Clara and San Fran-

cisco, while North Bay counties saw moderate declines.

In Alameda County, 4.7 percent more homes were sold in August '95 over the same month last year; the median price of a home in Alameda County climbed 2.5 percent in the same period.

The median price paid for a Bay Area resale house was \$234,000 last month, down 0.4 percent from \$235,000 in July and up 2.2 percent from \$229,000 for August a year ago.

A bottom of \$220,000 was reached during the first quarter of this year.

DataQuick monitors real estate activity nationwide and provides information to consumers, lending institutions, title companies and industry analysts.

So far this year, 31,653 resale houses have been sold in the Bay Area, down 21 percent from 40,057 for the same period last year, DataQuick reported.

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FIRST TIME OPEN

- 464 MELVILLE - Top of Piedmont Pines - Big house, big lot, big view! 5BD/7+BA, refurbished pool, max privacy. Approx. 5,700 sq. ft. Many surprises! JUDY MAHER\$639,000
- 22 PORTSMOUTH RD - Piedmont - New listing. Charming Med, sunny kit w/ French doors, level out yard, formal rms, great for entertaining. 4BD, 3BA, fam rm. GEORGE KARSANT\$539,000
- 1310 MOUNTAIN BLVD - Dramatic lines - This sophisticated Montclair contemporary features soaring ceilings, kitchen, family room combo. 4BD. DONNA RANSELM\$399,999
- 1861 MELVIN RD - New listing - Fabulous bay views. Upper Oakmore trad. 3BD, 2.5BA, bay & bridge view. Hdw flrs, large LR, formal dining. Level entry. NORM ROBINOW\$379,000
- 283 FLORENCE AVE - Gracious English Tudor - 3BD/2BA home with fam rm that opens to charming brick walled court. Vaulted ceilings & random plank flrs in LR. KEN MACDONALD\$379,000
- 7505 SKYLINE - Montclair - Private wooded lot with sweeping canyon views. 3BD, 3BA, decks, office, family room. Near parks. VICTOR FIERRO\$299,000
- 4363 WILSHIRE - Just listed - Spacious 3BD, bay/city view, large LR with random plank hwd flrs, dining room, original rumpus room. See to appreciate. EVELYN WALKER\$279,000
- 475 HUDSON - Rockridge - Great buy - Brown shingle, lots of craftsman details. Hardwood floors, fireplace. 3 bedrooms, 1.5 baths. DONNA DE BARDI\$249,000
- 4890 REINHARDT - Designed for entertaining! Flanked by a pool, the huge fam rm next to a remod. kit. is the hub of this spacious 3BD, 2+BA & bonus rm, 2-car gar. RUBY NG\$242,500
- 7508 WINTHROPE - First class!! - 3BD, 2BA, remodeled gourmet kitchen with granite counter. 2 fireplaces, master suite, beautifully landscaped. STACY WINETT\$219,000
- 3376 64TH AVE - Warm & charming - Delightful 2BD, 1BA home with formal dining room & large plus room. New deck looks out to bay view. JACK BRENNEMAN\$157,000

- 184 ROCKRIDGE BL.....ROCKRIDGE.....3BD, 3BA.....\$519,000.....JIM DUFFY
- 541 LA CUESTA.....MONTCLAIR.....5BD, 3BA.....\$437,000.....DELL M. ORR
- 507 MOUNTAIN.....MONTCLAIR.....5BD, 3BA.....\$429,000.....FRITZ HOCHFELLNER
- 516 HILLTOP CRST.....UPPER ROCKRIDGE.....3BD, 2BA.....\$419,000.....MICHAEL THOMPSON
- 17 WINDWARD HILL.....HILLER HGLDS.....3BD, 2.5BA.....\$389,500.....OLLIE HAMMEREL
- 509 SKYLINE BLVD.....MONTCLAIR.....4BD, 3BA.....\$375,000.....PAT WHITTINGSLOW
- 545 ESTATES.....MONTCLAIR.....4BD, 2.5BA.....\$329,000.....NANCY DICKEY
- 5 STARVIEW DR.....HILLER HGLDS.....3BD, 2.5BA.....\$309,000.....OLLIE HAMMEREL
- 51 ABERFOIL.....CHABOT HGLDS.....3+BD, 2+BA.....\$309,000.....RUTH LOCKHART
- 5 STARVIEW DR.....HILLER HGLDS.....3BD, 2.5BA.....\$292,900.....OLLIE HAMMEREL
- 72 INDIAN WAY.....MONTCLAIR.....3BD, 2BA.....\$289,000.....KAY GRUBB
- 46 KEARNEY AVE.....WOODMINSTER.....2+BD, 2BA.....\$276,000.....NANCY S. WELK
- 5 SERENO CIRCLE.....REDWOOD HTS.....2+BD, 2.5BA.....\$269,000.....SHERRY BENNINGER
- 45 AMARIA LANE.....REDWOOD HTS.....2BD, 2BA.....\$199,900.....SHERRY BENNINGER
- 48 DAVIS ST.....FRUITVALE.....4BD, 1.5BA.....\$189,000.....VICTOR FIERRO
- 75 6TH ST.....NORTH OAKLAND.....3BD, 1BA.....\$179,000.....VICTOR FIERRO

BY APPOINTMENT • 339-1174

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- WEEPING BAY & HILLS VIEW.....\$629,000
New contemporary Spanish in Claremont. 2 master suites, large rec rm, formal dining rm, lovely kitchen with adjacent family rm. Ceramic tile, Corian marble used throughout. Nancy Dickey, Ollie Hammerel
- CENTRAL PIEDMONT.....\$625,000
Spacious 4 bedrooms, 4 baths, formal dining, eat-in kitchen. Large rec room with fireplace, master suite, great views. Dian Hymer
- HEART OF PIEDMONT.....\$525,000
Very traditional. Exceptionally charming. 4 bedrooms, 2 baths with beautiful details & built-ins. Adriana Giacomelli
- NORTH BERKELEY HILLS.....\$499,000
Elegant Spanish/Mediterranean. Bay views, excellent location. Yard. Donna De Bardi
- SPACIOUS CONTEMPORARY.....\$479,000
Large 3 story home with 6BD, 3.5BA. Separate living space with separate entrance. Large decks on levels. Filtered view. Adriana Giacomelli
- TRADITIONAL CHARM.....\$310,000
3 bedrooms, 2 baths with formal dining, eat-in kitchen. Parquet floors, remodeled baths on a corner lot. Dian Hymer
- WOODMINSTER WINNER!.....\$295,000
Reduced price, same quality & appeal, all on one level including yard. Big bright kitchen, family room, 2BD, 3BA. Sweet! Judy Maher
- PARKRIDGE ESTATES.....\$289,000
Well maintained home overlooking parklands. 3BD/2BA, remodeled kitchen, large level lot, master suite & family room. Sherry Benninger
- LIGHT & SPACIOUS.....\$259,000
Rockridge 50's contemporary. 2BD+, rumpus, 2BA, large sunny rooms, 2-car attached garage, lots of storage. Walk to bus, BART & shops. Donna De Bardi
- CONTEMPORARY GEM.....\$239,500
Delightful floor plan with sunken living room & dining room. Hdw flrs, fireplace. Large master suite & private patio. 2BD, 2BA. Donna Ranslem
- CHINA HILL CUTIE.....\$239,000
Charming, spacious traditional style with remodeled kitchen. 2BD, 2BA, several plus rooms. Sunny exposure. Spiffy! Dian Hymer
- REDUCED - CROCKER HIGHLANDS.....\$179,000
Sunny 2BD, 1BA traditional style with craftsman details. Large formal dining room with built-in buffet. Dian Hymer

OPEN SUNDAY 2:00 - 4:30 PM

- 959 TALBOT.....ALBANY.....3+BR/2BA.....\$289,000.....TRICIA SWIFT
- 1036 CURTIS.....ALBANY.....2BR/1BA.....\$239,500.....KAREN BRAND
- 935 FILLMORE ST.....ALBANY.....3BR/1BA.....\$235,000.....TINA ENSIGN
- 904 WASHINGTON.....ALBANY.....2BR/1BA.....\$199,000.....KIM CLEVELAND
- 725 SPRUCE.....BERKELEY.....4BR/2BA.....\$499,000.....SALLY HENDRICKSON
- 990 EUCLID.....BERKELEY.....4BR/1+BA.....\$455,000.....GILDA WALDMAN
- 890 CRAGMONT.....BERKELEY.....3BR/2BA.....\$319,000.....MELISSA LYCKBERG
- 534 COLUSA.....BERKELEY.....3BR/1BA.....\$274,900.....CHRIS COHN
- 1635 SCENIC #2.....BERKELEY.....2BR/1BA.....\$225,000.....LINDA GOLDMAN
- 2415 5TH ST.....BERKELEY.....1BR/1BA.....\$179,000.....NACIO JAN BROWN
- 2901 HILLEGASS.....BERKELEY.....1BR/1BA.....\$175,000.....JERRY LONG
- 3329 BRENTWOOD.....EL SOBRANTE.....5BR/3BA.....\$249,000.....KAREN DANRICH
- 263 STANFORD.....KENSINGTON.....3BR/1.5BA.....\$283,000.....JEANNE MCHUGH

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

- GRAND TUDOR STYLE IN THE BERKELEY HILLS.....\$499,000
BAY AND CITY VIEWS! Grand living room with cathedral ceilings, 4 bedrooms, 2 baths, formal dining, breakfast room and office. Original woodwork and terraced gardens.
- KNOCKOUT SAN FRANCISCO BAY VIEWS.....\$455,000
You will have to have this house! Traditional style, elegant entertaining and a luxurious garden on a deep lot in the Berkeley hills. Great living & dining rooms, hardwood floors throughout, possible au pair downstairs. 4 bedrooms, 1.5 baths.
- NEW CONSTRUCTION WITH BAY VIEWS.....\$439,000
JUST LISTED! In the hills above the Claremont! New 2-story home with 3BR, 3BA, wonderful floor plan in terrific location. Fully equipped gourmet kitchen, mst st w/ deck & unobstructed bay view!
- ELEGANT VICTORIAN IN THE GOURMET GHETTO.....\$349,000
Elegant turn-of-the-century home beautifully maintained with lovely detailing. Lovely formal rooms, chef's kitchen, edible garden and hot tub. 3 bedrooms, 1.5 baths, walk to shops and restaurants.
- CLASSIC ELMWOOD BROWN SHINGLE.....\$339,000
Beautiful detailing and wood floors! 4 bedrooms, 2 baths with remodeled kitchen, sunroom off deck and large family breakfast room, very nice private garden with hot tub.
- 2 STORY, ALBANY HILL VIEW HOME.....\$329,000
Large, 3BR, 2BA family view home with in-law potential. Formal dining, sunny kitchen and large family room. Double lot, private backyard with brick Bar-B-Q. Walk to schools, shops and SF/East Bay transportation. Move-in condition.
- TREE LINED BLOCK IN ALBANY.....\$289,000
REDUCED \$29,000! charming 3+ bedroom, 2 bath home with large country kitchen and French doors opening to sunny rear deck. Formal dining, plus big lot with side & rear yards. Walk to schools & shops.
- OUR DARLING IN ELMWOOD.....\$289,000
Light, bright brown shingle with 3 bedrooms, 2 baths in primo locale. Formal dining, hardwood floors, built-ins and large closets. This one is ready to go!
- BERKELEY 3 YEAR OLD LIVE/WORK WITH BAY VIEW.....\$289,000
JUST LISTED! Custom live/work with fine design and craftsmanship throughout. Master suite has bay view, great kitchen, short walk to 4th street and Fanny's. Rare find!
- 1000 OAKS CRAFTSMAN BUNGALOW.....\$274,900
REDUCED OVER \$10,000! Elegant arched windows, and sunlit rooms highlight this charming home with hardwood floors, decorator details. 3 bedrooms, 1 bath, formal dining plus stand-up basement.
- SF/GG VIEWS FROM ALBANY.....\$269,000
Lovely Albany Hill home, 4BR, 3BA with income generating legal unit! Family rm, hwd flrs, move-in condition, walk to schools & transportation.
- EXQUISITE EMERYVILLE LIVE/WORK.....\$255,000
JUST LISTED! 2 level, sunny and bright art loft condo in the heart of East Bay artist area. Wonderful open spaces, 1.5 baths, terrifically decorated, tremendous possibilities.
- GARDEN VIEW DINING IN ALBANY.....\$239,500
JUST LISTED! Very special light-filled home. 2 bedrooms with remodeled kitchen with French doors that open to deck and lovely backyard with detached garage converted to office.
- UPDATED ALBANY BUNGALOW.....\$235,000
REDUCED \$14,000! Well maintained home with fabulous updated bathrooms with jacuzzi. Large yard, great schools, easy access to transportation.
- OLD WORLD CHARM IN A CONDO?.....\$225,000
YES! 1920's charm with modern upgrades in this light-filled 2BD unit in impeccable condition. Fireplace with marble hearth, redone kitchen and bath, great architectural detail. Must see!
- ELEGANT, ARCHITECT DESIGNED STARTER?.....\$179,000
YES! JUST LISTED! Dramatic 9 foot ceilings and French doors that open to a patio and generous yard in this incredible 1 bedroom/loft in booming West Berkeley. Great attention paid to space, light, detail and quality. Must see!
- SHARP, LIKE NEW BERKELEY CONDOMINIUM.....\$164,000
JUST LISTED! Sunny and affordable Cape Cod style 2 bedroom, 2 bath unit with good floor plan, move-in condition, with fireplace. Includes laundry and parking.
- BERKELEY CRAFTSMAN STYLE CONDO.....\$139,000
Gracious sunny upper unit with craftsman details throughout in fourplex. 1-bedroom, 1 bath with remodeled kitchen. Walk to UC or park.

BAY AREA LEADER IN HOMES LISTED AND SOLD

6137 La Salle Ave., Oakland

339-1174

Expect the best.™

1495 Shattuck Ave., Berkeley

486-1495



Realtists fund scholarships, grants

The Associated Real Property Brokers, the largest minority real estate trade association in the Bay Area and in the state of California, strives to provide leadership which will enhance the dream of democracy in housing.

Each year the real estate group presents scholarships to students, Homeowner Grants to local homebuyers, and this year four students were provided scholarships through the Realtist Apprenticeship Program to qualify for a real estate license.

To date, Stephanie Crittendon, one of the students, has successfully completed the course and passed the state of California examination.

The Realtists, as the members

of the group are known, differ from Realtors in that they have membership in the National Association of Real Estate Brokers (NAREB) and the California Association of Real Estate Brokers (CAREB).

The membership is open to all licensees but consists primarily of African-Americans.

The three \$1,000 (\$3,000) Homeowner Grants are provided by minority real estate firms or real estate firms whose business is focused in the inner city.

This is to ensure that the organization provides grants directed to inner-city communities and residents. This year's contributors were Affiliated Brokers, Thomas Chambers Company, Net-

work Associates, Dan Walker Properties, and Seville Real Estate.

In the past two years more than \$18,000 has been awarded to various students, high school and junior college, in the hope that they will ultimately purchase property through minority licensees or enter the real estate field.

This year's contributors were Benjamin Gold Co., Bank of America, Bay View Federal Bank, Eureka Bank, Glendale Federal Bank, Open Vision Consulting Firm, Remax Landon Taylor, Jewell Terrell Realty World Chabot Highland, Great Western Bank, Wini Madison Better Homes Real Estate.

The Realtists recently com-

pleted its Annual Convention in Atlanta, and a state convention is planned for Oct. 18-21, in Ontario, California.

In order to facilitate homeownership and develop working relationships with entrepreneurs, the organization conducts a monthly network and marketing breakfast. This opportunity not only allows for the marketing of individual properties by each real estate company, but it allows the other entrepreneurs a firsthand opportunity to provide the information to their clients or to transfer their business interest to the real estate community.

For more information, call President Wini Madison, 562-8600.

Office...

Continued from previous page

The vice-chairman position carries a one-year term, requires the coordination of major initiatives by the trade association and the establishment of major advocacy activities to ensure the dream of democracy in housing is realized throughout the country.

Jewell Terrell and Shirley Hamilton each serve on the national board of directors.

Jewell Terrell is co-owner and broker of Realty World Chabot Highland and has been in the real estate business for 15 years.

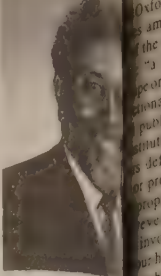
She previously participated on the state level as first vice-president, regional vice-president, and served a two-year term as the President of the Associated Real Property Brokers of Oakland.

Shirley Hamilton is the 1995 President of the National Women's Council and works for Old Republic Title Company.

Shirley was instrumental in developing the San Francisco Board of Realtists and the Realtist Apprenticeship Program. She previously served as President of the Northern California Women's Council.

Ernest Clark was reelected to the position of National First Vice President, the predecessor to the position of president-elect, and ultimately the presidency of the national organization.

In addition to serving as the broker of Seville Real Estate, Ernest has headed the national membership drive, served as a re-



Ernest Clark was reelected to the position of National President of the Association of Realtists.

gional vice-president, and opened five new local offices within the state of California.

The first vice-president position entails refining administrative procedures, membership participation, and leadership training. 15 Regional Vice Presidents throughout the U.S.

For more information, contact Ernest Clark, Jr., 763-7395.

ECHO offers free information on reverse mortgage

One of the biggest concerns many older people have today is outliving the money they have set aside for their retirement years. As average life expectancies continue to increase, older people are often challenged to provide for their future needs, while at the same time struggling to meet on-going expenses.

The increasing costs of medicine and health care can erode an elder person's modest monthly budget. On the other hand, these same older people often own their own homes free and clear, and are consequently sitting on tens and even hundreds of thousands of dollars of home equity.

Until recently, the only way that older homeowners had to release large amounts of cash was to sell their homes and move or apply for home equity loans. However, many seniors on fixed incomes don't qualify for home equity loans, because of their low

incomes.

Reverse mortgages are newer types of loans, enabling older homeowners to borrow on the equity in their homes without requiring them, in most cases, to pay back the loan until they leave their residence.

There are approximately 32.8 million people 65 and over in the United States. According to a survey by the American Association of Retired Persons (AARP), over 80 percent of these people would like to remain in their homes as they grow older.

Reverse mortgages and other forms of home equity conversion can often provide the necessary financial supplements that can help close financial gaps for seniors.

In addition to providing income for health-related costs and in-home care, reverse mortgage loans can give older homeowners the cushion they need in order to keep

their homes in good repair or to enjoy a few luxuries, such as a special trip or a new car.

The amount a reverse mortgage pays a senior homeowner is determined largely by the age of the borrower and the appraised value of the home. There are fixed-term loans that are due and payable at the end of the specified term and lifetime plans that require no repayment as long as the borrower owns and lives in their home.

The money from a reverse mortgage can be distributed in a number of ways, including regular monthly payments, a cash lump sum, a line of credit, or a combination thereof.

Fees and interest rates vary from lender to lender, as well as other loan costs, such as application fees, service charges and loan origination fees. In addition, some loan plans require the borrowers to receive independent, third-party

counseling prior to loan application.

Persons who receive need-based benefits from the government, such as SSI and Medi-Cal, should give very careful consideration to taking a reverse mortgage loan, so as not to jeopardize their eligibility for assistance.

The field of reverse mortgages is constantly evolving and competition among the lenders is on the upswing. Loan plans are available from both private lenders, such as corporations established specifically to provide these loans and from a number of mortgage brokers offering the FHA-insured Home Equity Conversion Mortgage (HECM).

Because of the complexity of reverse mortgages and the potential impact on the homeowner's equity, third-party counseling is

See REVERSE, next page



PUBLISHER'S NOTICE

All real estate advertising in this newspaper is subject to the Fair Housing Act which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin, or an intention to make any such preference, limitation or discrimination." Familial status includes children under the age of 18 living with parents, or legal custodians, pregnant women and people securing custody of children under 18.

This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

Security Pacific Real Estate Brokerage
3223 Blume Drive, Richmond
222-8870

EL CERRITO

BEST PRICE/GREAT LOCATION.....\$139,900
2BR, 1.5BA townhome, fireplace, deck, 1144 sq. ft. Walk to BART and shopping. #W34164 Cynthia Burke 510-262-0940

SUPER CONVENIENT LOCATION!.....\$158,000
2BR, 1BA home close to shopping & transportation. Remodeled bath and kitchen, hardwood floors, 2 skylights Bonus room off garage. #W34709 John Anderson 510-237-8842

GREAT STARTER/WON'T LAST!.....\$168,000
2BR, 1BA home, approx 1,072 sq. ft., 2 car garage, new roof, new paint, great back yard, incredible price!
#W34875 Audrey Steiner 510-724-3010

LARGE FAMILY HOME.....\$249,000
3 bedroom, 2 bath, over 1900 sq. ft., 2 car garage, plus room downstairs & basement. Hardwood floors! Nice back yard.
#W33723 Sarah Lo 510-235-3983

ALBANY

FABULOUS LOCATION.....\$245,000
2+ bedrooms, formal dining, ample lot, garage, lots of storage, fenced yard! #W32761 Ren Partridge 510-758-6131

EVERYTHING IS NEW!!.....\$275,000
3BR, 2.5BA, hardwood floors, tile kitchen, new appliances, garage, nice back yard. #W33593 Scott Rebuck 510-262-5585

RICHMOND ANNEX and VIEW

CUSTOM HOME.....\$174,500
3BR, 2BA with 2-car garage, 4 years old dining "L", move-in condition. #W33537 John Anderson 510-237-8842

FORECLOSURE.....\$179,950
3BR, 2BA, over 1400 sq. ft., plus room, seller financing available with 10% down! #W34321 Michele Manzone 510-559-9073

EXCELLENT CURB APPEAL.....\$133,000
3BR, 1BA with new carpets and paint! Living room with fireplace, large detached garage, reduced price for quick sale.
#W34572 John Anderson 510-237-8842

TAHOE STYLE CHALET.....\$179,950
2BR, 2BA with high beamed ceilings & view of Mt. Tam, lots of trees and sylvan brook in back yard. Excellent location. 1/2 block from El Cerrito. #W34035 John Anderson 510-237-8842

TEMPLETON COMPANY RESIDENTIAL REALTORS

BERKELEY

2922 HILLEGASS AVENUE #D.....**OPEN SUNDAY 2-4**.....\$123,000
Sweet, updated & affordable 1BR, 1BA, close to U.C. & College Ave. shops. Trish McNeany 652-2133 ext. 125 or 549-2566 eves

ELMWOOD CONDOMINIUM.....\$162,500
Spacious, 1+BR, 1BA condo in beautiful bldg. Fireplace, hwdv flrs.

2247 ASHBY AVENUE.....**OPEN SUNDAY 2-4:30**.....\$269,000
Gorgeous Craftsman, wonderfully updated. 3BR, 1.5BA, large yard.

1044 EUCLID AVENUE.....**OPEN SUNDAY 2-4:30**.....\$369,000
NEW LISTING! Fine detailing. 3BR, 2BA. Mstr ste w/ study & balcony.

CLAREMONT MODERN.....\$425,000
LOW PRICE! 4BR, 2.5BA. Studies, solarium. Bay view. Garden with a pavilion. Paul Templeton 652-2133 ext. 131

PANORAMIC VIEWS.....\$590,000
Ratcliff designed 4BR, 4BA home with study, family room - or au pair suite - decks & enclosed solar pool on 1/2 acre private setting.

2851 RUSSELL STREET.....**OPEN SUNDAY 2-4:30**.....\$650,000
NEW LISTING! Claremont traditional by Walter Ratcliff. 5 bedroom, 3 bath. Quality upgrades. Jack McPhail 652-2133 ext. 135

2 WILSON CIRCLE.....**OPEN SUNDAY 2-4**.....\$745,000
BACK ON THE MARKET. One-of-a-kind property, classic '50's style w/ pano views & privacy. Built on a double lot with spacious grounds. 4+BR, 5BA, study, family rm & pool. Trish McNeany 652-2133 ext. 125

OAKLAND



STATE-OF-THE-ART IN ROCKRIDGE

An unforgettable work of art, built for this site and your life. 5 bedrooms, 3.5 baths, views, land. \$785,000. Gini Erck 652-2133 ext. 133

NORTH OAKLAND CRAFTSMAN.....\$129,000
3BR/2BA home in excellent condition. Call Marlene Leverette 548-0709

FIRST HOME?.....**SEE THIS!**.....\$179,000
Sunny & delightful 3BR/1BA. Walk to Piedmont Ave.

331 CLIFTON AVENUE.....**OPEN SUNDAY 2-4:30**.....\$232,000
NEW PRICE! Rockridge convenience, excellent condition, 2 bedrooms, many new systems. Gini Erck 652-2133 ext. 133

VERSATILE ROCKRIDGE LANDMARK.....\$595,000
Huge & wonderful period piece (3 units) on an 8,375 s.f. level lot 1/2 block above College Ave. In addition, a detached 2-story cottage, shop and studio space. Jan Fougner 652-2133 ext. 138

SPECTACULAR VIEW LOT.....\$125,000
A very special street with Golden Gate & serene hill view.

EL CERRITO

EASY LIVING.....\$213,000
Move right in: 3BR, 2BA with large sunny garden.

SIMPLY SOPHISTICATED.....\$310,000
Marvelous 4BR, 2.5BA, views of Mt. Tam, skylights, terraced garden.



CLAREMONT AVE. AT THE UPLANDS
BERKELEY, CALIFORNIA

510-652-2133

WELLS & BENNETT

531-7000

OPEN SUNDAY 2:00-4:30

1260 GRANDVIEW DR. Outstanding new executive family home, Claremont. 3500 sq ft. Au pair has own entry. Serene setting. Bay view. Marie Kengau 510-

6363 WESTOVER DR. Private new construction, serene setting, quality finish. great floor plan. Seller will carry some financing. Joy Bryden 531-7000

6329 CHELTON. Smashing Bay and Bridge views. 4BR, 3BA. contemp in Piedmont Pines. Close to regional parks. Wendy Callaghan 639-9197

6024 BROADWAY. Upper Rockridge duplex. One unit elegant Tudor, one unit cozy 40's. 2 car garage, yard. Stan Hammond 839-5845

526 MIRA VISTA. Prepare to be impressed! Beautiful brown shingle. 4BR, 3.5 extra room. Old world charm. New kitchen & baths. A beauty! Donna Altmann 482-2258

1924 HOOVER. Oakmore Mediterranean. 3BR, 2BA. Spacious family home in grt neighborhood, master bed/sitting rm w/view, tile roof. Katie Meadow 482-2258

3940 SEQUOYAH RD. Spacious Sequoyah Hills home 4BR, 2.5BA, industry-in-law quarters, hwdv flrs, frpls, pool & spa. Lee Jacobson 654-5161

4326 ARDEN PL. New listing in Oakmore! Renovated 3BR. Skylights, granite hwdv flrs, new kit & bath, Mex paver tile patio, 2 car att'd garage. Kate Phillips 510-237-8842

4344 DETROIT AVE. Sunny 2BD, 1.5BA traditional in a great neighborhood. Remod kit & bath. Fam rm, split level floor plan. Don Dunning 482-2258

3924 ROBLEY TERR. N. Piedmont Ave. Lrg, clean 2BD, 1BA, huge LR & DR, bsmt w/potential. Price reduced. Seller will pay closing costs! Frank Hernandez 510-237-8842

1278 EXCELSIOR. 1st open! Lrg sunny 2BD, hardwood floors, brick fireplace, upgraded electrical, full basement, 2 car garage. Nancy Novick 482-2252

SHOWN BY APPOINTMENT

MEDITER ESTATE. Impeccable condition w/sweeping bay views on private grounds. 4BR, 4BA, complete au pair apt. A distinctive property! Wendy Callaghan 510-237-8842

MEDITER RETREAT. Reconstructed recently. This custom home has bay views, rich detailing & detached art studio. Call for fax brochure. Peter & Ellen Vetter 510-237-8842

BUILDER'S OWN HOME! Fantastic finishes and wonderful open floor plan. 3BR, 2.5BA, hardwood floors, granite kitchen. 5 bridge view! Mary Neuberger 510-237-8842

NEW CONSTRUCTION. On lrg pvt lot. Approx 3,000 sq ft in Pied Pines. Generous proportions mss. 3+BD, 3.5BA. Sumptuous mstr ste w/frpls. Wendy Callaghan 510-237-8842

LUXURIOUS CONTEMP. Lavish master suite, spacious kit w/clocking island, mstr, huge level lot, 3 car garage. Only 7 yrs old. Chris Christensen 530-8412

SERIOUS PRICE REDUCTION! Victorian house with 8 studios. Good location in Ivy Hill area just off Park Blvd. Joy Bryden 531-7000

POOL, SPA, GARDENS, PRIVACY! 1 1/4 acre lot. Huge entertaining deck. 3BR, 2BA home in Oakland hills. Hardwood flrs, vaulted ceiling. Mary Neuberger 510-237-8842

IMMACULATE TOWNHOME. In wonderful complex off Redwood Rd. 2BD, 1.5BA, vaulted LR ceiling, huge garage, room for hot tub. Don Dunning 482-2258

GLENVIEW, CORNER LOT. Sunny, split level. 2BD, 1.5BA. Spacious roomy FDR and interior access from garage. Cheryl Gabriel 531-7000

SUNNY, NEW KITCHEN. In this 2+BD, 2BA charmer on quiet street. Plank floors, fireplace, sunny garden, inside garage access. Don Dunning 482-2258

REMODELED 3 BD. Huge back yard. New kitchen and bathroom. Very large master bedroom. Cheryl Gabriel 531-7000

GREAT POTENTIAL & A VIEW! 4BR and 2BA in Oakland hills. Needs work but what a deal. Cheryl Gabriel 531-7000

REMODELED CALIFORNIA CRAFTSMAN. Lots of charm. 3BR, 1BA, hwdv flrs, big kit, newer elec. & plumbing. Grt yard & bsmt. Move right in! Frank Hernandez 510-237-8842

LIGHT & CHARMING STARTER HOME. Above Mountain Blvd. Hwdv flrs, FDR, nice windows, huge deep lot w/apple & lemon trees. Mary Neuberger 510-237-8842

VICTORIAN-NORTH OAKLAND. classical in design yet waiting for some TLC. 3 spacious BD, 1.5BA, huge bsmt & yard. Frank Hennejer 654-5461

BEST GLENVIEW LOCATION! Rent-beater-Tax write off!! Spacious 1 bedroom condo. Low homeowners' dues. Only \$100. Joy Bryden 531-7000

BEST VALUE IN ADAMS POINT. Condo. good size 1BD, 1BA w/huge new carpet, pool, top locale. Closing costs may be paid by seller. Frank Hernandez 510-237-8842

LAKE TAHOE OFFICE

1225 NORTH LAKE BLVD., TAHOE CITY

1-800-858-2463

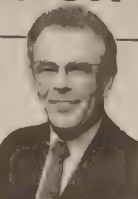
LAKE TAHOE cabins, condos and luxury lakefronts for rent by the week, month. Call for free brochure.

PROFESSIONALISM AND PROGRESS SINCE 1924 - A RAINIER

Putting a value on a view of, say, the Golden Gate Bridge

FOR WHAT IT'S WORTH

DAVE LYONS



I have even seen a Bay view described on the Multiple Listing Service as "Peek o' the Bay." Presumably such a view makes up for its minuscule character with oodles of charm. Bridge views might be further divided up into one-, two- and three-bridge views.

The purpose of distinguishing all these views is to say to the prospective buyer, "this view is something special; it has a value all its own." The real question, as far as property value is concerned, is whether the view is the fabled "million dollar view," or just a garden variety thousand dollar view. In fact, neither of these values plays a significant role in the world of real estate appraisal. Let's take a closer look at this issue.

The classic technique taught in real estate appraisal classes to determine the dollar value of a salient feature of a property is called "matched pairs analysis." Two properties which differ in only one salient feature are considered a "matched pair." By comparing their sale prices, one should

theoretically be able to determine the value of the feature by which they differ.

For example, let's say we have two tract homes with identical floor plans in essentially the same condition on the crest of a hill. One of the houses has a good view of a wooded valley and the other does not. Let's assume further that both sold recently and that the home with the view sold for \$5,000 more than the home without the view. Then the matched pair is telling us that the view is worth \$5,000.

In real life, things are rarely so simple and precise. Even in a real life example similar to the one just described, one home may have sold in November and the other the following August. The market may have shifted up or down by several percent in the interim and this would have to be accounted for before any meaningful comparison could be made. Precise adjustment for short term local market shifts are difficult to obtain.

In addition, even among identical tract homes, the individual tastes of the two homeowners and minor upgrades such as high quality carpeting and especially stylish choice of interior paint scheme may have a significant effect on the sale price. For such reasons, matched pairs cannot usually be relied upon to give an exact estimate of value for individual features.

Another approach would be to determine the approximate effect of a certain type of view on a

specific housing market. This is done through a statistical technique known as regression analysis and requires a large sample of uniform data compiled over a relatively long period of time.

The October, 1994 issue of *The Appraisal Journal*, published by The Appraisal Institute, contains an article entitled "Quantifying the Value of a View in Single-Family Housing Markets" which addresses just this topic for a single family housing market in Fairfax County, Virginia. The authors, Mauricio Rodriguez, Ph.D., and C.F. Simons, SRPA, Ph.D., go into a lot of statistical detail, and eventually conclude that a good view is worth about 8 percent in that market.

Most appraisers will probably consider a good view to be worth between 5 percent and 5 percent, going as high as 10 percent for a great view and as low as a few thousand dollars for a very minor view. Of course, there are exceptions, especially for high-end and custom properties. But, in general, this is a reasonable range.

On any given appraisal of a view property, the appraiser will attempt to include in the appraisal report as many comparable properties as possible with a similar view, also including properties with less or more desirable views and adjusting accordingly. It is this process of establishing a range of values for various versions of a particular type of view and making reasonable adjustments for each that the appraiser relies upon to approximate the value of the

view in question.

In conclusion, the effective and practical way to find the value of a property with a view is to do the best possible approximation to a matched pairs analysis, while using adjustments in the zero to ten percent range for less than perfect matches. In the end, you will have a good approximation to the market value of the property and that is all you can ever get without an

actual recent sale of the property.

David Lyons is a State Certified Residential Appraiser, a State Accredited Affiliate of the Appraisal Institute and holder of a master's degree in mathematics from Carnegie-Mellon University in Pittsburgh, Pennsylvania. He owns Lyons Appraisal Service in Berkeley. He may be reached at 525-6683.

Reverse

Continued from previous page

an important element in the decision to apply.

Eden Council for Hope and Opportunity (ECHO) is a non-profit housing counseling agency, with counselors on staff to provide free, unbiased information about reverse mortgages and other forms of home equity conversion. Funding for the counseling program is provided through local community development block

grants and a grant from the Department of Housing and Urban Development.

Interested parties in Alameda and Contra Costa counties are invited to call ECHO for information and/or counseling about the various home equity conversion products available.

For residents of Alameda County, the phone number is 271-7931. For Contra Costa County residents, the number is 679-8023.

HUD awards \$400,000 for tenant opportunities

The Department of Housing and Urban Development (HUD) has awarded four \$100,000 grants for capacity building of Resident Councils at the Campbell Village, Lockwood Gardens, Chestnut Court and Peralta Villa sites, the Oakland Housing Authority has announced.

Funds came through HUD's Tenant Opportunities Program Technical Assistance Grants and will be used by the Councils for community organizing, leadership

skill development, activities aimed at economic empowerment, and achieving 501(c)3 status as non-profit organizations.

Residents plan to increase participation in site rehabilitation at three of the locations (Campbell, Lockwood, and Peralta) and to create a more effective working relationship with Oakland Housing Authority to pursue their shared goal of creating a better living environment.

Northbrae Properties
1000 ST. BERKELEY 94707
524-1136

HOME & GARDENS - You have it all here!! This spacious, charming traditional is level out to sunny park-like yard with separate, architect-designed cottage. Flowers, birds & kids can happily share this space. Other features include 3 BR with an office or den, formal dining room, large country kitchen. Master suite, hardwood floors & more. Walk to shops & transportation. Call for appointment to see..... \$439,000.

NESTED IN THE HILLS beside an enchanting live oak & surrounded by landscaped gardens. This sunny 3BR home features bay views, lots of windows, gleaming hardwood floors & fireplace in a great North Berkeley neighborhood. A real find. \$289,000. Offered.

LOVELY COUNTRY COTTAGE within walking distance to Berkeley Mkt & Hopkins shopping. This darling home blends old & Crafts charm with modern convenience. Light & spacious interior with large living rm & remodeled kitchen with deck opening onto a sunny garden. Faux-finished walls & pencil detailing make this one extra special!..... \$249,000.

ANITA THEDE • ELLEN JEFFERDS • CAROL PRETTE
CHRIS • CLAUDE DELAUBERT • BARBARA DURRIN • GAIL CRAINE
• Berkeley's Most Pleasant Real Estate Office •

Neo-Georgian Colonial Revival!
Remarkably restored, this classic 1910 home retains the charm of yesteryear while boasting 90's amenities. Stroll the magical gardens and enjoy a serenity not thought possible in the heart of Elwood/Rockridge! 4 bedrooms, 3 baths, family room, new kitchen.
\$439,000

NANCY MUELLER 841-7141

(510) 524-9888  1714 Solano Ave.



3+ bedrooms - KENSINGTON - decks & views!
\$469,000.

For additional information call 848-1950

THORNWALL Properties
1656 Shattuck Avenue, Berkeley, CA

RED OAK REALTY
1891 Solano Avenue, Berkeley 94707
(510) 527-3387

FEATURED HOME - A MAYBECK & WHITE ARCHITECTURAL DELIGHT!!

The ideal combination of architectural style & gracious spaces. This 3+bd/2ba First Bay Tradition home was designed by the firm of Bernard Maybeck & Mark White. The home features many original details incl. exposed roof beams, tapered columns, cast iron scrollwork railings, glazed Mexican tilework & more! Sited on desirable & private Edgemoor Rd in the heart of Kensington, this historic home offers tranquility, almost rural, living within minutes of dining, shopping & transit. The living room, with its soaring 16-ft. vaulted ceiling & impressive fireplace was designed to combine sophisticated informality with natural elegance. It provides the romantic setting for both intimate dining & formal entertaining. In addition, there is a master bedroom suite, a large kitchen just waiting for a 'Nineties' upgrade, a den or study, elegantly at random plank hwd floors, darkroom, storage & more! Offered at \$374,000. For an appointment call John or Judith Ratcliffe 527-3387 X-109. Open Sunday 1:30-4:00pm.

FEATURED EMPLOYEE - MARSHA QUICK

A real estate veteran since 1976, Marsha Quick and her family live in El Cerrito. Her husband, Dale Quick was one of the original "founding fathers" of Red Oak Realty. Marsha combines an active life with being one of the most positive and knowledgeable East Bay agents. She keeps negotiation skills fine-tuned by volunteering for the Berkeley Dispute Resolution Service as a mediator. Scrabble, mountain biking and Grandmothering are her hobbies. Through Marsha's excellent listening skills and powerful positivity, she will quickly find you the perfect home! (Marsha pictured with her husband Dale Quick.) 527-3387 X-107

1200 Brickyard Wy #108 (Open Sat 2-4).... Pt. Rich.... 1+1.... \$159,950
HOMES OPEN SUNDAY

909 Taylor (12-5)..... Albany..... 2/1..... \$199,000
85 Southampton (2-4)..... Berkeley..... 3/4..... \$780,000
1130 Woodside (2-4)..... Berkeley..... 4/2..... \$367,000
3031 Claremont (2-4)..... Berkeley..... 3/1+..... \$349,000
906 The Alameda (2-4)..... Berkeley..... 3+2..... \$339,000
2315 Valley (2-4)..... Berkeley..... 2/1..... \$172,000
2129 5th (2-4)..... Berkeley..... 1/1..... \$159,000
3017 College (2-4)..... Berkeley..... 1/1..... \$139,000
2204 Ashby (2-4)..... Berkeley..... 2/1+..... \$139,000
61 Edgemoor (1:30-4:30)..... Kensington..... 3+2..... \$374,000
94 Bayo Vista Ave (3-5)..... Oakland..... 1/1..... \$94,000
5434 Sacramento (2-4)..... Richmond Annex..... 3/1..... \$149,000

BY APPOINTMENT

ALBANY
Rare find! Sunny 3bd+ major space to expand..... \$310,000
Over 1600 sq. ft. of sunny craftsman style, 2+bd bungalow!..... \$284,000
Enchant garden, mod kitchen, bath near Terr. Park. 2bd/1ba..... \$249,500
Sleek, modern 2bd/1+ba condo w/custom touches..... \$238,500
Albany best buy - perfect 3/1, garage, yard..... \$216,000
Beautiful 2+bd/1+ba townhome, very convenient location..... \$199,500

BERKELEY
4bd/1+ba set on landmark parcel in North Berkeley..... \$775,000
Over 4000 sq. ft., 5bd/5ba, courtyard, flexible floor plan!..... \$675,000
Spacious 6+bd/3ba in desirable Berkeley!..... \$595,000
NEW CONTEMP - 3+bd/4ba w/fam rm, au pair, bay views..... \$499,000
2 separate bldgs, terrific location..... \$458,000
Prairie style 4bd/2ba near Indian Rock..... \$339,000
Spac 3+bd/2ba, bay view, new kit & bath..... \$328,000
Historic 2bd/2ba Victorian cottage in gourmet ghetto..... \$325,000
3+bd/2ba, bay view, 3 decks, plus rm with potential..... \$325,000
N. side duplex near UC. 2bd ea, excellent condition!..... \$298,500
Price reduced! 3 great homes on 1 lot..... \$295,000
1000 Oaks, 3bd craftsman, close to Solano Ave shops & rest..... \$265,000
Grt 2bd/1+ba townhome, close to Gourmet Ghetto!..... \$248,000
Beautiful 2+bd craftsman near Elwood for price of a condo!..... \$199,000
Wonderful 4 bd/2ba with low maintenance yard!..... \$179,000
3bd/2ba updated kit/ba, fenced yard, near Acme Bakery..... \$179,000
Buyers get free trip to Hawaii. Great price for new condos..... \$179,000
2bd/1ba, charming bungalow, big level yard!..... \$169,500
Quaint Westbrae 2bd/2ba with detached studio..... \$165,000
Bright top floor unit, well constructed 2bd/1ba..... \$149,000
Price slashed! New 1bd condo..... \$127,500

CASTRO VALLEY
Custom 4bd/3ba, 3-car garage..... \$490,000

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<http://www.homefinder.com/reoak>

EL CERRITO
Reduced! 6 identical units with terrific views..... \$499,000
4 units, immaculate, tandem carport, patio, deck..... \$355,000
Move-in condition! 3bd + in-law with views!..... \$299,000
Distinctive 3+bd/2+ba, in-law, view, huge lot..... \$279,000
New floor plan! Remodeled throughout, 3bd/2ba..... \$210,000
Sparkling 2bd with den, large deck, yard..... \$206,000
Well maintained home. Walk to BART, 2-story floor plan..... \$139,000

EL SOBRANTE
Nice 2bd/1+ba, townhome, 2 decks, woody outlook..... \$ 89,500

EMERYVILLE
Charming, updated vintage 2bd/1ba Victorian..... \$165,000

HERCULES
Superior 2bd/2ba townhome w/ideal top floor end location..... \$118,950

KENSINGTON
1 level family home. Parklike yard with hot tub. View..... \$229,500
Beautiful 2bd/1ba with a hot tub!..... \$225,000

OAKLAND
Temescal. Ten 2bd/1ba units plus 3bd/2ba home!..... \$740,000
Oakmore. Sprawling 4bd, quiet street..... \$299,900
Montclair. 3bd/1.5ba on 10K sq. ft. lot. Level living, trees..... \$237,500
Dimond. Lease option ok! Charming 2+bd, large lot..... \$189,000
Laurel. Pristine 3bd/1ba cottage, deep lot. New roof & more!..... \$162,000
Sunny 2+bd with possible in-law unit..... \$149,000
Spacious & charming 2 story, 3bd/2ba, big yard..... \$149,000
Sunny, spacious 3bd/1ba, split level bungalow..... \$ 88,000

RICHMOND
Rich. View. New 3bd/2.5ba custom home..... \$385,000
Residential income! 5bd/3ba..... \$229,000
Rich. View. New listing! 2+bd/2.5ba twnhme, move-in cond..... \$189,500
Rich. View. Pano view! 2bd/2ba, fam rm/pt yard! Mint!..... \$169,000
Rich. View. Spacious 2bd/1ba for a great buy!..... \$139,950
Rich. Hilltop. Sharp 2bd/2ba townhome! Immaculate!..... \$139,000
New listing! 3bd/1ba remodeled kitchen/bath, deck..... \$137,900
3bd/2ba, new look, new price! Excellent cond!..... \$133,000
Spacious 3bd/1ba with large back yard, make an offer!..... \$109,000
Lovingly maintained 3bd/1ba, remodeled kitchen & bath..... \$109,000

SAN PABLO
View of Mt Tam & SF from this beautiful 3bd/2ba w/2 car gar..... \$145,000

LOTS, LAND AND COMMERCIAL
Special commercial property in heart of Albany..... \$335,000
Top of Kensington - end of private road..... \$235,000
Italian Rest, seats 150, liquor lic. Kensington!..... \$120,000
Exceptional opportunity in Piedmont Pines!..... \$ 19,900
Office space, 1100 sq. ft. in Thyme Square..... \$ 1,100
Berkeley offices. 3 loc. with spaces from 650-1650 sq. ft..... \$ 850

The case for stairs

By Sherri Willson Oakley

Stairs: In the real estate business a much-maligned architectural feature when there are too many of them. Lazy agents shun them, and Sunday's Open Home shoppers pass them by without even a backward glance.

Nevertheless, the prudent buyer is advised to keep an open mind and look beyond their primary function of providing simple access from here up to there and back. It is important to realize that, over and above serving this great and noble purpose, stairs offer their users other significant benefits as well. Gentle reader, appreciate, if you will, the case for stairs.

Value: It is a fact that, all other considerations being equal, a home with numerous stairs offers approximately 20 percent better value than a comparable property without stairs. (Please refer to illustration for a clear picture of this well-documented assertion.)

Security: There is a direct correlation between accessibility and vulnerability to break-in. The inverse of this is just as true. Generally speaking, burglars are regarded as a lazy lot. Otherwise, why would they not earn their keep like us regular, hard-working folk?

That a burglar would choose to rip off a home at street level instead of the nearby one that's up a flight of 50 stairs should be self-evident.

Privacy: We've established that stair-graced properties provide an unlikely target for burglars. What about other ne'er-do-wells and nuisances such as peeping-Toms, nosy neighbors, door-to-door salespeople, solicitors and in-laws? What house guest (other than those in top physical condition) would put up with the inconvenience for more than a couple of days?

See STAIRS, next page



Sherri Willson Oakley's listing at 1520 Grand Ave., Piedmont, boasts 62 user-friendly stairs.

Verbalizing your 'vision'

Communicating ideas about design is one of the most difficult and sometimes frustrating aspects of a remodeling project. Some of my clients have trouble explaining their "vision" of what a space should look like, others can't visualize what I've proposed, or a husband may have no idea what his wife wants the kitchen to look like, even though they've talked about it incessantly.

One problem is that our language is not very good with communicating visual concepts. And we usually don't get much practice talking about design. "Contemporary" to one person means high-tech Italian design, while to another it may conjure up images of Danish Modern. When a client tells me that their favorite color is blue, I know that they usually have a fairly specific type of blue in mind; maybe a deep cobalt blue or a light robin's egg blue. Generic "blue" is not enough information. How can we be more clear when we communicate about design?

One useful strategy is to use pictures as a reference point. I often recommend that my clients buy a stack of home remodeling magazines and start compiling a scrapbook of images that convey what they're trying to achieve.

The pictures may illustrate just one tiny aspect of the project: a specific type of wine rack, a cabinet door pull, or a ceramic tile design. Other pictures should illustrate the overall "feel" of a space, for example, "light and airy," "cozy and intimate," or "intricately detailed."

Equally important are pictures that illustrate what you definitely don't want. Maybe you've never liked the idea of chrome faucets in your bathroom, or a "country" kitchen.

It's a good idea to make notes (you can use Post-It notes) to re-

REMODEL RIGHT

RICHARD MORRISON

mind yourself of why a particular picture.

These pictures will discuss your project with band/wife/partner and an agreement on what should look like. If you're with a design professional, an architect or interior designer, you will be able to save a tremendous amount of time (and fees), and avoid miscommunication. These pictures to communicate ideas.

Another tip:

If you're having a hard time understanding a floor plan, that a design professional, you, take additional time to stand it before proceeding.

Sometimes a more professional drawing may explain better. Or you may need a little cardboard model. It may take more time or more money, extra models can avoid very serious misunderstandings.

I've even had some clients use a mock-up of a proposed design using large cardboard. I never had a client who took the extra time to show their design or communicate wishes more clearly.

Richard Morrison, AIA, Area architect specializing in residential remodelings and more. You can call him at 3729.

PUBLIC AUCTION DREAM LOT

PARCEL MAP NO. 6334, LEIMERT BLVD. OAKLAND

ONLY 2 DAYS TO AUCTION

This one quarter acre parcel (13,000+ square ft, approx. 70 x 202 feet) is at the crest of Leimert Blvd. It boasts an unobstructed two-bridge view of Oakland and San Francisco. The lot has a moderate downslope with over one acre buffer to each side and a hill across the street. Yes, the lot is semi-secluded. This prime location is only 7-8 minutes from downtown Oakland and 2 minutes to Montclair Village and the Montclair Golf Course.

Auction at the site Saturday, September 30th.

Registration 9:30-10am. Auction begins at 10:15am (sharp). 10% earnest money deposit day of auction. Cash, cashier's check, money order or bank letter of credit. For detailed information, call or write: Dream Lot, 2170 Leimert Blvd., Oakland, CA 94602. VM: 510-869-4870

Upper Piedmont Estates Contemporary



112 Lexford, Piedmont

Beautifully sited on nearly one-quarter acre of oak and pine studded grounds, this dramatic contemporary was architect designed and completed in 1952. The main living areas feature redwood cathedral ceilings, gleaming oak plank floors and excellent use of the outdoors with access to adjacent patio and deck. The three bedrooms and three baths include two oversized master suites. The gourmet kitchen and quarry-tiled garden room overlook a charming secluded patio. Exquisite decor adds to the excellent condition of this two car garage with inside entrance, laundry room, and ample storage.

Offered at \$549,000

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ADORABLE & AFFORDABLE \$210,000 BERKELEY

2 bedrooms, 2 full baths. Tastefully remodeled kitchen. Garage & large yard. All this & more in a good, community-oriented neighborhood. KEN KATZ 510-287-8756

EL CERRITO \$275,000
Contemporary 3 bedroom, 3 bath home with hardwood floors, fireplaces, decks, bay view and large lot. Only seven years old. HERMAN SUN

EL CERRITO \$249,000
This 4 bedroom, 2 bath home is close to everything! Walk to schools, shops & BART. Just painted & ready to move in. HERMAN SUN

SAVE FOSSIL FUELS \$234,000
Walking distance to BART and El Cerrito Plaza from this delightful split level 2+ bedroom home. Freshly painted with refinished hardwood floors. DENYSE BIAGI

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One of a kind! Incredible stunning top quality with character 3 bdrm, 2.5 bath. Also has a detached 2 room, 1 bath cottage.

REALIZE YOUR DREAM.....
Alameda Harbor Bay Isle. Gorgeous 4 year young, 4 bdrm, most desirable Columbia-plan 3. 20 ft. high vaulted ceiling. Upgrades. Wonderfully landscaped.

FABULOUS HOME, FABULOUS LOCATION.....
Spacious 2 bdrm home with formal dining room & breakfast room. Nice back yard with huge deck for outdoor entertaining. 2 bdrm North Berkeley BART.

EMERYVILLE WATERFRONT.....
Exquisite top floor 2 bdrm, 2 bath condo. Magnificently & tastefully upgraded. Bay and hill views!!!

DYNAMITE KILLER DEAL!!!.....
Worth more than the price. Brand new 2 story, 3 bdrm, 2.5 bath. Vaulted ceilings, Spanish floor tile, fireplace, fenced yard. Quiet neighborhood, 0-3% down. Under priced!!!!

BEST OF THE ANNEX!!.....
Close to BART & El Cerrito Plaza, beautiful landscaped yard, deck, 15 minutes from San Francisco, large 3 bdrm, 2 bath. A SMALL price, 0-3% down, \$930 a month.

IDEAL FOR OWNER-USER.....
2 story, corner building in move-in condition with high visibility opportunity at a terrific price. Call now!!!

MONEY BACK???.....
Buy this home and seller will credit you fix up money. 3 bdrm, bath, large yard, good area. Owner financing.

WOW! 3 UNITS, NEW CHINATOWN.....
Just listed, triplex, 3 studios. Great location, one block from Merritt.

EMERYVILLE, LOWEST PRICE EVER.....
Charming 2 bdrm, starter near Temescal Creek at a give-away price. Take advantage of Emeryville super first time buyers program.

(510) 526-1200

1758 Solano Avenue, Berkeley

Sample fine cuisine on kitchen tour

Area Home Sales

The first-ever Rockridge home kitchen and restaurant cuisine tour takes place on Sunday, Oct. 8, from noon to 5 p.m. in the historic Arts & Crafts-era Rockridge neighborhood of Oakland. This fund-raising event is sponsored by the Rockridge Community Planning Council (RCPC).

A Tasteful Tour of Rockridge Kitchens features nine stunning kitchens, ranging from the classic Arts & Crafts style that is the neighborhood's signature, to contemporary kitchens in new settings.

The kitchens will also offer samples of cuisine from 10 re-

nowned Rockridge and College Avenue restaurants, for a unique twist to kitchen tours.

"Kitchens are the heart of the home," said Susan Montauk, the RCPC board member who is chairing the event, "and anyone who loves good food appreciates the joy of cooking in the ideal kitchen."

Tasteful treats will be donated by: Citron, Gaucho Rotisserie Taqueria, Grace Baking, Isobone College Avenue, Noble Pies, Olive's Gourmet Pizza, Oliveto Restaurant, Tachibana Restaurant, TiBacio Ristorante, Uzen. A number of builders, architects, design-

ers, and florists are also supporting the tour with contributions.

Tickets for this unique tour are \$20 per person in advance, \$25 the day of the tour. Tour registration will be at the Julia Morgan-designed College Avenue Presbyterian Church in Oakland, 5951 College Ave.

Tickets are available by mail from RCPC, 5856 College Ave., #130, Oakland 94618, or call Maya Byrne Nissanka, 658-5897.

For more information about the Rockridge Kitchen Tour, please contact Susan Montauk, 547-3855.

ALAMEDA
215 Basinside Way - \$315,000
46 Invincible Ct. #120 - \$310,000
3131 Marina Dr. - \$239,000
2953 Southwood Dr. - \$394,500

ALBANY
931 Fillmore St. - \$190,000
961 Kains Ave. - \$285,000
555 Pierce St. #1510 - \$125,000

BERKELEY
1439 8th St. - \$110,000
1740 Bancroft Way - \$152,000
1369 Berkeley Way - \$155,000
2233 California St. - \$287,500
645 Colusa Ave. - \$240,000
1400 Delaware St. - \$208,000

2722 Prince St. - \$400,000
EL CERRITO
437 Ashbury Ave. - \$183,500
127 Carmel Ave. - \$180,000
1820 Ganges Ave. - \$385,000
6730 Kenilworth Ave. - \$310,000
7525 Levison Ave. - \$345,000
1512 Norvell St. - \$173,500
2220 Pinehurst Ct. - \$268,000
7320 Potrero Ave. - \$238,500
10440 San Pablo Ave. - \$270,000
2543 Tamalpais Ave. - \$314,000

EL SOBRANTE
3949 Harmon Rd. - \$142,000
4401 Harmon Rd. - \$140,000
505 La Paloma Rd. - \$217,000

KENSINGTON
275 Lake Dr. - \$282,000
690 Oberlin Ave. - \$255,000

OAKLAND
7207 Altura Pl. - \$194,000
1795 Arrowhead Dr. - \$349,500
5351 Belgrave Pl. #6 - \$212,000
12675 Brookpark Rd. - \$290,000
7563 Circle Hill Dr. - \$100,000
3303 Dwight Way - \$283,000
5445 Estates Dr. - \$335,000
4452 Evans Ave. - \$269,000
6512 Girvin Dr. - \$439,000
10831 Golf Links Rd. - \$220,000
3124 Madeline St. - \$113,000
4221 Maybelle Ave. - \$217,500
5418 Miles Ave. - \$292,000
3409 Monterey Blvd. - \$335,000
4323 Montgomery St. - \$225,000
8226 Ney Ave. - \$125,000
377 Palm Ave. #401 - \$160,000
4245 Quigley Pl. - \$110,000
3844 Randolph Ave. - \$270,000
469 Rich St. - \$189,000
5726 Shepherd Canyon Rd. - \$328,000
139 Sonia St. - \$325,000
532 Spruce St. - \$180,000
9835 Stanley Ave. - \$105,000
9877 Stanley Ave. - \$139,000
4349 Terrabella Way - \$320,000
2120 Tiffin Rd. - \$274,000
7547 Valentine St. - \$165,000

PIEDMONT
4 Cavanaugh Ct. - \$513,000

SALES STATS BY CITY

ALAMEDA
TOTAL SALES: 4
LOWEST PRICE: \$239,000
HIGHEST PRICE: \$394,500
AVERAGE PRICE: \$314,625

ALBANY
TOTAL SALES: 3
LOWEST PRICE: \$125,000
HIGHEST PRICE: \$285,000
AVERAGE PRICE: \$200,000

BERKELEY
TOTAL SALES: 7
LOWEST PRICE: \$110,000
HIGHEST PRICE: \$400,000
AVERAGE PRICE: \$221,785

EL CERRITO
TOTAL SALES: 10
LOWEST PRICE: \$173,500
HIGHEST PRICE: \$385,000
AVERAGE PRICE: \$266,750

EL SOBRANTE
TOTAL SALES: 3
LOWEST PRICE: \$140,000
HIGHEST PRICE: \$217,000
AVERAGE PRICE: \$166,333

KENSINGTON
TOTAL SALES: 2
LOWEST PRICE: \$255,000
HIGHEST PRICE: \$282,000
AVERAGE PRICE: \$268,500

OAKLAND
TOTAL SALES: 28
LOWEST PRICE: \$100,000
HIGHEST PRICE: \$439,000
AVERAGE PRICE: \$234,428

PIEDMONT
TOTAL SALES: 1
PRICE: \$513,000

This list was recorded for publication by Hills Newspapers by REM Reports, Inc. of Walnut Creek which obtains monthly records from the county recorder's office. Neither company guarantees accuracy or completeness of the information. Sales prices are estimated based upon applicable county transfer taxes.

Classifieds:
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MASON McDUFFIE...Welcome Home

OAKLAND / PIEDMONT

AFFORDABLE PIEDMONT \$299,000
3BR, 3BA with flexible spaces offers several options - office, au pair, teen space. Live here or invest. Traditional style and great location make this a value. MADDY HICKLING 428-0900

2 LOFTS, 2 COTTAGES \$279,000
Fully rented! Excellent area, close to shops! LILLIE BRAUDY 526-5143

FLEXIBLE SPLIT-LEVEL \$275,000
with Southwest flair: great privacy, 3+BR, 2+BA, home office and au pair or in-law possibilities. GENE BOOMER 339-9290, 869-4202

TRES CHIC!! \$269,000
Sunny, charming and spacious, you owe it to yourself to see this fabulous remodeled 3BR/2BA home set on a wide tree-lined street. Alle mon ami! See you there. MICHELLE VASEY 428-0900

IMMACULATE HOME IN THE HILLS! \$262,500
Redwood Hts. loc. This lovely home provides space & convenience; 3BR, 1.5BA, kitchen with eat-in area, living rm with free standing frpl, dining area & rec rm + 2 decks, garage with inside entry. MIKE GOODMAN 526-5143

YOUR NEXT HOME SHOULD... \$259,000
Have everything this large 3BR, 2.5BA home has. Private canyon views & garden space to expand basement into? Vaulted ceilings and decks on every level to complement the formal dining room. DARRIN 834-2010

TERRIFIC VALUE! \$224,000
Seller will help if you need it! Wonderful 3BR, 2BA on beautiful cul-de-sac. Move-in condition, bright & spacious. VERESSA 834-2010, 464-1042

SO EASY TO MAINTAIN! \$188,000
Comfortable floor plan. 2BR, 1+BA, beautiful hwd, eat-in kitchen, laundry with W/d, private patio, 2-car gar. Alarm/sprinkler system. ALICE/JOHN 834-2010

BERKELEY / ALBANY

ELMWOOD CRAFTSMAN \$265,000
Best Elmwood area sits this charming craftsman 2BR, 1BA, large public spaces. Cute yard, move-in condition - hurry, won't last. BILL MCDOWELL 526-5143

SEEKING SECLUSION \$265,000
At the end of a cul-de-sac in Berkeley's Westbrae this 3BR, 2BA is close to everything. Open your doors & windows to the trees & quiet. DAVID BIGELOW 524-2526

BERKELEY HILLS FIXER \$245,900
2BR, plus 2 extra rooms for den or study, etc. 2BA, large deck, family room. Huge lot. Price reduced. Great potential. must see. HENRIETTE GREEN 834-2010

WEST COUNTY

1/2-ACRE IN KENSINGTON! \$315,000
This 2BR home has dramatic living room with vaulted ceilings. Complete privacy, tree view, walk to shops. HOLLY ROSE 849-3711, 273-9329

KENSINGTON ONE LEVEL! \$299,000
Bright & immaculate home! Completely wheelchair accessible. 1.5BA, family room/den! Sunny patio with hot tub! 849-3711

KENITO HILLS BEST \$259,000
Great local Storybook tudor, new eat-in kitchen! 4BR, large yard w/ reattached cottage with potential. Beautiful! New low price. RAYNE PALMER 526-5143

ONE LEVEL, MINT CONDITION \$265,000
Absolutely wonderful & spacious home with 4BR/2BA & fam rm. Next to open spaces of hillside park in EC hills. 2 frpls, close to public trans. MARY GRAY 527-9800, 869-4470

EMERYVILLE / SAN LEANDRO

BUILT TO THE HIGHEST STANDARDS \$389,000
5BR, 2 master suites & built to Herculean standards. This San Leandro hills home offers more than value, it offers the peace of mind that only a well built home can. For more information or a private showing please call. DARRIN 834-2010

LOTS

UPPER ROCKRIDGE LOT \$125,000
Prime homesite, level building pad, views, more. P. MITCHELL 339-8888, 869-4234

OH SAY CAN YOU SEE... \$175,000
San Francisco & beyond. Easy access in the Claremont District. DAVID ICHIKAWA 428-0900, 547-8978

PIEDMONT AVE. PENTHOUSE! \$175,000
2-story 10th floor condo, best in bldg! 2 master suites + 1/2 bath! Beautiful hill views! Totally private! Quiet! Must see! MCRAE 845-0211

LAKESIDE REGENCY PLAZA \$163,500
Just listed on the 18th floor! 2BR/2BA unit in elegant bldg. View of downtown Oakland with partial bay & lake view. DOLORES THOM 834-2010

LAUREL NEIGHBORHOOD TOWNHOUSE \$155,900
In move-in condition! 3BR, 1.5BA! Vaulted ceiling, fireplace, private patio with hot tub, garage, new linoleum, more! LORRI ARAZI 849-3711, 287-8858

NORTH OAKLAND STARTER \$120,000
3BR, 1 tiled BA, freshly painted inside and out. Close to city commute and public transport. Sunny backyard with deck & BBQ. CHITRA RAO 834-2010

YOU CAN AFFORD THIS! \$99,000
Beautiful condo near Rose Garden. Walk to Piedmont Ave. & Grand Ave. 2BR, 2BA plus office nook and balcony. New kitchen, tree view. HOLLY ROSE 849-3711, 273-9329

NEW NEIGHBORHOOD! \$79,000
Quiet 1BR condo in small bldg near the lake. Almost all owner occupied! On site manager. Stroll to restaurants, gym and easy transportation. Tress! STEPH SIERRA 428-0900

ADORABLE ADAMS POINT CONDO \$66,000
One freshly painted bed & bath - close to the lake, shopping. Secured parking garage. Vacant, ready to move into. CHITRA RAO 834-2010

1ST TIME BUYERS! BEST VALUE! \$189,500
This affordable, sunny No. Berkeley bungalow has 2BR, 1BA, formal dining room & office. Central heat, upgrades & storage. Move in! Near BART, shopping. UC easy commute. MIKE GOODMAN 526-5143

ATTENTION INVESTORS/CONTRACTORS \$179,000
Deep lot in good neighborhood near Berkeley Police Hdqtrs. 2/1 zoned for R-2. Motivated seller. OK for 203K investors. CHITRA 834-2010, 286-7612

STUDENT ALEKTI \$149,000
Great 1BR three blocks from campus! Parking, security gate. Move-in condition. FRANCINE DiPALMA 849-3711, 526-7055

TWO BEDROOM TIC \$125,000
Across from Monterey Market in North Berkeley. Garage, laundry, hardwood floors & remodeled bath. OMC 2nd with 20% down. BILL GRIMASON

SMALL NEST - SMALL PRICE! \$235,000
\$235,000 will buy you 2BR/1BA in expensive Kensington hills neighborhood!! Views! X-large lot - gazebo, 2-car garage - a whale of a buy!! ESTELLE KENT 845-0200, 527-4447

EL CERRITO CONDOMINIUM \$178,000
Large 3BR, 2.5BA in well maintained complex. Close to BART & bus. Bright & sunny open fir plan. Secure parking gar. Dual pane windows. Lots of storage. RANDY MORTON 527-9800

LUXURY TOWNHOUSE, REAL VALUE \$147,500
At only \$147,500 seller in contract on new home! Valley Park/Hilltop. Lovely 3BR/2.5BA, spacious master. Tree-top views! 2-car garage. Pools! 4 tennis courts! Ball field! & more. RAYNE PALMER 526-5143

BERKELEY
(510) 845-0200

KENSINGTON
(510) 526-5143

BERKELEY NORTH
(510) 849-3711

MONTCLAIR
(510) 339-9290

CLAREMONT
(510) 845-0211

MONTCLAIR
(510) 339-8888

EL CERRITO
(510) 527-9800

PIEDMONT
(510) 428-0900



REAL ESTATE HOTLINE

JERRY AND HEIDI LONG

Houses that languish

Q: We've had our house on the market for several months now and not only have we received no offers, but nobody has shown any particular interest. Is the market completely dead, or what?

A: No, the market is not completely dead, but it's very spotty. Some properties are selling very quickly, while most are languishing. So, which houses are selling and which languishing, and how can you switch a languisher into a seller?

First off, some statistical data. Tarpo and Talbert, a couple of months ago, in this very paper, produced sales figures showing that home sales in El Cerrito, Albany, Berkeley and Montclair during the first half of this year were only two-thirds, or less, than home sales in these areas during the first half of 1994.

They also showed that there were about the same number of houses for sale in July, in Berkeley at least, as there had been in previous years. So we had the same number of sellers competing for only two-thirds the number of buyers.

Next, some experiential data. We're marketing a property in a nearby area which is priced quite comparably to the other properties for sale nearby. They are all languishing.

We've just recently taken off the market a nice North Berkeley house which was for sale all summer long, received two offers which were not quite up to the sellers' needs, and is no longer for sale.

On the other hand, we put a fixer-upper in North Berkeley up for sale last week, received four offers within three days of the first open house, three of them substantial overbids, and we're now in contract with a great backup.

Another property, this one in the Elmwood, was recently in contract within the first week after the first open house.

So, why did some properties sell so fast and the others not?

The answer lies in a combination of the nature of the properties and the nature of the owners.

The first property is owned by someone who is very comfortable living there, but who would like to reduce the costs of owning his house and, at the same time, have some space from which to operate a business.

Although the price he is asking is not out of line with the prices being asked by his nearby competitors, if the message from the market is that they are all asking too much, then it is pretty clear how he can accomplish his objective.

We need to find him a property to buy which will fulfill his requirements at a price which will allow him to lower the price of his current house sufficiently to attract a buyer.

If we can't find that target property see **HOTLINE**, page 29

Law to protect consumer could backfire

By H.W. Moss

No one likes reading horror stories about little old ladies losing their homes to unscrupulous lenders who foreclose and evict them when the payments are not made.

Congress does not like reading these stories either and as a result responded with the Home Ownership and Equity Protection Act (HOEA) of 1994.

Now the Federal Reserve is preparing to enforce the HOEA by implementing Section 32 of Regulation Z, commonly referred to in the mortgage industry as the High Cost Mortgage Rule, which becomes effective Oct. 1.

Unfortunately, the High Cost Mortgage Rule may have a high cost of compliance for both brokers and consumers alike.

That's because Section 32 practically outlaws certain types of loans by making it illegal to demand a balloon payment for loans of less than five years. It also requires additional disclosures be made to the borrower, to subsequent investors in the loan, and it provides a severe penalty for failure to comply.

The penalty: rescission of the loan by the borrower for up to three years after becoming obligated. Furthermore, all investigators, assignees, or any subsequent purchaser of these loans are also

subject to the disclosure and rescission.

Although the new regulation is well-intended — it is aimed at lenders who charge outrageous interest rates or practice reverse redlining by targeting residents who lack normal access to financial institutions — it effectively wipes out a small but important niche market in the lending industry.

And it may catch in its wide net unsuspecting brokers who do not realize they have crossed into that territory.

Section 32 is not supposed to be applied against first mortgages. It will affect the more risky loan products, the so-called "B," "C" and "D" loans offered by private investors and some home equity lenders who make short-term hard money second mortgages or refinance for less than five years' duration. It appears to be enforce-

able against most finance companies and home improvement contractors, as well as other non-traditional lenders.

The Federal Reserve, however, is not sure whether or not it will be enforceable against sellers who carry back paper and create purchase money seconds of short duration.

Purchase money first mortgages, often called "A" paper and the bread and butter of banks and savings and loans, are one of the principal exclusions in the new rule.


Also specifically exempted are reverse mortgages which have become more popular with the aging of America. Section 32 does not affect open-end loan products such as credit cards and equity lines of credit; it is intended to put limits on closed-end loans.

But Section 32 could affect "A" paper if the lender is not careful.

The exemption is for a purchase money loan obtained upon sale to someone who owns and clear, an elderly person's main asset is their home. If the benefits, could be lost in that case, the fact that a mortgage won't be Section 32.

There are two types of cost loan. A loan in extra Regulation Z of disclosure and conditions if the annual percentage rate (APR) is at least 10 percent higher than a Treasury similar maturity, five-year loan making year Treasury.

It is also subject to if all points and fees are 10 percent or more of the loan amount. See L




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LOTS AND ACREAGE

5606 DENTON PLACE: JOHN KARNAY	\$219,000
Great views. Fully improved. 1.2 acres. Nearly level. Private cul-de-sac.	
1001 MORAGA AVENUE: ANIAN TUNNEY	\$129,000
Appr. 1/4 acre upslope. Panoramic views. Renderings, surveys & reports available.	
1045 AQUARIUS WAY: HELEN BUTY	\$99,000
Downslope lot. Foundation has been removed. Make an offer.	
7167 SKYLINE BLVD.: JOHN KARNAY	\$75,000
Soils report and survey. Downslope with canyon views.	
OAKWOOD: KAREN STARR	\$69,000
Gentle downslope with wooded view. Close-in. Not in fire area.	
709 CALDWELL ROAD: JOHN KARNAY	\$59,000
Level 7,000 sqft. Walk to Village. Found. cleared. Soils report & survey avail.	
6889 BRISTOL DRIVE: JOHN KARNAY	\$43,000
Upslope lot with survey and foundation. May be usable.	
5800 SKYLINE BLVD: JOHN KARNAY	\$18,500
Large 9/10 acre building site. Gently rolling topography. All utilities.	

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345 EL CERRITO AVENUE 5 bdrms/3.5 baths, hardwood floors, distinctive moldings. Exquisite Bayview. Gorgeous kitchen. Family rm. BETTINA BALESTRIERI	\$1,025,000	111 ESTATES DRIVE Fabulous home for sale. Courtyard with swimming pool. Formal living. Dramatic ceilings.
11 SCENIC AVENUE Elegance abounds in this graceful three-story Traditional home. Well-defined archt. detail w/landscaped gmds. DEBRA DRYDEN	\$998,500	42 HIGHLAND AVENUE Great value! Great space. 4/3.5, garden & pool. Walk to school and center of town.
1726 OAKLAND AVENUE Beautifully decorated. Opportunity and value. Legal 1 bdrm apt. Spacious rooms. Walk to school. KAREN STARR	\$899,000	7 PACIFIC AVENUE Outstanding value. Level lot. Large home with plus bedrooms, country kitchen. MARILYN
138 WILDOOD GARDENS Nestled in a superb location this elegant home is surrounded by gardens & privacy. 3+3.5. Dramatic living room. ANIAN TUNNEY	\$865,000	

OAKLAND

Open Sunday 2 - 4:30 p.m.

6101 MAZUELA DRIVE Magnificent new home with traditional flair. Panoramic view. Media room. High quality home. SHERRILL WILLSON OAKLEY	\$929,000	509 MOUNTAIN BLVD. New colonial. Cul-de-sac. Exquisite wood floors. Kitchen and large family room. 40'.
6076 MAZUELA DRIVE Bay view! Beautiful new home. Traditional floor plan. New estates community. 4bdr/3.5baths. SHERRILL WILLSON OAKLEY	\$849,000	818 ROSEMOUNT ROAD Charming Traditional w/hardwood floors. 3/2.5, full living & dining, family rm.
11925 SKYLINE BLVD. Gorgeous Hillcrest estate with dramatic architectural design. 5 bdrms/3.5 baths. 4-car garage. Bay view. JUDY RANKANKAN	\$769,000	511 FLORENCE AVENUE Five bedrooms including master suite with walk-in closet. Beautiful setting. Family home. hot tub. KATHY
11905 SKYLINE BLVD. New construction. Exquisite Bay view. Five bedrooms/ four baths. Formal dining room. Four-car garage. JUDY RANKANKAN	\$729,000	4833 PROCTOR AVENUE Stylish new three bedroom/two and one-half counters. Hardwood floors and top finishes. JUDY
5410 FERNHOFF ROAD Private setting, all-level. Four bedrooms/three and one-half baths. Gourmet kitchen, pool and sauna. KURT BUCHHOLZ	\$699,000	5930 MERRIEWOOD Peaceful Montclair retreat. Move-in condition. Three bedrooms/two and one-half baths. JUDY
		42 SERENO CIRCLE Just listed! Shingled townhome, and under construction. Three full baths. Fresh paint.

ORINDA

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9 LAS AROMAS
Country club location. Style & sophistication. 3/3 w/office & gourmet kit. Wonderful indoor/outdoor living. Garden. NANCY

PIEDMONT

By Appointment

PIEDMONT ESTATE Spectacular landscaped grounds inclusive of pool & tennis court. Gorgeous Georgian residence. Donald GRUBB JR.	\$3,750,000	EASY LIVING - CONTEMPORARY Elegant Piedmont Contemporary. Live. Open floor plan. An entertainer's dream. DONALD GRUBB JR.
BEAUX ARTS ESTATE San Francisco elegance in central Piedmont. Exquisite details. Gourmet kitchen. Gorgeous entertaining. ANIAN TUNNEY	\$2,650,000	CENTRAL PIEDMONT Combination of charm and function. Location. 4 bdrms/3 baths. Double garage. KATHY
MEDITERRANEAN VILLA SF views. Terraces w/pool & spa. Five bedrooms/five and one-half baths. Separate guest quarters. ANIAN TUNNEY	\$2,495,000	SPANISH MEDITERRANEAN Great opportunity to restore this gorgeous villa. floor plan (master suite) and great location. KATHY
LAKE FRONT PROPERTY Beautifully designed & built. Kitchen/mrm level to private deck overlooking Lake Tyson. 4+2.5 DONALD GRUBB JR.	\$689,500	HONEYMOON COTTAGE Charming English cottage in central Piedmont. Hardwood floors. One of a kind. ELIZABETH
DRAMATIC, ELEGANT TRADITIONAL Sophisticated Traditional w/dramatic elegance. Large open spaces. Private garden & patio. 5/3.5. NANCY ROTHMAN	\$689,000	WALK TO SCHOOL! Charming traditional home. Three bedrooms/two and one-half to school and Piedmont Park. NANCY
BEAUTIFUL CONTEMPORARY 3 spacious bdrms/3 baths. Hardwood floors. light mod. kitchen. Huge stone fireplace. In living rm. Immaculate home. MARION SCHWARTZ	\$649,500	LOCATION - LOCATION Two-story, versatile floorplan. 3 plus bedrooms, room, remodeled kitchen & beautiful gardens. NANCY

OAKLAND

By Appointment

LUSH TRANQUIL ESTATE Gracious 6 year old home on 1.23 acre estate property. 5+ bedrooms, private pool & spa. JOHN KARNAY	\$1,195,000	DESIRABLE CLAREMONT PINES Claremont Pines traditional. 3/2.5 (master suite) kitchen/family room. Lovely garden. NANCY
YOUR OWN PARK! Remodeled! Set up for separated living qtrs. or home office. Private garden. Great value! DONALD WOOLHOUSE	\$675,000	PIEDMONT SIDE OF MONTCLAIR Remodeled charming home in the trees. 4+1/2 bdrms. All beautifully redesigned. ELIZABETH
WANT A COUNTRY CLUB Country Club of your own. Fabulous indoor/outdoor pool. Dance rm, zoned for horses. Room for tennis court. HELEN BUTY	\$645,000	ARCHITECTURAL GEM! Historically significant Craftsman. 4/2.5, 3 bedrooms. Original stained glass panels. NANCY
ROCKRIDGE Craftsman styled. Four bedrooms and two and one-half baths. Family room and level garden. Bay view. JOHN KARNAY	\$589,000	STYLE AND COMFORT Mint condition. Archt. style. Hardwood floors. Level-out to garden. 3/1. Newly remodeled. NANCY
ENGLISH COUNTRY Enchanting English country home, amazing living room, three plus bedrooms and two and one-half baths. Great kitchen and family room. Lovely garden. JUDY GAIN	\$499,000	SUNNY CROCKER TRADITIONAL Sunny traditional. Updated kitchen w/marble tile. Basement w/rec room. Crocker schools. NANCY
MONTCLAIR CONTEMPORARY Very comfortable, light and spacious home with four bedrooms and two plus baths. Landscaped grounds. MINDY SCOTT	\$459,000	A JEWEL Two bedrooms/one plus bath. Hardwood floors. Painted. Big yard. Montclair schools. DEBRA
		CLASSIC 1930'S CHARM Atten. cooks and caterers! Spacious home w/ w/crm, prorange. Family rm. Garden. KATHY

BERKELEY

By Appointment

CLARENCE TANTAU ESTATE NEW PRICE! Mediterranean masterpiece. Almost 2 acres, pool, tennis court, magnificent architecture. A. TUNNEY/N. ROTHMAN	\$2,495,000	
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When it comes time to buy a house, seven out of ten people put a down payment on a newspaper.

In a 1991 study, reported in *Home Buying and Selling Process*, the National Association of Realtors (NAR), reported: "Since 1989 ... homebuyers who rely on newspapers have significantly increased from 41% to 58%."

These findings really shouldn't surprise anyone. After all, no other advertising medium reaches more people with the information they want when they want it.

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law
continued from previous page
... whichever is the greater fig-
... there are no loan fees, the
... for any fixed-rate loan is its
... rate. Thus, the APR on a
... \$100,000 loan or a \$10,000 loan at
... percent is 8 percent no matter
... long or short the term. But
... works for free, even loan
... and they often take a per-
... of the loan in the form of
... as payment.

Technically, there is no such
... as a "no-point" loan, even
... that is the way many lend-
... three borrowers. The so-called
... point loan carries a higher in-
... rate, a rate premium as it is
... in the industry, a portion of
... almost every wholesale
... pays the broker as a bonus.
... borrowers interested in finding
... how much their broker earned
... they have not already asked and
... them to a specific amount)
... look on their closing papers
... the letters POC, which stand
... Paid Outside Closing.

When and how to calculate pay-
... of these points are a bone of
... between brokers nationwide
... and the Federal Reserve.
... A lender may also charge a va-
... of fees, although normally an
... credit report, title work
... document preparation charges
... not included in the calculation
... APR.

For example, Section 32 would

not apply on a \$100,000 loan at 8
percent which is fully amortized
over 30 years with \$3,000 worth of
broker fees. This results in an APR
of 8.32 percent and does not trig-
ger the rule.

However, as long as there is a
fee of any kind, the APR skyrock-
ets on small, short-term loans.

A \$10,000 loan for one year at 8
percent with a \$1,000 fee (not un-
common), results in an 18 percent

'Anybody in a credit crunch who simply needs a short-term equity loan on their home ... is not going to have the ability to make any kind of reasonable loan on their property any more.'

ELIZABETH SCOTT, EQUILOAN

APR. One of Section 32's two tests
is met.

If either of the two tests are met,
the higher than 10 percent loan rate
or 8 percent fee, at least two things
occur. The first is the disclosure
sets which must then be made that
include accurate APR calculations.
These must be placed in the hands
of the borrower at least three days
prior to close.

The second is the contractual
limitations. None of the loans that
meet the test are allowed to have a

duration after October.

Nor is a prepayment penalty al-
lowed for a loan that meets either
test, although there are some mi-
nor exceptions.

If the contract includes any of
these terms, from prepayment pen-
alty to balloon payment, the loan is
rescindable.

Whom will the new rules ben-
efit? Not widows, families in fore-
closure, or people who recently
lost their job but have good pros-
pects of becoming re-employed

soon. They are the losers, accord-
ing to Elizabeth Scott.

"This is really bad for the con-
sumer," said Scott, owner of
Equiloan in San Francisco, with 17
years experience in the field. Scott
said she deals almost exclusively
in hard money.

"Anybody in a credit crunch who
simply needs a short-term equity
loan on their home to get through
an issue is not going to have the
ability to make any kind of reason-
able loan on their property any
more," she said.

"Private investors who normally
make the kinds of loans for people
who can't qualify at a bank or sav-
ings and loan will no longer be able
to. They (private investors) rarely
make five-year loans, mostly two
and three years, and they do so
based on yield."

Scott said Section 32 will force
her lenders to look at the income
stream on a borrower's balance
sheet. They will no longer be al-
lowed to look solely at the equity
an owner has in their property when
deciding whether or not to make a
loan.

"These loans are made because
they (the borrowers) have no job,"
Scott said. "They can't qualify
normally for repayment."

Thus, she said, these loans will
no longer be available.

H.W. Moss is a Realtor and
freelance writer.

People

Jeffrey Weil in top twenty

Grubb & Ellis Company an-
nounced its August Top 20 sales-
persons for the Pacific Northwest
Region recently.

Piedmont resident Jeffrey Weil,
CCIM, SIOR, senior vice-presi-
dent in the East Bay office divi-
sion, is on the list as one of the
company's top commission earn-
ers year-to-date.

Weil has been with Grubb &
Ellis since 1976 and has completed
more than \$250 million in office
property transactions during that
time.

He specializes in tenant repre-
sentation of lease renewals, lease
restructuring, office facility loca-
tion, office property sales and
build-to-suits.

Weil exclusively represented
the office requirements for AT&T
(700,000 square feet), Wausau
Insurance (20,000 square feet),
Nationwide Insurance (72,000
square feet), Impell (120,000
square feet), Air Liquide (74,000
square feet) and numerous other
firms.

The completed sale transactions
range from 5,000 to 210,000
square feet of investment and
owner/user office properties.

These achievements have
earned him numerous awards, in-



Jeffrey Weil

cluding number-one office broker
in the nation and top office broker
for the Oakland district office for
15 years.

Weil is one of only 300 U.S.
brokers to be both a Certified
Commercial Investment Member
(CCIM) and a member of the So-
ciety of Industrial and Office Re-
altors (SIOR).

With offices nationwide, Grubb
& Ellis Company offers commer-
cial brokerage and consulting,
property and facilities manage-
ment, appraisal and auction ser-
vices.



339-4000

Better Homes Realty



339-8400

In 1994, BETTER HOMES REALTY sold over \$130 million of Oakland, Piedmont, and Berkeley's finest homes. Now you can find our listings on the INTERNET. Call us and we'll tell you how your home can be viewed by over 25 million people worldwide.



ATTN GERTRUDE STEINI \$1,600,000
Last listed is the "there" you missed! It's a Mediterranean notable
estate perfect from royal roots to 21st century function! Space, style,
and view!
D. C. HODGES 531-7667



GREAT PRICE - GOING FAST! \$369,000
Prestigious 3BR, 2BA with a sunny office/den and basement
space too. Fenced yard, walk to school/transportation. Lovely detail.
JAN NEFF 339-8400



PRESTIGIOUS PIEDMONT \$620,000
Well-designed & well appointed throughout. Stylish & sophisticated
w/ family room plus media room plus au pair. Best of formal feel with
casual overtones.
M. J. MCCONVILLE 287-9583



UPPER ROCKRIDGE CHARM \$349,000
Architecturally distinct home. 3 bedroom, 2 bath home with some
bay view. Vaulted ceilings, arches and winding staircase, close to
rock. BART.
PHIL WEINGROW 339-8400



SERENE VISTAS - BAY BRIDGES \$489,000
Montclair's Piedmont Pines district. 5BR, 3.5BA, huge rec rm + au
pair quarters. Remodeled with taste & grace. Level front court yard,
2 large decks.
HELEN NICHOLAS 339-8400



STEP BACK IN TIME \$195,000
When you enter this charming 1908 brown shingle craftsman with
lots of original wood & details. Big 4BR 1.5BA, plus large yard,
basement & more.
ARNOLD MUELLER 339-8099



ARTISTS & ACCOUNTANTS ALIKE \$449,000
Will love the privacy of this gorg 4BR, 3BA trd w/bay bridge & SF
view. It's full of old world charm, hwdw frs, LR w/vaulted cels, frpls &
dk, fam rm w/frpls, mst stn w/BA & lovely rr patio & garden.
NAHID NASSIRI 531-1670



NU LISTING - STORYBK COTTAGE \$188,000
Move right in. 2BR, 1920 bungalow on 1/4 acre lot in San Leandro's
desirable North area. Tasteful upgrades including kitchen & bath.
Deckoff bonus room.
EARLE SHENK 287-9590

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

20 UNITS - LAKE MERRITT.....\$865,000
Oakland. Adams Point. One half block. All local and San
Francisco transportation and park. Older building with many
apartments. Only 6.7 x gross.
KEN FERRELL 814-9036

OPHISTICATED EXECUTIVE HOME.....\$595,000
Upper Rockridge 3 yr old Spanish/Med. 4BR, 2.5BA beauty with
finest detailing. Traditional with all benefits of new construction.
Court yard entry & alarm system.
JAN NEFF 339-8400

WALL TO WALL COMFORT.....\$559,000
2000+ sq ft of style & space. 3BR, 2.5BA contemp w/SF. vue
from home almost every rm. LR & fam rm w/frpls & dk, dream kit.
FDR, mstr retreat w/Jacuzzi tub & dk. NAHID NASSIRI 531-1670

A HOME WITH PIZZAZZ.....\$480,000
2000+ sq ft of quality detail in striking new const w/unobstructed
bay view. Dramatic sunken LR, FDR, fam rm, mstr BR w/gorg
BA & balcony. Add off den. Dream kit. NAHID NASSIRI 531-1670

SPECIALTY LIVE-IN PROPERTIES.....\$475,000+
Custom-built specifically for owners as homes plus income. A 4-
unit & 5-unit, each with huge 3+BR, 2BA master apt, share lovely
courtyard. One-of-a-kind!
D. C. HODGES 531-7667

BRAND NEW CONSTRUCTION.....\$469,500
Upper Rockridge 4BR, 3.5BA. Lovely bay views. Quality
architectural design. Au pair or home office set up + much more. A
dream come true!
CAROL COHEN 339-8400

BUY UNDER MARKET.....\$469,000
Fabulous traditional ranch w/dramatic cathedral ceiling, French
coun. family room off kitchen on over one acre! Surrounded by
prime homes.
PATRICIA BENNETT 482-9000

RAISE A RACQUET.....\$459,000
Save the club fees! This one-of-a-kind 14 yr old contemporary has
a full regulation size in door racquetball court Plus spectacular bay
& SF view!
PATRICIA BENNETT 482-9000

MONTCLAIR W/ A HUGE LEVEL YARD.....\$428,000
3 yr old home with great floor plan for teens, home office
or personal! High quality materials and workmanship throughout.
Call for a private showing!
PATRICIA BENNETT 482-9000

CHARMING MEDITERRANEAN 4-PLEX.....\$425,000
Unusually suited to owner-occup. or investor. All units 2BR w/frpls,
FDR, hwdw frs, identical floor plans. One block to Piedmont,
shops and transportation.
M. J. MCCONVILLE 287-9583

UPPER OAKMORE WITH VIEWS.....\$399,000
Charming traditional with wonderful outdoor living. Panoramic views of
SF bay bridges. 4BR, 3.5BA, formal dining rm + family rm. Quiet,
private, on cul-de-sac.
HELEN NICHOLAS 339-8400

OLIA MORGAN STYLE MANSION.....\$385,000
Huge 2BR, 2BA grand one-level home, plus \$3200/mo income.
Hwdw, paint, etc. An unusual opportunity for grand lifestyle plus tax
breaks.
D. C. HODGES 531-7667

MONTCLAIR FAMILY HOME.....\$349,000
Privacy abounds in this 4BR 2BA home expanded and remodeled
gourmet kitchen. Lots of decks and great area for play and pets.
level entry. Must see!
CAROL COHEN 339-8400

ROCKRIDGE W/SEPARATE STUDIO.....\$337,000
Outstanding detached studio is perfect for work-at-home or artist.
Includes 3BR, 1BA bungalow w/lovely garden & spacious LR &
FDR. Open Sunday.
M. J. MCCONVILLE 287-9587

NEW LISTING.....\$325,000
Triplex. Perfect for owner-occupant. Walk to Grand Ave. shops,
theatre, restaurants. EZ commute! Lrg flats plus sunny studio.
Vegetable garden, too.
LYN MURRAY 339-8400

NO CLIFF HANGER HERE!.....\$309,000
Oakmore cul-de-sac, corner lot home. One level, 3BR, 2BA, 2 frpls
and a large fenced yard make this a great deal. Family room,
hardwoods & peek of bay.
JAN NEFF 339-8400

PRIME MONTCLAIR SETTING.....\$309,000
Architect renewed home on Montclair's sunny side. 3BR, 2BA,
FDR + breakfast. Huge newer gas kitchen, fam rm, double
attached garage, private.
HAL CASTLE 339-9778

SENIORS TAKE NOTE!.....\$290,000
Rosemoor 5 yr old condo. 2BR, 2BA. Priced well below completion.
Immaculate. Lrg fam rm with fireplace. Formal dining rm, elegant
master suite.
JAN NEFF 339-8400

SECLUSION AND SUNSHINE.....\$289,000
Montclair with max privacy on a quiet cul-de-sac. 3BR, 2BA +
sitting rm. Level out to back yard. Master suite w/frplce. Light,
bright & lovable!
HELEN NICHOLAS 339-8400

GRT 1ST HOME - \$\$ YOU CAN AFFORD.....\$289,000
Well-cared for, 3BR, 2.5BA trd in Piedmont Pines. Hwdw frs,
LR/FDR combo w/frpls, bright & updated kit, MB w/BA, pvt rr patio.
Conven loc, min from Montclair Vlg.
NAHID NASSIRI 531-1670

UPPER OAKMORE - NEW LISTING.....\$279,000
Light & inviting 3BR, 2BA in prime location. Min to freeways and
Montclair Village. Truly a great buy!
CAROL COHEN 339-8400

SINGLE STORY, LEVEL IN.....\$259,900
Crocketer Highlands Mediterranean. Light-filled and spacious rm
w/extra high ceilings. Desirable street. JEFF HILGERT 339-0400

CHOICE PIEDMONT PINES!.....\$259,000
Ready to move into! Monterey ranch that oozes charm. White picket
fence surrounds lovely level yard. Very, very spacious 2BR, 1+BA,
& much more.
CAROL COHEN 339-8400

POST-VICTORIAN CLASSIC.....\$239,000
Desirable Adams Point. Remodeled 5+BR, 2BA, FDR, fam rm,
den, master suite w/bonus rm, hwdw. Surrounded by other
Victorians.
HAL CASTLE 339-9778

MORE THAN ENOUGH.....\$239,000
Sun in bright, airy lrg 2BR home in desirable Oakmore area.
Wonderful open floor plan, FDR, lrg kit/fam rm combo, level gassy
back yard. Call to see this one!
THOM BENNETT 531-0800

GLORIOUS GLENVIEW BUNGALOW.....\$219,000
Charming 2+ bedroom, on friendly street. Upgraded kitchen, retrofit
new foundation. Hardwood floors, level fenced yard for outdoor
living.
MARTHA SHIN 531-8643

LINCOLN HEIGHTS.....\$215,000
"Plus" room with bath & separate entrance. Ideal for home office,
3BR, 1BA, split level, formal dining, country kitchen, charming
Mediterranean.
CHARLENE CLAYBAUGH 339-8400

HOME + DUPLEX.....\$219,500
You'll love the clean 2BR, 1BA owner's home on winding street,
lots of upgrades, peaceful + delightful rear duplex. Both have 2BR.
Just \$209,500.
ARNOLD MUELLER 530-6099

REDWOOD HEIGHTS AREA.....\$215,000
Picture 3BR, 2BA with bay views on one level, 2 car garage with
interior access, lots of extra storage in attic + more and you have a
fabulous buy!
CAROL COHEN 339-8400

NEW LISTING - 1915 CRAFTSMAN.....\$212,000
A special treat awaits you, beautiful period details enhanced by
renovation. Arched doorways, maple floors, built-ins & more on
double lot. 2BR, 1.5BA.
EARLE SHENK 287-9590

USE YOUR CREATIVE DOLLAR HERE.....\$199,000
SF/bay views, hwdw frs, country kitchen + FDR, garage and
workshop + great office space. A great opportunity on a quiet lovely
street.
RACHEL BALLER 530-3980

A REAL NON-FINGER-LIFTER!.....\$199,000
Richmond view. Sellers have maxed this house out! Move in,
restock the frig, watch the sunset over Mt Tam from your hot tub.
3BR, 1BA, fireplace, hwdw.
NICK LAVROV 525-2727

EXPLORE THE POSSIBILITIES.....\$199,000
In this darling Tudor in the heart of charming Lincoln Hts. Solidly
built, bright 2BR, 1BA w/m for expansion. Beaut hwdw frs, LR
w/frpls, FDR, snny rr patio, laundry.
NAHID NASSIRI 531-1670

CROCKER HIGHLANDS.....\$197,000
Best value! "Plus" room ideal for home office, great starter home in
good neighborhood, split level, garage, garden, basement storage.
Make an offer!
CHARLENE CLAYBAUGH 339-8400

UNHEARD OF OAKMORE PRICE.....\$189,000
Pristine & petite. Spanish character, w/remod kitchen & bath +
abundant vegetable garden. Attached garage, workshop and tons
of storage.
M. J. MCCONVILLE 287-9583

JUST LISTED!.....\$189,000
Sparkling clean and spacious home offers formal dining, bay view
and large numpus room! Half bath and potential 3rd BR make this a
value you must see!
PATRICIA BENNETT 482-9000

MAXWELL PARK VALUE.....\$187,000
4 bedroom, 2 bath peak of the bay lovely, large yard, bright and
sunny. Just painted, new roof.
SUE WILLIAMS 482-5077

WHAT ARE YOU WAITING FOR?.....\$185,000
You can move right in and enjoy this classic 1920's home. Updated
with pizzazz, fireplace, hardwood, lrg sunny yard Plus fabulous
Lincoln Hts location.
PATRICIA BENNETT 482-9000

OWNING YOUR OWN HOME IS E-Z.....\$185,000
Spacious immaculate Redwood Hts home can be yours in 30 days!
Big yard, gtr location, walk to shops, E-Z commute, try 5% down on
this excellent value!
PATRICIA BENNETT 482-9000

SINGLE, COUPLE, ARTIST?.....\$184,500
Over-sized garage could be studio. Deep lot, nice yard, includes all
appliances, off-street parking for cars, boat, R/V. Immaculate, ready
to move in.
KEN FERRELL 814-9036

SOPHISTICATED CITY LIVING!.....\$178,000
Move right in. 2BR, 1920 bungalow on 1/4 acre lot in San Leandro's
desirable North area. Tasteful upgrades including kitchen & bath.
Deckoff bonus room.
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HAVE A LARGE FAMILY?.....\$164,000
They'll live in comfort and harmony in this totally remodeled home!
4BR with potential 5th. Big brand new kit & baths. Big back yard &
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Alameda, near parks and beach. Charming bungalow. 2BR, formal
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VICKIE CHAN CASE 339-8400

LUXURY PENTHOUSE 1440/SF.....\$159,500
Bright sunny 2BR, 2BA unit, no common walls, extensive decking,
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ED MARSHALL 530-4111

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Immaculate condition in great upper Laurel neighborhood features
new carpet, new roof, new countertops & lino. Level-in. Call today
for super value!
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YOU CAN'T AFFORD NOT TO BUY.....\$129,500
Lowest price ever means outstanding value to you. Very little down
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attached garage.
M. J. MCCONVILLE 287-9583

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Reduced \$10,000. Piedmont Ave.'s best building. One bedroom.
End unit with serene north bay and hill views. Hurry! This one won't
last.
CAROL COHEN 339-8400

Women in construction industry share their concerns

By Dennis Evanovsky

The recession has hit Bay Area industries hard, none harder than the construction industry. A special segment of this industry looks not outside the industry for help; rather, it turns to itself.

The Sliver Group is a sisterhood, a team of professionals who work in tandem with members of the opposite sex, mostly with their significant others.

"We're an offshoot of an informal Bay Area group called the Splinter Group," said Sliver Group member Marilyn Gardunio. Marilyn's partnership with her husband John in Oakland's J.B. Turner & Sons exemplifies the spirit of the Sliver Group.

"As a woman in the construction industry, I have concerns that can be met only by speaking with others who can truly empathize," said Gardunio, whose firm specializes in custom kitchens and baths.

"We began the Sliver Group so that we could address challenges pertinent not only to the construction industry, but to the special needs of women in this industry."

The Sliver Group meets monthly in an informal luncheon setting. The meeting focuses on ways the members can help each other promote their businesses or overcome industry challenges.

The group's September meeting focused on the "Strengths and Weaknesses of Small Firms" in a presentation given by Nellie Ingraham of Ingraham-Dejesse Associates, Inc.

"Firms that do less than \$1 million in annual volume are often unjustly perceived as being unable to take on larger projects," Ingraham pointed out. "As a result, these companies must take



Jeff Lindquist — STAFF

The Sliver Group met recently at the Thomhill Cafe to hear a presentation on the "Strengths and Weaknesses of Small Firms."

on smaller jobs that pay smaller fees."

On the plus side, Ingraham discussed the flexibility found in a small firm that is simply not present in a larger company. "There is a manageability that allows a more relaxed atmosphere," she said. "In a smaller firm, clients can work directly with the

See WOMEN, next page

'All too often people assume that you're designing houses when you're involved in much larger projects...'

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your dream hideaway...
Montclair! Kathy Hirsch

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LOVELY UNIT ON T...
ELS! This 1 bedroom...
in a well-maintained...
upgraded kitchen, ar...
room, deck, laundry...
Tere Lee 521-3352

\$96,000 TWO UNITS...
room unit, one 1-bedroo...
ing spaces. Seller financin...
Anna Woo 865-4340

\$114,900 LAKE MERRITT...
Two bedrooms, parqu...
spacious! Tere Lee 521-3352

\$127,500 842 44th St...
CHARMING...
WELL TAILED FAMILY HOME...
include 3 bedrooms, 1 ba...
china hutch in dining roo...
ment & garage! Steve Crowl

\$150,000 330 EIGHTH ST...
CATED IN THE HEA...
CHINATOWN! A 2bedroo...
condo with large private...
underground parking...
Woo 865-4340

\$189,500 2446 21st Ave...
LARGE & SPACIOUS...
bedroom, 2 bath home...
tended family! Large fami...
corner lot, fenced yard...
parking! Kathy Hirsch 814-4706

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bedroom, 1 bath unit...
1 bath unit; one 1 bedroo...
Garage for 3 cars. Separat...
Conveniently located to...
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ING! Two-story building...
kitchen, bar, downstairs...
upstairs meeting hall, of...
rooms, restrooms, plus...
cent to it! Elaine Budka 814-4706

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CARE! A 3 bedroom, 1 ba...
with great potential! One...
style with fireplace in g...
hood! Marilyn Schumacher

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\$230,000 407 BERKELEY...
BLVD. A BUNGALOW...
TREAT! This 2 bedroom...
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kitchen and hardwood floo...
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ANT NEIGHBORHOOD...
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MOVE-IN CONDITION...
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with good-sized living...
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\$240,000 2515 WEST...
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room, 2 bath home...
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vegetable garden, &...
income unit! Connie Har...

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- | | |
|---|--|
| 312 ST. JAMES DRIVE, PIEDMONT - 4BD/4BA...\$569,500
Sharp contemp, pano SF Bay view, spacious master suite. Kirk Phillips | 6109 WESTOVER DRIVE, MONTCLAIR - 4BD/2+BA...\$379,000
Sharp contemp, pano SF Bay view, spacious master suite. Kirk Phillips |
| 11 SELBORNE DRIVE, PIEDMONT - 6BD/4BA...\$838,000
Open & airy, updated, large rec rm, level yard. Helen Danhehl 547-5750 | 6490 OAKWOOD DRIVE, MONTCLAIR - 4BD/3BA...\$349,000
Quality construction, private setting, family room, decks. Joan Hause |
| 139 SHERIDAN ROAD, UPPER ROCKRIDGE - 4BD/3BA...\$775,000
Beautifully crafted villa with lawns & gardens, huge lot. Sandi Klemmer | 6359 LONGCROFT, MONTCLAIR - 3+BD/2+BA...\$339,000
Price reduced! Stunning home! Seller says bring offer! Kathy Flynn |
| 37 KINGSTON ROAD, KENSINGTON - 2BD/2+BA...\$645,000
1.2 acre retreat in a beautiful setting + garage apartment. Rich Gould | 659 VALLE VISTA, ROSE GARDEN - 3BD/1+BA...\$282,500
Sunny, open traditional, DR opens to patio, big bsmt. Debi Fitzgerald |
| 101 DALE AVENUE, PIEDMONT - 3BD/2+BA...\$595,000
Two-story traditional, newer kitchen, large yard & deck. Francis Heath | 3962 FRUITVALE AVE., OAKMORE - 3BD/2+BA...\$279,000
Like-new contemporary, lots of light, master suite, decks. Tom Anthony |
| 5914 BRUNS COURT, MONTCLAIR - 4+BD/3+BA...\$589,500
New listing! Exquisite like-new traditional, family rm, library. Joan Daniel | 1395 TRESTLE GLEN, CROCKER HGHLS - 2+BD/1BA...\$265,000
Reduced! Spacious rooms, great floor plan, level back yard. Teri Carlisle |
| 2745 BUTTERS DRIVE, JOAQUIN MILLER - 4+BD/4+BA...\$549,000
3-year old contemp, bay view, gourmet kitchen, cul-de-sac. Dick Cohen | 3726 VICTOR AVENUE, REDWOOD HTS - 3+BD/2BA...\$254,000
Sunny & cheerful, gorgeous LR, family rm, great location! Michele Miller |
| 919 LARKSPUR RD, CROCKER HIGHLANDS - 5BD/3BA...\$549,000
Wonderful French Normandy on cul-de-sac, grt fam rm. Dee Knowland | 7090 HOMEWOOD DRIVE, MONTCLAIR - 2+BD/2BA...\$249,000
New listing! Great for shared living. Quiet, wooded setting. Ann Nichols |
| 708 GRIZZLY TERRACE, MONTCLAIR - 4BD/2+BA...\$525,000
New quality traditional, family room, private hill views. Wendy Gardner | 2362 MARIN AVENUE, BERKELEY - 2BD/1BA...\$247,000
Move-in cond, fabulous kitchen/family rm, formal DR, frpl. Joanna Gould |
| 12181 BLYTHEN WAY, SKYLINE - 4BD/2+BA...\$509,000
Major price reduction! One-level, private setting, bay view. Robyn Mohr | 3361 VICTOR AVENUE, REDWOOD HEIGHTS - 2BD/1+BA...\$225,000
New listing! Well kept ranch, cul-de-sac, good floor plan. Sandi Klemmer |
| 5045 CONTRA COSTA RD, UPPER ROCKRIDGE - 4BD/3BA...\$449,000
Sharp remodeled contemporary! Pano 2-bridge view. Dee Knowland | 2824 PRINCE STREET, BERKELEY - 2BD/1BA...\$194,000
New listing! Elmwood lot front sunny condo, move-in cond. Dick Cohen |
| 1814 TRESTLE GLEN, PIEDMONT - 3BD/2+BA...\$419,000
Updated traditional on quiet tree lined street, family room. Nancy Chew | 3900 ENOS AVENUE, REDWOOD HEIGHTS - 2BD/1+BA...\$179,000
Charming bungalow, French drs, hwd flrs, move-in cond. Howard Rodkin |
| 8663 SKYLINE BLVD., MONTCLAIR - 5BD/3BA...\$399,000
Exceptional value! Great spaces, North Bay/Mt. Tam view. Kirk Phillips | 7541 VALENTINE STREET, OAKLAND HILLS - 2BD/1BA...\$174,900
Country charm, move-in condition, upgrades, gardens. Vicki Woodhead |
| 5830 SNAKE ROAD, MONTCLAIR - 4+BD/3BA...\$379,000
Dramatic style, hwd & slate floors, great space, patio. Vicki Woodhead | 5424 NORMANDIE AVENUE, MAXWELL PARK - 2BD/1BA...\$149,900
Move right in! Adorable bungalow w/great back yard. Claudia Elinghaus |

BY APPOINTMENT

- | | |
|--|--|
| MAGNIFICENT PIEDMONT ESTATE...\$2,450,000
Albert Farr design. 5BD/4+BA, chef's kitchen, fam rm, library, rumpus, elevator, pool, beaut. park-like grounds. Joan Daniel | ROSE GARDEN TRI-PLEX...\$299,000
Spacious 3BD/1BA owner's unit is entire top floor. Two additional units with 1BD/1BA. New exterior paint. Michelle Miller |
| PRESTIGIOUS PIEDMONT LOCATION...\$1,795,000
Handsomely designed by Clarence Mayhew. Almost one acre of lovely priv. gardens, sep pool area, spacious patio, decks, wonderful play spaces. 6BD/5+BA. Sally Montross/Dee Dee Bonham | ALL LEVEL - PIEDMONT PINES...\$279,000
Lots of space, possible home office with bath. 5BD/4BA, family room with fireplace, walk to schools. Francis Heath |
| ROCKRIDGE - 3-BRIDGE VIEW...\$749,000
Spacious light-filled new home! 5BD/3BA including master suite, fabulous kitchen/family room, au pair. Dee Knowland | SERENE TREE SETTING...\$265,000
Sharp contemporary, beam ceilings, hardwoods, upgraded kit/baths, flexible floor plan, new decks, yard potential. Teri Carlisle |
| PRIME LOCATION - PIEDMONT...\$519,900
Move-in condition! 3BD/1+BA, family room off kitchen, level-out to patio & lawn, great for entertaining. Debi Fitzgerald | QUALITY BUILT RANCH...\$249,000
Spacious, well maintained home. 3BD/3BA, lg kit with brkfst area, hwd floors, level front yard, rear patio, 2-car gar. Nancy Chew |
| STYLISH NEW CONTEMPORARY...\$469,000
Fabulous Upper Rockridge location. 4BD/3BA, dramatic interior, valuted ceilings, quality throughout. Patricia Scott | HEART OF ROCKRIDGE...\$249,000
Very charming two-story located on a quiet walk-only street. 2BD/1BA, frpl, tasteful upgrades, modern kitchen. Joan Dark |
| GREAT MONTCLAIR LOCATION...\$419,000
Newer construction with traditional flair, character and quality. 3+BD/2+BA, den, extra large lot, close-in location. Bonnie Hirsch | RARE CONDO OPPORTUNITY...\$219,000
New listing! All level 2BD/2BA unit just steps from Montclair Village. Vaulted ceilings, family room, frpl, deck. Vicki Woodhead |
| PIEDMONT SIDE OF MONTCLAIR...\$409,000
Fabulous lot with park-like back yard. 4BD/2+BA, eat-in kitchen, family room, den/office, great separation of space. Teri Carlisle | CHARMING, LIGHT AND AIRY...\$215,000
Split level with great floor plan. 2BD/1+BA, eat-in kitchen, plus room opens to back yard and lovely garden area. Nancy Chew |
| ELEGANT VIEW CONTEMPORARY...\$409,000
Bright spacious home, upgraded throughout. Magnif. bay/bridge view, 3BD/2+BA, fam rm, rec rm, new deck, garage. Nancy Chew | EL CERRITO HILLS...\$207,000
Nestled in the hills with bay & Mt. Tam views. 2BD/1BA, frpl, dining room opens to generous patio/garden area. Joanna Gould |
| RIDGEMONT - BAY VIEW...\$395,000
Impeccable home on cul-de-sac with many upgrades. 3BD/2BA, loft w/frpl, gated entry to private courtyard & garden. Robyn Mohr | THE PERFECT STARTER HOME...\$199,000
Tree lined street in gracious Trestle Glen. 2BD/2BA, office, large living/dining room, hwd floors, double garage. Joan Dark |
| MONTCLAIR CONTEMPORARY...\$385,000
Pied. side of Montclair. Architect designed, south bay view, 3BD/3BA, den, unique handcarved teak throughout. Dee Dee Bonham | SPLIT LEVEL CRAFTSMAN...\$189,000
Lots of wonderful details, built-ins. 2BD/1BA, formal dining, great tree lined street, lovely private garden. Sandi Klemmer |
| CUSTOM NEW CONSTRUCTION...\$379,500
Dramatic 2-story living room, 3BD/2+BA, great kit, master suite, family room, rear deck overlooks landscaped yard. Chuck Corwin | CALIFORNIA BUNGALOW...\$174,000
Good space and very convenient location. 2BD/1+BA, formal dining, two plus rooms, back yard and deck. Michelle Miller |
| SEQUOYAH HILLS MEDITERRANEAN...\$379,000
Over 1/3 acre, private driveway, 4BD/3BA, rumpus, office, formal dining, remodeled kit, hwd flrs, 2-car garage. Vicki Woodhead | A VIEW OF THE HILLS...\$152,000
Charming 2BD/1BA bungalow in great condition. Updated eat-in kitchen, formal DR, patio, landscaped yard. Sandi Klemmer |
| PICTURESQUE COLONIAL...\$349,000
Surrounded by a white picket fence, this beautiful home features 3+BD/3BA & fabulous country kit. Sandi Klemmer/Dick Cohen | EXECUTIVE CONDOMINIUM...\$149,000
Prime Rose Garden loc. 2BD/2BA, many upgrades, feels like a home. Small well maintained 12 unit bldg. Claudia Elinghaus |
| RICH ARCHITECTURAL DETAIL...\$348,000
Located in the convenient Lakeshore area. 4+BD/3BA, gracious living rm, formal dining, wonderful terraced garden. Robyn Mohr | SPACIOUS AND CHARMING...\$139,500
This 2BD/1BA home offers ample space in every room. formal DR, large eat-in kit, huge level fenced yard, bsmt. Thomas Wurst |
| SWEET VIEWS - RIDGEMONT...\$324,000
Quiet cul-de-sac loc, impeccably maintained home. 3BD/2+BA, wonderful outdoor living w/level yard & large deck. Robyn Mohr | PRIVACY, TREES & COMFORT...\$125,000
This well kept starter home has spacious rms including 2BD/1BA, formal dining, large updated kitchen, garage. Thomas Wurst |
| FABULOUS MONTCLAIR LOCATION...\$319,500
Piedmont side! Level-in, spacious 5BD/3BA with sep entry down to 2BD/1BA. Gleaming hwd flrs, eat-in kitchen. Rosalie Woods | LAKE SHORE CONDOMINIUM...\$122,500
Spacious 2BD/2BA corner unit in great walk-to-shopping location. Well designed fr plan, lovely courtyard, pool & sauna. Joan Hause |

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Outline

from page 26
he'll have to continue
in a house which is per-
fect except that it doesn't
meet his needs.
people who took their
time to look at the market
had paid a lot making
them spend a lot making
the decision. After
years of near-contentment
and a job opportunity in
the rural area they had
wanted to live in.
made the decision: now
time to move, in time for
to go to school in the fall.
late spring. But, there
problem of their invest-
ment. Comparable sales data sug-
gested a price just a little lower
than they could stand and

considerably lower than they really wanted to get. So we gave it a shot.
We received two offers which they felt they couldn't accept because they could not stand losing that much money on the house. So now they're renting. They'll try selling again in the spring.
The two that sold were sold by people who had clear, straightforward agendas: they wanted to sell their properties. They were fortunate in that they did not lose money, did not have some specialized needs for the next house they would move into, and had clear cut reasons for selling.
In neither case was it hard. We looked at the comps. In the case of the fixer, it was in a highly desirable neighborhood. So we estimated what it would be worth if it

were in tiptop condition, subtracted the liberally estimated costs of putting it in that condition, subtracted a little more as payment for the person who would go through the renovation process, gave some thought to what amount of proceeds would make the seller happy, and arrived at a price. Bingo, four offers the first week.
The Elmwood property was an elegant condo in a nice location. We looked at the comps, which supported our sense of the right price, set it, and there we were.
In every case the market was the ultimate arbiter. We couldn't get more than the market would bear for the people who needed the money, but the market was generous and speedy for those who offered good value.


Talk to each other about what you're trying to accomplish by selling your house and whether you can accomplish what you want by selling it for less than you are now asking or whether you can accomplish your goals by simply staying where you are.
Then talk to your real estate agent. Have him or her run sales data about which houses in your neighborhood have sold or gone into contract in the past few months.
There are really only two options in your situation: Either you keep your house or sell for what someone is willing to pay.
Heidi and Jerry Long are licensed real estate agents with Coldwell Banker in Berkeley. If they can assist you in any way, call them at 525-5800.

Women

Continued from previous page
principal, who, in turn, has more control over a project."
Ingraham's presentation imparted substance to the Sliver Group's meeting, as it was often punctuated by lively agreement, disagreement and discussion.
Karen Burks of the Berkeley architectural firm Burks Toma stressed the importance of defining space and learning to say "no" to things that impinge on time.
Tamara Kushner, who works with her spouse Samuel as a land surveyor in Oakland, said that management issues become magnified in a smaller firm and the principal's time is often taken up performing nonproductive tasks that would not even be issues in a larger firm.
Architect Pamela Seifert said that the perception of women in the world of construction is limited. "All too often people assume that you're designing houses when you're involved in much larger projects," she said.
Barbara Van Maren, a principal in Piedmont's Van Maren and Associates, agreed. "Many people do not have a clue as to what a woman does as a consulting engi-

neer," she said. "There is a lot of need for education, not only in our own industry, but with the general public as well."
Many of the items raised by Ingraham's presentation led to discussions that outlined various members' experiences with the issues at hand. Lorraine Jong of the architectural firm Jong and Jong offered advice on dealing with insurance companies. Nina Winans of Winans Construction listened intently as Gardunio discussed ways of streamlining Oakland's design review process.
This sharing of experiences at the meeting and the networking that continued after its conclusion shows that there are informal ways of dealing with the very formal challenges of the construction industry. "Outside this meeting there is a network of people who can provide both professional and emotional support," Gardunio said.
To learn more about the Sliver Group, contact Marilyn Gardunio at J.B. Turner & Sons, 658-3441.
Dennis Evanovsky is a real estate broker and a freelance writer. You can reach him at 531-8129.

REALTY by TOM HOLSTLAW



What makes you think there's a settlement problem?

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3	1	Inexpensive Starter too good to pass up/San Leandro	2631
3	1	English Tudor with Gourmet Kitchen/San Leandro	2661
3	1.5	Potential Plus ... Mostly cosmetic. A bargain/San Leandro	2671
3	2	Maxwell Park with View of city lights/Oakland	2691
5	4.5	Major Montclair Mansion new on the market/Montclair	2701
4	2	Room to grow ... room to spread out affordable/Oakland	2711
3	2	Top 'O The Hill ... with big family room and yard/Oakland	2721
3	2.5	Immaculate Townhouse ... Excellent neighborhood/Alameda	2751
3	1	Charming bungalow ... Waiting for you/Oakland	2761
2/1	STUDIO	Home plus income a little help will help/Oakland	2771
3	3	Great Family home with large yard/San Leandro	2781
3	1	Like new ... priced right ... move right in/San Leandro	2801
3	2	Extra space for RV or Boat off-street single level/San Leandro	2811
2	2	Bay and Beach front property. Watch the wild life/Alameda	2841
3	2.5	Outstanding Neighborhood excellent Value/Oakland	2851
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			2891

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Events

The Women's Business Network presents a **Networking Party**, Thurs., Sept. 28, 6:30 - 8:30 p.m. at the Lake Merritt Boat-house, 568 Bellevue, Oakland. \$15 in advance, \$20 at the door. Call 482-8583.

Stephen Altschuler, writer, teacher and walk leader, leads a **Walking Tour** along the paths of Upper Rockridge, Saturday, Sept. 30, 10 a.m. - 12:30 p.m. Altschuler has written three books: "Hidden Walks in the Bay Area," "More Hidden Walks in the Bay Area," and "Sacred Paths and Muddy Places." Walkers should meet at the Big Tree at the corner of Golden Gate and Acacia. Wear comfortable shoes for the 3.5-mile leisurely walk. Cost is \$15 payable by check to Stephen Altschuler.

Orchard Nursery and Florist celebrates **Harvest Festival** every weekend through Halloween. Festivities include decorating workshops, pumpkin contests, prizes, entertainment, food and Barnyard Animals. This weekend's lineup features tomato

testing, a topiary class, using flowers as accessories, orchard culture and "Home Composting for Busy People." Hours are Sat., Sept. 30, 10 a.m. - 1 p.m. and Sunday, Oct. 1, 11 a.m. - 3 p.m. Orchard is located at 4010 Mt. Diablo Blvd., Lafayette. Call 284-4474 for more information.

CMG Mortgage presents a **Free Real Estate Financing Workshop**, Sat., Sept. 30, 10 a.m. - noon at 1029 Solano Ave., Albany. Learn how to minimize closing costs, pmi vs. no-pmi loans, points vs. no-point choices. Additional topics include: lender guidelines, income required to qualify for a loan, low- and no-downpayment programs, and community assistance programs. Reservations required. Call Karen Ward at 718-2134.

The Building Education Center, 812 Page St., Berkeley, holds three classes on Sat., Sept. 30: **Construction Estimating for Homeowners**, 10 a.m. - 5 p.m., \$75; **Plastering Hand-On Workshop**, 9:30 a.m. - 4:30 p.m., \$90; and **Deckbuilding Hands-On**

Workshop, (Sat./Sun.) 9:30 a.m. - 4:30 p.m., \$180. Registration required. Call 525-7610.

A **Home of Your Own**, a Designer Show House overlooking San Francisco Bay from the wooded hills around Castro Valley, is open through Oct. 1 daily, 10 a.m. - 6 p.m. The \$5 entry fee goes directly to benefit Habitat for Humanity International, a non-profit organization which builds homes for low-income families. Presented by Thomasville Furniture, in partnership with "Good Housekeeping" and Centex Homes, the Show House is located at 25289 Old Fairview Avenue in the new Blackstone Custom Home Community in the Hayward hills.

"Music in the Air" is the theme of the **28th Annual St. Stephen's House Tour**, Tuesday, Oct. 3, 10 a.m. - 4 p.m. Four Orinda homes will be shown. The \$20 tickets include High Tea at the church. Shuttle buses will take passengers from the church to and from the homes. Tickets may be purchased at the church (66 St. Stephen's

Dr.) or at Seifert's Floral Company, Village Square in Orinda. Profits from the event benefit a number of worthy causes including Battered Women's Alternative and Contact Care Center.

The Building Education Center, 812 Page St., Berkeley, presents a four-session **Home Design Workshop**, with architect Barry Wagner, beginning Tues., Oct. 3, 7 - 10 p.m. \$150. Reservations required. Call 525-7610.

Wausau Mortgage presents a free seminar entitled **Rehabilitate for Fun and Profit**, on Thursday, Oct. 5, 7 - 9 p.m. at 11875 Dublin Blvd., Dublin. The session will highlight the FHA 203 (K) Loan Program and other below market real estate financing options. Reservations required. Call Barry Cass at (800) 801-1320, ext. 249.

Mark Wilson presents **Selling a Piece of History**, Thurs., Oct. 5, 9 a.m. - 4 p.m. at Fort Mason, San Francisco. Sponsored by Fidelity National Title, the 6-hour, Department of Real Estate seminar presents an overview of why a

knowledge of architectural styles can be advantageous when selling historic buildings. Register in advance by sending \$29.95 to Susan Lee, Fidelity National Title, 1388 Sutter St., Suite 1200, S.F. CA 94109. Or register at the door (\$36) at 8:30 a.m. on the day. A light lunch will be served noon - 1 p.m.

The Building Education Center, 812 Page St., Berkeley, presents **Ceramic Tile Hands-On Workshop**, Sat. & Sun., Oct. 7 & 8, 9:30 a.m. - 4:30 p.m., \$190; and **Painting: Tricks of the Trade**, Sat., Oct. 7, 10 a.m. - 5 p.m., \$75. Reservations required. Call 525-7610.

The Oakland East Bay Garden Center and the Oakland Office of Parks and Recreation sponsor the **Annual Fall Flower Faire**, Saturday & Sunday, Oct. 7 & 8, 10 a.m. - 5 p.m. at the Garden Center Building in Lakeside Park, 666 Bellevue Ave., Oakland. The faire will include plants for sale, a flower show, demonstrations, plant doctors and urban gardeners. There will be a demonstration on wood carving and on dividing

and growing irises. Price is \$2. Call 482-5252.

The Building Education Center, 812 Page St., Berkeley, presents **Basic Electrical and Codes**, Wed., Oct. 11, 7 - 9 p.m. \$35. Reservations required. Call 525-7610.

Somers Canyon presents **Interior Makeovers** featuring workshops by Oxman, Mark Shuman, Hobaica Jr., Sharon Margaret Herschler, Goldstein, Charles S. Philip Michelson. Call for this mixed media event. The show is at Salle Ave., Monterey through Oct. 14. Open Wednesday through noon - 6 p.m. Call 525-7610.

On Saturday, Oct. 30, the Building Education Center, 812 Page St., Berkeley, presents **Prevent Home Tractor Disputes**, 10 a.m. - 12 p.m., \$75; **Cabinet Installation**

More Events

YOUR WEEKEND GUIDE OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

- 5943 GRIZZLY PEAK BL, Custom 3+2+ Architecture at it's finest! \$550,000
J. T. Ward Realtors, Gayle Tantau 845-6021 X233
- 6101 MAZUELA DR, Montclair, Nw, Trad Flair, Pano Vw, Media Rm \$929,000
The GRUBB Company, Sherri Wilson Oakley 339-0400
- 6076 MAZUELA DR, Montclair 4bd/3+ba, Bay Vws, Trad Fir Plan \$849,000
The GRUBB Company, Sherri Wilson Oakley 339-0400
- 6632 LUGGETT, Home w/Attached Legal 2nd Unit, Lg Gated Dbl Lot \$799,000
Gadsby & Associates, George Gadsby 748-5300 SUNDAY 1-5 Price Reduced!
- 139 SHERIDAN RD, Upr Rockridge 4bd/3ba, Gardens, Huge Lot \$775,000
Pacific Union, Sandi Kiemmer 339-6460
- 11925 SKYLINE BL, Hillcrest Estates 5bd/3+ba, 4-Car Garage \$769,000
The GRUBB Company, Judy Rankankan 339-0400
- 11905 SKYLINE BL, New Constr, 5bd/4ba, Formal DR, 4-car Gar \$729,000
The GRUBB Company, Judy Rankankan 339-0400
- 1260 GRANDVIEW DR, Claremont Hts 3500 sf, Au Pair, View \$728,000
Wells & Bennett, Marie Kenaga 339-1774
- 5410 FERNHOFF RD, Skyline, Pvt Setting, All Lvl, 4bd/3+ba \$699,000
The GRUBB Company, Kurt Buchholz 339-0400
- 6464 MELVILLE, Top of Pied Pines, 5/7+, Pvt, Pool, Big Lot/View \$639,000
Coldwell Banker, Judy Maher 339-1174
- 269 SHERIDAN, Rockridge 5bd/4+ba Fab/Spacious Contemporary \$599,000
Mason-McDuffie 428-0900, Mavis Delacroix 658-6332
- 5914 BRUNS CT, Montclair 4+bd/3+ba, Nw Listing! Library, Fam Rm \$589,500
Pacific Union, Joan Daniel 339-6460
- 3719 BRUNELL, Oak Hills, Grand 4+bd/3+ba, Reduced! Bay Views \$559,000
Mason-McDuffie 339-9290, R. Marshall 655-6165
- 919 LARKSPUR RD, Crocker Highlands Enchanting Fr Normandy, 5/3 \$549,000
Pacific Union, Dee Knowland 339-6460
- 2745 BUTTERS DR, Joaq Miller 4+bd/4+ba, Gourmet Kit, Cul-de-sac \$549,000
Pacific Union, Dick Cohen 339-6460
- 9 BAY FOREST, Oakland Hills 4bd/2+ba, Newly Blt, Pano Vws \$535,000
Mason-McDuffie 428-0900, David Ichikawa 549-8978
- 708 GRIZZLY TER, Montclair 4bd/2+ba New Quality Trad'l, Views \$525,000
Pacific Union, Wendy Gardner 339-6460
- 6184 ROCKRIDGE BL, Sophisticated Urban Retreat, 3bd/3ba \$519,000
Coldwell Banker, Jim Duffy 339-1174
- 12181 BLYTHEN WAY, Skyline 4bd/2+ba, Major \$ Reduction! Vw \$509,000
Pacific Union, Robyn Mohr 339-6460
- 7063 SKYLINE, Montclair, Buy a View/Own a Dream, 4bd/3ba \$509,000
Mason-McDuffie 339-8888, D. A. Hammond 869-4219
- 2092 LEIMERT, Upr Oakmore 4bd/3ba, Gorgeous, Breathtaking Vw \$499,000
Mason-McDuffie, Michelle Vasoy 428-0900
- 3135 HOLYROOD, Pied Pines 5bd/3ba w/Pano Vw, Move In! \$485,000
Vickie Robinson 644-5411
- 10008 BROADWAY TR, Montclair 3bd/2+ba, 3300sf, Quality/Detail \$480,000
Better Homes 339-4000
- 6016 CHABOLYN TR, Rckrdge 4+bd/3b Gracious Trad'l, Remodeled \$469,000
College Avenue RE, Steve Dopkin 845-8008
- 509 MOUNTAIN BL, New Colonial on Cul-de-sac, Gourmet Kitchen \$469,000
The GRUBB Company, Ed Kuo 339-0400
- 6840 THORNHILL, Montclair, Newly Blt, 3 1/2, Charm, Quality, Yd \$465,000
Mason-McDuffie 339-8888, S. Ho 869-4220
- 6642 LONGWALK DR, A Frank Lloyd Wright INSPIRED Design Hme \$457,000
Will Uher 931-9381 Secluded 3bd/2 w/Adj Lot, SunDeck SAT/SUN 12-5
- 6318 DORAN, Montclair, Don't Miss! 4bd/3ba Contemp, Motivated! \$455,000
Mason-McDuffie 339-9290, Lunda Hassan 869-4209
- 6045 CONTRA COSTA RD, Upr Rckrdge 4bd/3ba Sharp Remodel \$449,000
Pacific Union, Dee Knowland 339-6460
- 5910 ASCOT DR, Montclair 4bd/3ba, Privacy, Bay/SF Views \$449,000
Better Homes 339-4000
- 6363 WESTOVER DR, Pvt, Nw, Quality, Sir carry some Financing \$448,000
Wells & Bennett, Joy Bryden 531-7000
- 2841 LA CUESTA, Montclair 5bd/3ba, Huge Kitchen, Level Yard \$437,000
Coldwell Banker, Dell Orr 339-1174
- 818 ROSEMOUNT RD, Charming 3bd/2+ba Trad, Solar Ht, Hdws \$429,000
The GRUBB Company, Judy Cain 339-0400
- 467 MOUNTAIN, Newll 4+bd/3ba Custom Home, Elegant, Stylish \$429,000
Coldwell Banker, Fritz Hochfeller 339-1174
- 511 FLORENCE AV, Upr Rockridge 5bd/3ba, Hdws, Hot Tub \$419,000
The GRUBB Company, Kurt Buchholz 339-0400
- 5316 HILLTOP CRESCENT, Upr Rockridge 3/2, Updtd Kit, Patio \$419,000
Coldwell Banker, Michael Thompson 339-1174
- 6514 COLTON, Montclair 3+bd/2+ba Cape Cod, Killer Vws, Fam Rm \$410,000
Mason-McDuffie 339-9290, James Garcia 869-4211
- 1310 MOUNTAIN BL, 4bd Sophisticated Montclair Contemporary \$399,999
Coldwell Banker, Donna Ranslem 339-1174
- 8863 SKYLINE BL, Montclair 5bd/3ba, Value! Grt Spaces, View \$399,000
Pacific Union, Kirk Phillips 339-6460

- 4833 PROCTOR AVE, Rockridge Stylish nw 3bd/2+ba, Hardwoods \$399,000
The GRUBB Company, John Kamay 339-0400
- 17 WINDWARD HILL, Hiller Hghlnds 3bd/2+ba Twnhms, Upgrades \$389,500
Coldwell Banker, Olie Hammerel 339-1174
- 6125 ASPINWALL, Montclair Lovely 4bd/4b, 2 Fam Rms, 2-Car Gar \$389,000
Manhattan Real Estate, Lee Grebmeier 444-5300
- 2011 ASILOMAR, Montclair 3bd/2+ba Just Listed! Grt View \$379,000
Mason-McDuffie 428-0900, Maddy Hickling 655-6896
- 5830 SNAKE RD, Montclair 4+bd/3ba, Dramatic Style, Patio \$379,000
Pacific Union, Vicki Woodhead 339-6460
- 1851 MELVIN RD, Fab Bay Vws! Upr Oakmore 3bd/2+ba, Nw Listing! \$379,000
Coldwell Banker, Norm Robinson 339-1174
- 6109 WESTOVER DR, Montclair 4bd/2+ba Sharp Contemp, Mstr Ste \$379,000
Pacific Union, Kirk Phillips 339-6460
- 6401 BROOKSIDE, Upr Rockridge, Utmost in Elegance! 3bd/3+ba \$379,000
Mason-McDuffie 339-8888, Jon Dunn 869-4215
- 253 FLORENCE AV, Gracious 3/2 English Tudor, Plank Floors \$379,000
Coldwell Banker, Ken MacDonald 339-1174
- 8390 SKYLINE BL, Montclair 4bd/3ba, Remod Kit, Family rm \$375,000
Coldwell Banker, Pat Whittingslow 339-1174
- 8039 BROADWAY TER, Montclair 2/2 on Lvl Lot, Sunny, Gardens \$375,000
Mason-McDuffie 339-9290, V. Moran 869-4236
- 6329 CHELTON, Fab & Bridge Views! 4bd/3ba in Piedmont Pines \$374,000
Wells & Bennett, Wendy Callaghan 339-9197
- 10820 CAMERON, 2 Story 4/3, Cath. Ceilings/Vw Windw, 2-Car Gar \$349,000
Gallagher & Lindsey, Nick Ferreira 748-1904
- 6480 OAKWOOD DR, Montclair 4bd/3ba Quality Constr, Pvt, Decks \$349,000
Pacific Union, Joao Hause 339-6460
- 5942 MAZUELA DR, Montclair 3bd, View, Style/Light, Garden \$339,000
Mason-McDuffie 428-0900, Elizabeth Belle 644-5452
- 6359 LONGCROFT, Montclair 3+bd/2+ba, \$ Reduced! Bring Offer \$339,000
Pacific Union, Katy Flynn 339-6460
- 8135 SKYLINE, Montclair 4bd/2+ba, Space/Charm/View, 3 Frpls \$338,000
Mason-McDuffie 834-2010, Dolores Thorne 763-1710
- 5862 CHABOT CT, Rockridge 3+bd/1+ba, Sep. Ofc/Studio, Lvl-In \$337,000
Better Homes, M. J. McConville 287-9583
- 1943 WRENN, Oakmore 5+bd/2+ba, 3000 sf, Reduced \$30K, Value! \$331,500
Better Homes, Martha Shin 531-98643
- 5845 ESTATES, Montclair 4bd/2+ba, Rec Rm, 2 Frpl, Hdwd, Deck \$329,000
Coldwell Banker, Nancy Dickey 339-1174
- 3664 MONTEREY, Redwd Hts 3bd/1+ba, Style/Charm/Detail \$317,000
Mason-McDuffie 428-0900, N. Hinkley 482-4088
- 4437 MOUNTAIN VIEW, Leona Hts 4bd/2+ba, Shows Like a Model! \$315,000
Mason-McDuffie 339-9290, Gene Boomer 869-4256
- 864 MANDANA, Crocker 2+bd/1+ba, Light, Orig. Wdwrk, Garden \$312,000
Investco Co. 834-9033
- 6024 BROADWAY, Upr Rockridge Duplex, 2-Car Garage, Yard \$309,000
Wells & Bennett, Stan Hammond 839-5846
- 75 STARVIEW DR, Hiller Hghlnds 3bd/2+ba, Just Listed! Dk/Patio \$309,000
Coldwell Banker, Olie Hammerel 339-1174
- 4361 ABERFOIL, Chabot Hghlnds 3+bd/2+ba Custom Ranch \$309,000
Coldwell Banker, Ruth Lockhart 339-1174
- 526 MIRA VISTA, Br Shingle 4bd/2+ba, Old World Charm! Beauty \$299,900
Wells & Bennett, Donna Almeida 531-7000
- 6410 SWAINLAND, Montclair, New Listing! Sharp 3bd/2b, Huge Lot \$299,000
Mason-McDuffie 339-9290, John Neilsen 869-4256
- 5930 MERRIEWOOD, Montclair 3bd/2+ba Retreat, Move In! \$299,000
The GRUBB Company, Susanne Paul 339-0400
- 6666 PINENEEDLE, Montclair 4+bd/3ba Beauty, Quiet Setting \$299,000
Mason-McDuffie 339-9290, K. Crandall 869-4214
- 7505 SKYLINE, Montclair, Pvt Wooded Lot, 3bd/2ba, Decks, Ofc \$299,000
Coldwell Banker, Victor Fierro 339-1174
- 2056 ASILOMAR DR, Montclair Retreat, 3/2 w/Hws, Updtd Kit/Baths \$299,000
Coldwell Banker 254-4385, Kurt Piper 748-2099 SUNDAY 2-5
- 42 CHATSWORTH CT, Montclair 3bd/2+ba Split Lvl, Bay Views \$299,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202
- 80 STARVIEW DR, Hiller, Great Buy! 3bd/2+ba, View of Bay \$292,900
Coldwell Banker, Olie Hammerel 339-1174
- 4811 TRINIDAD AVE, Oak Hills 3bd/2+ba w/View, 2-Car Garage \$291,000
Owner 376-8147 SUNDAY 1-5
- 1924 HOOVER, Oakmore Med, 3bd/2+ba, View, Tile Roof \$289,900
Wells & Bennett, Katie Meadow 482-3576
- 1721 INDIAN WAY, Hacienda Charm, 3/2, \$Reduced! Rumpus Rm \$289,000
Coldwell Banker, Kay Grubb 339-1174
- 2902 BAYVIEW DR, 2+bd \$284,000
Gadsby & Associates, Margaret Gadsby 748-5305 SUNDAY 2-4
- 659 VALLE VISTA, Rose Garden 3/1+, Sunny/Open Trad, Patio \$282,500
Pacific Union, Debi Fitzgerald 339-6460
- 6745 SOBRANTE, Montclair 3bd/2ba Multi-Lvl, Decks \$Reduced! \$279,500
By Owner 339-8191 SUNDAY 1-5 Marble Flr, Custom Office

- 3962 FRUITVALE AVE, Oakmore 3bd/2+ba, Like New Contemp \$399,000
Pacific Union, Tom Anthony 339-6460
- 19498 OAK CREST DR, Upr Oakmore Spacious 3bd/2ba, Pk/Pt \$389,000
Better Homes, Anida Weyl 339-8400
- 4263 WILSHIRE, Just Listed! Spacious 3bd, Bay/City Vw, Must \$389,000
Coldwell Banker, Evelyn Walker 339-1174
- 5086 KEARNEY AV, Wdmnster 2+bd/2b Ranch, Frpl, Wkshp, Gd \$389,000
Coldwell Banker, Nancy S. Weik 339-1174
- 5954 CLAREMONT AV, Rckrdge Duplex, Craftsman Detail 2+bd \$389,000
Better Homes, Maria/Randa 339-8400
- 3940 SEQUOYAH RD, 4bd/2+ba, In-Law, Hdws, Frpl, Pool, Sd \$389,000
Wells & Bennett, Lee Jacobson 654-5161
- 44 SERENO CIRCLE, 2+bd/2+ba Twnhms, Den, Lndscpd, Upgrd \$389,000
Coldwell Banker, Sherry Benninger 339-1174
- 9555 STEARNS AVE, Oakland Hills 4bd/2+ba, 3200 sf, Vw, Rec Rm \$389,000
Mason-McDuffie 834-2010, R. Pruitt 287-5904
- 1395 TRESTLE GLEN, Crocker Highlands, \$Reduced! Lvl Bkdy! \$389,000
Pacific Union, Ten Carlisle 339-6460
- 4328 ARDEN PL, Nw Listing! Oakmore, Renovatd 3bd, Nw \$389,000
Wells & Bennett, Kate Phillips 436-4100
- 93 CLAREMONT LN, Rockridge, Rossmoor alternative 2+bd/2b \$389,000
Better Homes, Sue Williams 482-5077
- 5450 ASCOT, 2bd/1+ba, Sunny, Pvt, All Level Colonial Ranch \$389,000
Better Homes, Vicki Case 339-8400
- 7141 THORNHILL, Montclair Best Buy! 3bd/2ba w/Bay Views \$389,000
Mason-McDuffie 339-8888, E. Barber 869-4204
- 3726 VICTOR AVE, Redwd Hts, 3+bd/2ba, Sunny & Cheerful \$389,000
Pacific Union, Michelle Miller 339-6460
- 6900 SAYRE, Montclair 2bd/1+ba Pristine Classic, Grt Setting \$389,000
Mason-McDuffie 339-8888, Jon Dunn 869-4215
- 475 HUDSON, Rockridge, Great Buy! Br Shingle 3/1 Craftsman \$389,000
Coldwell Banker, Donna DeBardi 339-1174
- 4344 DETROIT AVE, Sunny 2bd/1+ba Trad'l, Remod Kit/Bth \$389,000
Wells & Bennett, Don Dunning 482-2256
- 7090 HOMEWOOD DR, Montclair 2+bd/2ba, Nw Listing! Woods \$389,000
Pacific Union, Ann Nichols 339-6460
- 8422-8424 WALKER, Grand Lake 2 Units, 2bd w/frpl up, 1bd \$389,000
Owner 834-8768 SUN 11:30-4 & MON 11-5 5% DOWN Price!
- 224 INVERNESS CT, 2bd \$389,000
Gadsby & Associates, Lois Vickland 748-5313 SUNDAY 2-4
- 10773 HELLMAN, 4bd/1+ba, Family Room, Deck, View \$389,000
Mason-McDuffie, Carol Debose 834-2010
- 4890 REINHARDT, 3bd/1+ba, Huge Fam Rm, Pool, Remod \$389,000
Coldwell Banker, Ruby Ng 339-1174
- 4014 WATERHOUSE RD, Oakmore 2bd/1+ba Lovely Traditional \$389,000
Better Homes, Thom Bennett 531-0800
- 1380 TRESTLE GLEN, 3bd \$389,000
Gadsby & Associates, George Gadsby 748-5300 SATURDAY 1-5
- 331 CLIFTON AVE, New Price! Rockridge 2bd, Excellent Location \$389,000
Templeton Company, Gini Erick 652-2133 X133
- 3924 ROBLEY TER, Nw Pied Ave, Lg 2/1, Full Bmnt, \$Reduced! \$389,000
Wells & Bennett, Frank Hennefer 654-6461
- 42 SERENO CIRCLE, Just Listed! 3/3 Shingled Twnhms End Lvl \$389,000
The GRUBB Company, Debra J. Dryden 339-0400
- 2431 WILBUR, Dimond 2+bd/2ba, Reduced & Motivated! \$389,000
Mason-McDuffie 339-9290, V. Landes 869-4225
- 3361 VICTOR AVE, Redwd Hts 2bd/1+ba, New Listing! Ranch \$389,000
Pacific Union, Sandi Kiemmer 339-6460
- 7908 WINTHROPE, First Class! 3bd/2ba, Remod Gourmet \$389,000
Coldwell Banker, Stacy Winsett 339-1174
- 744 MANDANA, Crocker 3+bd/2+ba, Renovated, Grt Spacious \$389,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202
- 9040 SAGE RD, 2bd/1+ba Sequoyah Hts 2bd/1+ba Country Ranch \$389,000
Better Homes, Rachel Baller 530-3860
- 73 IRONWOOD, 2bd/2ba, Loaded w/Extras and Upgrades! \$389,000
Mason-McDuffie 834-2010, Demetrius Wilson 869-3740
- 3400 MARGARIDO AVE, Oak Knoll 3/2, 1956sf, Fm'l DR, Pk \$389,000
Mason-McDuffie 482-0799, D. Pedro 834-2010
- 148 SAMARIA LN, Twnhms w/Lg Mstr Suite, Frpl, Hdwd/Bkdy \$389,000
Coldwell Banker, Sherry Benninger 339-1174
- 5122 DESMOND, Rockridge 3bd/2ba Reduced! Best Value \$389,000
Mason-McDuffie 428-0900, Joan Allard 644-5455
- 2924 CALIFORNIA, Laurel, Nw Listing! 2bd + Studio, Charm! \$389,000
Mason-McDuffie 339-8888, P. Mitchell Makinon 869-4234
- 3161 SANTA CRUZ, 3bd \$389,000
Gadsby & Associates, Millie Lum 521-6300 SUNDAY 2-4
- 3038 DAVIS ST, Fruitvale, Farmhouse on cul-de-sac, 4bd/1+ba \$389,000
Coldwell Banker, Victor Fierro 339-1174
- 492 STATEN #601, Just Listed, Historic, Splendor/Prestige, \$389,000
Mason-McDuffie 834-2010, Adrienne Nash 743-4060

To place a listing in the Open Home Guide, please call 339-4046.
DEADLINE: Tuesday, 5:00 p.m.

Events... In remembrance of Bluebird Ranch and Alma Dog

Continued from previous page
Workshop, 9 a.m. - 4 p.m.,
and Finish Carpentry
Workshop, 9:30 a.m.
- 12 p.m. (Sunday, too), \$180.
Reservations required. Call 525-

Free First-Time Home
Seminar, sponsored by
Oak Realty and PCR Mort-
gage is every first and third
Monday of the month at 7 p.m.
191 Solano Ave., Berkeley.
You about first-time home
programs, get tips from a
pro on how to make an offer,
the best deal, home in-
surance and more. Receive a free
pre-qualification and a list-
ing of homes for sale in your price
range. Reservations required. Call
Dol at 526-6554.

Inclusion in Events, send
to Maggie Sharpe,
Estate, Hills Newspapers,
Redwood Rd., Oakland,
Phone: 339-4047; Fax:
339-4048. Information must be
received one week prior to publi-

Number 115 in a series of true
experiences in real estate.

We did something with Patsy
and Boyd Allen that we've never
done with anyone else. We opened
a bottle of champagne with them,
early in the morning, and drank it.
We'd met them at the title com-
pany that morning, where they
signed their house over to the new
owners, and now we were cele-
brating their long-wished-for
move to New Mexico.

They were excited, and we were
excited for them, but it saddened
us to see them go. Our friendship
was a treasure, one of those rare
"it doesn't get any better than this"
events in life.

So we drank champagne, and
Anet and I stood up, linked our
arms together and sang them an
old campfire song, one that seemed
especially fitting: "With someone
like you, a heart so good and true
... We'll build a sweet little nest
somewhere out in the West and let
the rest of the world go by."

They laughed and smiled and
looked content, then went home
to finish packing. Their plan was



TARPOFT & TALBERT

to put everything in a rental truck
within the week and drive to New
Mexico. But before that day,
something went wrong. Boyd got
sick. He needed surgery. They'd
have to stay, no one knew for how
long. The house wasn't theirs any-
more, and the buyers needed to
move in.

Where would they go and what
would they do with their things? It
occurred to us that Boyd and Patsy
could live in Anet's house. She
could live with me. We'd move
them in and store their things.
Would this be okay?

Patsy didn't know what else to
do. Boyd was in the hospital, prob-
ably for only a week, but then

he'd have to recuperate some-
where. We hired someone to move
their furniture and boxes into stor-
age. Patsy brought what they'd
need at the house and, along with
their two cats, she moved into
Anet's.

Our office is in Anet's house,
so we saw Patsy everyday, and we
tried to offer her what we could.
The surgery went well, and Boyd
came home. They spent Thanks-
giving and Christmas there that
year, and this was hard on them
but it was great for us to come to
work each day and find them there.

As Boyd felt better, he'd greet
us in the morning wearing his cow-
boy hat. He brought us flowers.
Sometimes after work, we'd stay
and sit by the fire and Patsy would
lay out cheeses and crackers for
us to eat while we talked.

It took two months before they
could pick up where they'd left
off. They rented a truck again,
packed it full, and drove off. I
remember that day so well, Patsy
waving from the four-wheel-drive
car they'd bought, Boyd saluting
us from the window of the rental
truck.

They bought a house, a new
adobe-like house, and they named
their place Bluebird Ranch. Boyd
made a sign for the front and they
painted the outside trim sky blue.
They hired people to build them
an artist studio. Boyd would paint
there and Patsy would set up her
loom. They even got a dog in the
deal — Alma Dog is her name —
a gray and black shepherd mix
who chases gophers and sleeps in
the studio at night.

The sunsets are incomparable,
they reported, the soil good, and
the people different, interesting.
The electrical storms come often
and are spectacular, the heat dry
and comfortable.

About a year later Boyd came
back for a visit. We were so glad
to see him. He was full of energy,
happy, well. I asked if he would
help me with some rock work in
my garden, and he did. I remem-
ber him that day, dressed in new
green jeans, hat on his head, fit-
ting the rocks together, turning
them, considering each until it was
placed the way he found it. "We
need a larger one for here," he'd
say, and I'd find one, and

he'd put it in.

That was the last day we saw
him. After he got back home, he
got sick again and had to be in the
hospital many times. Then he was
at home, and Patsy cared for him,
until he died. During the last few
months, we talked often on the
phone to Patsy. "It's so very sad,"
she said, and, of course, we agreed;
we felt so helpless.

Sick as he was, he still painted.
He couldn't walk out to the studio
so he painted at the kitchen table.
He was in pain and it was hard for
him to control the brushes. He
was exhausted and he wept. But
he finished a dozen paintings, the
best ones he's ever done, Patsy
says.

She sent us a photo of her fa-
vorite. It is a picture of Alma Dog
in front of mustard-yellow sun-
flowers. In the background is the
bright blue western sky.

Pat Talbert and Anet Tarpoft
are licensed agents and real es-
tate consultants. To ask a ques-
tion or to add your name to their
mailing list, call Tarpoft & Talbert
Ltd., at 653-2050.

YOUR WEEKEND GUIDE OPEN HOMES

- 11415 SPRUCE**, Move In!! 4b/2+ba, Walk Rose Gdn/Gourmet Ghetto \$425,000
J. T. Ward Realtors, Ellen Soriano 845-6021
- 1415 HAWTHORNE TER**, 3 Story, 3bd, Nr Rose Garden, + In-Law \$399,000
J. T. Ward Realtors, Melanie Burr 845-6021 SUNDAY 2-4
- 2933 BENVENUE**, Elmwood Archt. Gem! 4+bd/2+ba, Potential \$369,000
J. T. Ward Realtors, B. Kani 845-6021
- 1044 EUCLID AV.**, NEW LISTING! 3bd/2b, Mstr w/study & balcony \$369,000
Templeton Company 652-2133
- 2739 DERBY**, Quiet Elmwood Street, Big Duplex, 3/2 & 2/2 \$367,500
J. T. Ward Realtors, Pamela Landrum 845-6021
- 1130 WOODSIDE**, Lovely 4bd/2ba w/Serene Setting & Views \$367,000
Templeton Company, 527-3387 X109 SUNDAY 2-4
- 3031 CLAREMONT**, Nw Paint, 3bd/1+ba, Frml Dining/Living Rms \$349,000
Red Oak Realty 527-3387 X103 SUNDAY 2-4
- 806 THE ALAMEDA**, 3+bd/2ba Elegant Lvl Plan, Walk to Solano \$339,000
Red Oak Realty 527-3387 X148 SUNDAY 2-4
- 890 CRAGMONT**, 3bd/2ba \$319,000
Coldwell Banker, Melissa Lyckberg 486-1495
- 534 COLUSA**, Berkeley 3bd/1ba \$274,900
Coldwell Banker, Chris Cohn 486-1495
- 2247 ASHBY AVE**, Gorgeous 3bd/1+ba Craftsman, Updated, Gdn \$269,000
Templeton Company 652-2133
- 2362 MARIN AVE**, 2bd/1ba Move In Condition! Fam Rm, Frml Dr \$247,000
Pacific Union, Joanna Gould 339-6460
- 2247 ROOSEVELT**, Cute Duplex, 2bd each unit, Nice Yard \$240,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202
- 1191 SUTTER ST**, No Berkeley 2bd/1+ba Reduced Again! Pristine \$239,000
Better Homes, Jan Neff 331-8400
- 1635 SCENIC #2**, 2bd/1ba \$225,000
Coldwell Banker, Linda Goldman 486-1495
- 2824 PRINCE ST**, New Listing! Elmwd Top Floor Sunny Condo \$194,000
Pacific Union, Dick Cohen 339-6460
- 2132 SPAULDING**, 2bd/1ba Comfortable Bungalow, Lg Sunny Yd \$189,000
Mason-McDuffie 339-2010, Dave Johnson 273-9808
- 2415 5TH STREET**, 1bd/1ba \$179,000
Coldwell Banker, Nacio Jan Brown 486-1495
- 2901 HILLEGASS**, Berkeley 1bd/1ba \$175,000
Coldwell Banker, Jerry Long 486-1495
- 2315 VALLEY**, New Pricel Wonderful Cottage, 2bd/1ba, Quiet \$172,000
Red Oak Realty 527-3387 X185 SUNDAY 2-4
- 2129 5TH**, New Loft, 1bd + Loft Space, Light & Spacious \$154,000
Red Oak Realty 527-3387 X156 SUNDAY 2-4
- 3017 COLLEGE**, Appealing 1bd/1ba Condo in Heart of Elmwood \$139,000
Red Oak Realty 527-3387 X122 SUNDAY 2-4
- 2204 ASHBY**, Berkeley 2bd/1+ba \$134,000
Red Oak Realty 527-3387 SUNDAY 2-4
- 2922 HILLEGASS AVE #D**, Sweet/Updtd/Affordable 1/1, Nr UC \$123,000
Templeton Company, Trish McEneaney 652-2133 X125, 549-2566 SUNDAY 2-4
- EL CERRITO Open Sunday**
- 6427 CONLON**, Great Value! Great 2bd Home, Immaculate! \$169,000
Marvin Gardens 527-2700, Alice McLeish 526-1101 SUNDAY 2-4
- EL SOBRANTE Open Sunday**
- 3329 BRENTWOOD**, El Sobrante 5bd/3ba \$249,000
Coldwell Banker, Karen Danice 486-1495 SUNDAY 2-4:30
- KENSINGTON Open Sunday**
- 245 WILLAMETTE**, 3+bd/2+ba Gorgeous Solidly Blt Contemporary \$469,000
Thornwall Properties, Colleen Larkin 848-1950 X240 SUNDAY 2-4
- 61 EDGE CROFT**, Maybeck & White Architectural Delight! \$374,000
Red Oak Realty 527-3387 X109 SUNDAY 1:30-4:30
- 263 STANFORD**, 3bd/1+ba \$283,000
Coldwell Banker, Jeanne McHugh 486-1495 SUNDAY 2-4:30
- ORINDA Open Sunday**
- 9 LAS AROMAS**, 3bd/3ba w/Style, Ofc, Fam Rm, Gourmet Kit, Gdn \$689,000
The GRUBB Company, Nancy Rothman 339-0400 SUNDAY 2-4:30
- PIEDMONT Open Sunday 2-4:30 pm**
- 345 EL CERRITO**, 5bd/3+ba, Hdws, Views, Gorgeous Kitchen \$1,025,000
The GRUBB Company, Bettina Balestrieri 339-0400
- 11 SCENIC AVE**, Graceful 3 Story Traditional, Detail, Landscpd \$998,500
The GRUBB Company, Debra J. Dryden 339-0400
- 1726 OAKLAND AVE**, Opportunity/Value! Legal 1bd Apt, Spacious \$899,000
The GRUBB Company, Karen Starr 339-0400
- 312 ST JAMES DR**, 4bd/4ba Engl Tudor, 1ST OPEN! Cook's Kitchn \$869,500
Pacific Union, Connie Rogers 339-6460
- 138 WILDWOOD GARDENS**, Elegant 3+bd/3+ba, Gardens & Pvcy \$865,000
The GRUBB Company, Anian Tunney 339-0400
- 7 ESTRELLA AVE**, 4bd/4ba Beautifully Renovated! Lg Yd, Pool \$849,000
Mason-McDuffie 428-0900, Carole Berger 655-6571
- 11 SELBORNE DR**, 6bd/4ba, Open & Airt! Lg Rec Rm, Lvl Yard \$838,000
Pacific Union, Helen Danhaid 547-5750
- 111 ESTATES DR**, Fab Home for Entertaining! Central Courtyd \$795,000
The GRUBB Company, Mindy Scott 339-0400
- 21 PARK WQY**, 4+bd/3ba, Solarium, Au Pair, Library, More! \$759,000
Mason-McDuffie, Caroline Peters 428-0900
- 42 HIGHLAND AV**, Great Value! Great Space, 4bd/3+ba, Gdn, Pool \$699,000
The GRUBB Company, Sandra Vogl 339-0400
- 7 PACIFIC AV**, Outstanding Value! Lvl Lot, 4+ bd w/Legal Rental \$699,000
The GRUBB Company, Marilyn Watson 339-0400
- 20 WYNGAARD**, Spacious/Style! 4bd/4ba, Fam Rm + Media Rm \$620,000
Better Homes, Nand Nassiri 287-5770
- 101 DALE AVE**, 2 Story, 3bd/2+ba, Newer Kit, Lg Yd & Deck \$595,000
Pacific Union, Francis Heath 339-6460
- 100 ESTATES**, A-1 Condition! 3bd/2ba w/Bay View, Reduced! \$499,500
Mason-McDuffie 339-9290, R. Marshall 655-6165
- 1814 TRESTLE GLEN**, Updated 3bd/2+ba Tradl on Quiet Street \$419,000
Pacific Union, Nancy Chew 339-6460
- RICHMOND Open Sunday**
- 1200 BRICKYARD WAY #108**, Pt Richmond 1+bd Condo w/Dk/Views \$159,950
Red Oak Realty 527-3387 X106 SATURDAY 2-4
- 5434 SACRAMENTO**, Richmond Annex, New Listing! Sharp 3bd/1b \$149,000
Red Oak Realty 527-3387 X113 SUNDAY 2-4
- 3510 HUMPHREY/36th**, Richmond NE, Lovely Remodeled 3bd/2ba \$143,000
Mason-McDuffie, Julie Nachwey 273-9055 SUNDAY 2-4:30
- SAN LEANDRO Open Sunday**
- 16850 ROBEY**, 5bd/2ba, 2 Mstr Suites, Gourmet Kitchen, 3500 sf \$389,000
Mason-McDuffie, Darrin Tinsley 634-2010 SUNDAY 2-4:30
- 673 VICTORIA CT**, Sterling 2bd Bungalow on 1/4 Acre, Upgraded \$188,000
Better Homes, Earle Shenk 287-9590 SUNDAY 2-4:30



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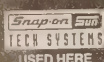
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1995 TOYOTA TERCEL	\$9899* 4cy, 16 Valve, Cam EFI Engine, Rear Defog, Front Disc Brakes, Dual Air Bags & Lots More	\$179³⁰ Per Month \$179.30 per mo., 60 Months \$2500 down payment, 8.9% APR + tax, lic. & doc on approved credit	\$149⁰⁰ Plus Tax Per Month \$149 per mo. + tax, license, and \$2740.00 purchase price. \$12000.00 leasehold payment, \$12000.00 residual value, \$17940.00. \$17940.00. \$17940.00.
1995 TOYOTA 4 RUNNER SR5 4X4	\$24,977 AM/FM Cass., P. Antenna, Sport Pkg., Air Locks, P. Wind, Big Custom Wheels & Tires, Cruise, Tilt Wheel, Running Boards, Roof Rack & Lots More (Loaded)	\$399⁰⁰ Per Month \$399 per mo., 60 months, \$1881.18 down payment, 8.9% APR + tax, lic. & doc on approved credit	\$299⁰⁰ Plus Tax Per Month \$299 per mo. + tax, license, and \$32400.00. \$113320.45. \$113320.45. \$113320.45.
1995 TOYOTA CAMRY DX	\$14,988 Floor Mats, Mudguards & More	\$289⁰⁰ Per Month \$289 per mo., 60 months, \$2881.18 down payment, 8.9% APR + tax, lic. & doc on approved credit	\$239⁰⁰ Plus Tax Per Month \$239 per mo. + tax, license, and \$15141.60. \$9581.60. \$9581.60. \$9581.60.
1995 AVALON XL	\$24,777 Leather, ABS, Alloy, Premium 6 Spk Cass, Theft Deterrent System, Leather Pkg, Dual Power Seats, Bronze Clad, Mud Guards, Disc Player, Wheel Locks, Custom Spoiler, Gold Pkg, Must See!	\$381⁰⁰ Per Month \$381 per mo., 60 months, \$3901.95 down payment, 8.9% APR + tax, lic. & doc on approved credit	\$289⁰⁰ Plus Tax Per Month \$289 per mo. + tax, license, and \$22400.00. \$113320.45. \$113320.45. \$113320.45.
1995 TOYOTA PREVIA DX	\$23,899 Supercharged Air, Cruise, Cass w/6 Speakers, P. Wind/Locks, Mats, Roofrack & More	\$399⁰⁰ Per Month \$399 per mo., 60 months, \$10829.08 down payment, 8.9% APR + tax, lic. & doc on approved credit	\$299⁰⁰ Plus Tax Per Month \$299 per mo. + tax, license, and \$32400.00. \$113320.45. \$113320.45. \$113320.45.
1995 TOYOTA SUPRA SE	\$30,999 Special Edition Model, pearl white - hard-to-find! 5 Speed	\$499⁰⁰ Per Month \$499 per mo., 60 months, \$10829.08 down payment, 8.9% APR + tax, lic. & doc on approved credit	\$388⁰⁰ Plus Tax Per Month \$388 per mo. + tax, license, and \$32400.00. \$113320.45. \$113320.45. \$113320.45.

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Deadlines, Policies, Cancellations

<u>Spring</u>	Tuesday/Thursday	<u>Deadline:</u>	11:00 a.m. Monday
	Friday	<u>Deadline:</u>	11:00 a.m. Thursday
<u>2nd</u>	Tuesday/Thursday	<u>Deadline:</u>	4:00 p.m. Friday
	Friday	<u>Deadline:</u>	11:00 a.m. Thursday
<u>4th</u>	Tuesday/Thursday	<u>Deadline:</u>	11:00 a.m. Friday
	Friday	<u>Deadline:</u>	11:00 a.m. Wednesday
	(10 day weekends)	<u>Deadline:</u>	11:00 a.m. Friday

We make every effort to avoid errors in advertisements. Please check your ad the first day it appears in the paper. If an error is noticed, call (510) 339-8777 immediately to inform us and to make corrections. We are not responsible for more than one incorrect insertion, or for errors in the value of the ad. Liability is limited to the cost of space occupied by the ad. We cannot promise the order in which ads appear under one heading.

Deadlines: The number you are given at the time you place your cancellation order. No cancellations will be made without a cancellation number. REFUNDS, CREDITS AND ADVERTISING WILL BE MADE FOR REMAINING FULL WEEKS ONLY.

RATES

(510) 339-8777					
The following rate your ad will be published in The Montclair & Alameda Journal on Tuesday and Friday; The Piedmont on Wednesday; The Berkeley Voice & The Journal on Thursday for a total of 163,000.					
	1 week	2 weeks	3 weeks	4 weeks	week*
1/2 page	\$29.50	\$56.05	\$82.60	\$109.15	\$26.55
1/4 page	\$35.80	\$68.65	\$101.50	\$134.35	\$32.85
1/8 page	\$42.10	\$81.25	\$120.40	\$159.55	\$39.15
1/16 page	\$48.40	\$93.85	\$139.30	\$184.75	\$45.45
1/32 page	\$54.70	\$106.45	\$158.20	\$209.95	\$51.75
1/64 page	\$61.00	\$119.05	\$177.10	\$235.15	\$58.05
1/128 page	\$67.30	\$131.65	\$195.90	\$260.35	\$64.35

*Week rate applies only when ad is originally ordered for more than 1 week. All other rates do not apply to ad renewals.

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TRANSPORTATION

101 Autos

ACURA, 1990 Legend LS Coupe, 5 speed, phone, leather, 77K miles. Excellent condition. \$13,000. 254-6570

ALL Autos Wanted. Full Internal Revenue Service Tax Deduction for 1995 to help the Homeless Children. Please call at 415-871-0885. We need Vans, Cars, RVs, Trucks. Thank you

BMW 2002, 1976 Green. New tires, brakes. Automatic. Great condition. \$3900. (510) 547-7978

CHEVY Classic 1953 1/2 ton pickup. Stunning forest green. Beautiful inside/out. Only \$K since complete restoration. \$9500/offer. \$400-0491.

HONDA Accord LX 1986. Five speed, 1 owner, dealer serviced, sunroof, loaded, phone, upgraded stereo, garaged, pristine! \$5500/offer. 510-547-6689

HONDA CRX HS, 1987, cover, gets 40 mpg, runs perfect, 71K, with cassette. \$3300. 769-7975

JEEP Cherokee 1986, 6 cylinder, 4x4, air, excellent condition, red, majority freeway miles, \$6500. 939-1520

JEEP Cherokee 1990 Limited. Black/gold, automatic, 6 cylinder, all power, 88K, \$11,750. \$21-5126.

MERCEDES 300D 1975, 4 door. Excellent condition. \$3,400. 510-521-3112

MERCURY Cougar XRT, 1993. Very clean, low mileage, \$11,500. 523-8668

MITSUBISHI Montero, 1990, 4 door, 4 wheel drive. Excellent condition. \$10,000. 865-0995, evenings

NISSAN Sentra XE 1987. 124,000 miles, 4 door, automatic transmission, power steering, air conditioning, extra clean, runs great. \$2,750 or best offer. 521-3174 evenings.

PEUGEOT, 1983 505, silver. New transmission, excellent motor, new tires and registration. High mileage. Upstairs needs work. \$2500. 511-3450

TOYOTA Corolla, 1984, 5 door. Very low mileage. Diesel Engine. Newwest paint and tires. Runs great. 5 speed. \$2,200 or best offer. 523-6732

VOLKSWAGEN Passat, 1973, very good condition. Runs great. \$2500 best offer. (510) 658-2111

WANTED: Cadillac El Dorado 1992 or 1993. Low mileage. One owner. Call 916-547-3587.

WANTED: Reliable automobile for medical student. Recently relocated. Will pay up to \$500. Message (510) 444-4774.

ANNOUNCEMENTS

As a community service The Hills Newspapers is pleased to offer Found, Giveaway and Lost ads free of charge (maximum 15 words for 2 weeks).

201 Announcements

BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclair office

ATTENTION Crafters! Spaces for rent in new store opening in Alameda. 769-2127.

DISCOVERY Toys is expanding. Earn \$15 to \$30 per hour part-time or full-time. Call now to take advantage of the holiday season. Low start up cost. Tracy Klein, 689-9481.

203 Found

BLACK and white Husky mix, old female, no collar, Laurel area, September 16. Any 482-3964

FOUND: September 19 at Chevron station in downtown Piedmont, female Samoyed, 1-2 years. 530-4278.

204 Giveaway

URGENTLY need temporary foster homes for homeless kittens/cats. Assistance provided. Marc 510-444-3204

GREAT dog needs home with no kids. Loving, healthy, neutered, small, trained, calm. 654-4232

DESPERATELY need extended temporary foster home for great dog, "Coco". Assistance provided. Wendy 595-1556, 549-2145

BLACK female cat needs special home. Formerly abused. Loving, normal, playful. One year. 865-1389

205 Lost

COCKATIEL: Gray/yellow male "Gracey". Whistler. French Alham. Broadway/Ocean view. Catch covered hand. 601-6041

NORTH Berkeley. Long hair cat, named Patrick, gray/brown, white chest, face, paws. Louis. 525-0658

BRINDLE Boxer, female, black/brown/white, September 8, Lakeshore/Mandarin. Red collar. "Mug". Reward. 893-0921

206 Personals

DIAMONDS, gold jewelry, rare coins, etc. Albany Coin Exchange, 1107 Solano Ave., Albany. 526-4791

207 Research Studies

Do You Experience Fatigue (Even Occasionally)? Seeking participants for study of women and fatigue. \$10 compensation. Contact Laura Wolff, MA, 510-658-9839

EDUCATION

302 Childrens Schools & Camps

CIRCLE PRESCHOOL Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL

Pre-school program 2-5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools. 7:30-6:00. 339-3830

APPLEGARDEN School- Nurturing Montessori-based education/childcare for 2-5 yrs. Outstanding teachers. Garden setting. Montclair. 339-9666

TALBOT STREET PRESCHOOL

Albany/Berkeley, off Solano. Ages 2-5. Openings Nov. Excellent teachers. 528-4401.

MONTCLAIR Montessori home school. Small, nurturing, morning preschool on Marzanita. Sue Oehner, M.S. Education. 339-0243

MONTCLAIR Community Play Center has immediate openings. 3-5 years, 9-11:45 a.m. Antibes, multicultural curriculum. Play-based learning. Cindy 534-7134.

ELINOR Griffin, Ph.D., for under of long-standing, carefully designed Berkeley preschool, offers new afternoon program for 4 year olds. 843-2025

303 Instruction & Tutoring

A LEARNING PLACE Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley. 531-2500

HAVE fun learning Chinese- Mandarin Expert world-class, credentialed, native teacher. Tailored to your needs. 834-8268

BLOOD Drawing Photography course by Boston Red Company. Call 1-800-201-1141. State registered instructor. #2800291

303 Instruction & Tutoring

TUTOR. Certified K-8 teacher. All subjects including organization, study skills, enrichment. Consultation. Lori 510-835-1133

MATH, chemistry, reading, SAT. Lessons at your home by mature, experienced tutors. 525-6634

CERTIFIED Teacher-Tutor, multi-sensory instruction. Reading, spelling, math. References: Nancy, Berkeley. 524-7064

SCULPTURE classes, van der Zanden Studio School, Berkeley. All levels, figure sculpture, moldmaking. Diane 843-9441

304 Musical Instruction

PIANO Lessons, New England Conservatory Graduate. Experienced, references. Patient, fun. Introductory lesson free. Kate, 527-6480

FLUTE Lessons. Award winning flutist, member National Flute Association. Supportive guidance for all levels. 339-3289

DRUM Lessons, all ages and levels, with patient. Berkeley College of Music Professor Alan (510) 535-0592

VOICE lessons, beginning and advanced. Classical technique, repertoire. Experienced professional singer. Patricia Hyde-Thames 510-234-8130

VOCAL Coaching-Pop, R&B, Jazz, Show Tunes. Guitar, piano lessons. B.A. Music. Rich Kaiman 524-6797

CLASSICAL piano lessons for the young and young at heart. Call LaVerne 510-834-6308. Member of MTAAC and Sigma Alpha Iota.

SING! Supportive, nurturing environment. Build technique, repertoire, range, confidence. Teens my specialty. Private lessons and classes. Jocelyn Laura Gooch Voice Studio 521-0980

ROCKENBACH guitar and bass lessons. 25 years experience. Very patient. Ages 9-90. 513-5625 message

GUITAR beginning lessons by education specialist and children's recording artist. Donna (510) 337-0315

EMPLOYMENT

401 Help Wanted

ACCOUNTANT- Oakland based sales company. Knowledge of general ledger, A/P, A/R. Responsibilities: Payroll, sales tax reporting, monthly financial statements. Flexible hours. 25-35 week. Resume, salary history: Accountant, P.O. Box 2149, Oakland, CA 94621

Payroll, great opportunity with expanding company for the right person, needed 4+ years ADP payroll experience. Call Dorene for appointment.

San Francisco (415) 392-0700

ACCOUNTING

Long term assignment and possible full-time position available for sought after East Bay controller. B.A. in Accounting. Degree preferred. Call Dorene for appointment

San Francisco (415) 392-0700

ADMINISTRATIVE ASSISTANT

Part-time (16 hours/week) in Albany. \$11/hour. Must have secretarial experience (Prefer WordPerfect, Dictaphone, type 60+ wpm). Ability to write and edit correspondence. Fax cover letter and resume to: (510) 559-8464

ADMINISTRATIVE Assistant. 30-40 hours/week. Heavy phones, data entry, projects. \$8.50/ hour. Oakland 452-6118

ADMINISTRATIVE Assistant- Real Estate Assistant needed for busy Berkeley residential real estate broker. Real estate license preferred. Flexible hours but some Sundays required. Must be organized, supportive, co-operative, well-grounded, outgoing, friendly, self-motivated, computer literate, comfortable with numbers, good problem solver, have a sense of design, have legible handwriting and have a reliable car. Wide range of duties; changes every day! Starts at \$10/hour plus bonuses. Fax resume to: 841-6619

ADMINISTRATIVE Assistant for small natural foods manufacturer. Orders, A/P, reception. Prefer 10+ experience. Windows, computerized bookkeeping. \$10-12 depending on experience. Benefits letter, resume to: AA Position, P.O. Box 8841, Emeryville, CA 94602 or fax (510) 547-0526

ADMINISTRATIVE ASSISTANT, 32 hours/week for small, fast paced office. Excellent communication and Macintosh skills required. Resumes: TMS, 1441 Franklin Street #301, Oakland, CA 94612

ADMINISTRATIVE Assistant. Payroll firm seeks individual to assist in front office part-time, 5 hours per week. Must have good phone/computer skills and Windows based WP experience. Send Fax resume to: Data Plus, Personnel Department, 2200 Powell St., #350, Emeryville, CA 94608; Fax: (510) 420-2078

ADMINISTRATIVE ASSISTANT CHANGE OF SEASONS Bradford Personnel is the recognized leader among Bay Area placement professionals. We offer temporary and career opportunities with great pay, excellent benefits with top companies. Consult with our experienced staff now. Some current opportunities:

- Receptionist-computer literate \$20,000-\$26,000
- Sales Assistant with 1-3 years administrative experience \$26,000
- Administrative with AP and payroll experience...\$26,000
- Executive Assistant-Word and Excel \$38,000

401 Help Wanted

Part-time Executive Secretary

And/or! bookkeeper, 10-15 hours/week. Professional couple seek assistant to help manage projects and accounts. \$15/hr. Flexible hours in professional and home offices in Oakland. Requires computer, writing skills, managerial office experience, willingness to handle wide range of chores, errands, assignments. Send letter, resume: 4281 Piedmont Ave., Oakland 94611. Interviews week of October 9.

PA-1 time order clerk/customer service needed for wholesale bakery. Good English, excellent phone skills. 510-763-4916.

PART-TIME office help needed. Flexible hours, 10 plus hours/week. Good typing, phone skills necessary. Macintosh skills required. \$10 per hour. Car required. Fax resume to: Howard Varinsky Associates 531-9103.

PART-TIME sales in Jack London Square game/gift store. Seeking outgoing, dependable self-starter with sales/marketing experience. Flexible. \$6/hr. Send resume: 435 Water Street, Oakland 94607. Fax: 444-4386.

PRESCHOOL teacher. Full-time/part-time, benefits. Twelve ECE units required. Smiles Day School. Montclair district 339-3630.

PRODUCTION/Workshop/ Picture Mounter, \$6.50/hour plus benefits to start. Power tool experience helpful. Leave message 522-3362.

PROPERTY management assistant for fast growing real estate development/management firm. Visit sites, coordinate renovations, budgeting and financial management. Must have good communication and organizational skills. Able to work independently. Bookkeeping experience a plus. \$10-\$15/hour. Fax resume and salary history to: Horizon Management 510-419-0655 or mail to: 75 Vernon St., Oakland, CA 94610.

RADIATOR technician, 5 years experience, fast paced business, fully experienced only. Salary negotiable. Call 658-0330.

REAL ESTATE SALES FREE TRAINING!

Quick Licensing, fee reimbursement, and FREE Training for licensed agents. Positions available with the Bay Area's most innovative real estate company!

Call KAREN, Mason McDuffie
Monday - Friday, 10 a.m. - 4 p.m.
1-800-499-5551

Real Estate License Required.

Open house assistance available only. Salary or Commission 1-800-588-8859 ext. 286.

RECEPTIONIST for Downtown Oakland Property Management Company. Part-time 24-30 hours/week. Flexible hours, email, "homey" office enclosed parking. Pay \$7-\$8/hour. Fax resume: 268-8698.

RECEPTIONIST for real estate company in Montclair. Part-time; Sunday 10-3, Monday, Tuesday, everywhere Wednesday 9-5:30, \$8/hour. Fax resume to: Denise 339-4025.

RECEPTIONIST/ Secretary, part-time, needed immediately for busy real estate office. Heavy typing, high speed, some data entry. 30 hours a week. Fax resume to: (510) 845-1492. Call voice mail: (510) 942-5945.

RECEPTIONIST for insurance office, good on phone, filing, typing, data entry. Monday-Friday, 9:30-5:50, \$6 per hour to start. Resume needed: 465-1544 call for Harvey.

RESIDENT MANAGER

Experience Team to Manage, Collect Rents, Light Maintenance for Prestigious 29 Unit Building Adams Point, Lovely 2 Bedroom, 2 Bath, Salary Fax Resume: (510) 432-0896.

RETAIL Management Trainees...to \$24,000

San Francisco-based upscale designer jewelry company has opportunity for polished self-starters with integrity. Call Alan McKee: (510) 272-9911 or fax resume: (510) 272-0212. BRADFORD PERSONNEL, 1970 Broadway, Oakland 94612.

RETAIL, part-time help needed immediately. Small store in Albany must be self-motivated. Afternoon and Saturday hours. Call between 10-2: 524-4625, ask for Bill.

SALESPERSON with strong sales, managerial skills. Experience necessary. Part-time, Saturday required. We are a woman owned family outfit. Send or drop by resume to: Outback 2517 Sacramento Street, Berkeley 94702 or Fax to (510) 548-0887. No calls. Be fearless, choose love.

SALES PROFESSIONAL

Join a highly respected and professional organization. Must be energetic, excellent communication and enjoy community involvement. Earn high commission dollars with benefits. Contact: C Hooks, Oakland Metropolitan Chamber of Commerce, 475 14th St., Oakland CA 94612.

SALES/TELEMARKETING

Fast paced Berkeley manufacturer and distributor of bath/body care products seeks enthusiastic individual with excellent phone and organizational skills for in house sales and telemarketing. Minimum two years experience and 2 years college required. Benefits. Resume and salary history to: Personnel, P.O. Box 2268, Berkeley CA 94702.

SALON coordinator for an upscale salon in Montclair; receptionist, ordering and some bookkeeping. Part-time, includes Saturday 510-891-9859.

SECRETARY: legal, at least 1 year experience, computer literate/WordStar, typing minimum 60 wpm, excellent language skills, good on phone, small office, salary negotiable. Send resume and cover letter: Bernice Schneider, 5050 Broadway, Oakland 94611.

SECRETARY part-time, 20 hours/week for 2 lawyers. Nice Kaiser Center office. Fax resume: 839-7096.

SOCCER Coaches needed for youth teams. Work weekends and Saturdays. Start immediately. Should be experienced with children. Have soccer background. Call 524-4625, ask for Bill.

TEACHERS, Head teachers, aides, before and after school children enrichment program. Arts, crafts, sports, music, drama, health benefits. Resume: Adventure Time Box, 5009, Berkeley 94705.

THE Gardener is hiring mature, outgoing, experienced sales people for full-time employment. Sales positions are currently available. Applicants should enjoy selling, appreciate quality and care about customer service. Only high energy, experienced people need apply. Woodstock must, 1836 4th St., Berkeley Telephone 548-4545 Fax 548-4564.

TUTOR: A person knowledgeable in algebra wanted for tutoring. 547-6696.

WELDER/Mechanic: Build, Repair, Install Heavy Machinery, Too 18 Hour. Laser Agency, 1430 Franklin, Oakland.

402 Independent Employment

Advertisers in this classification offer self-employment opportunities. An investment may be required.

\$40,000 YEAR INCOME POTENTIAL. Home types/PC users. Toll free 800-896-9778, ext. T-7057 for listings.

\$35,000 YEAR INCOME POTENTIAL. Reading books. Toll free 800-896-9778 ext. T-7057 for details.

BARLEY/Grain Independent Distributor. Organic whole food concentrates, herbal extracts, supplements. Call for product opportunity 524-6348.

HOME TYPISTS
PC users needed \$45,000 income potential. Call (800) 513-4343 ext. 5-22136.

403 Salon Opportunities

SALON SALON in Berkeley's beautiful 4th Street area is looking for licensed cosmetologists seeking full part-time work in a healthy, brain oriented environment. Clientele not necessary. No renters please. Contact Jane Kemp (510) 849-0306.

EXPERIENCED Hairdresser and Manicurist full-time. Top salon in Oakland Hills with 2 positions. 510-339-1365.

1st Your Rentals With Us
339-8777

406 Employment Wanted

BERKELEY High Students available for part-time work. Career Center 548-5627.

CENTRAL American refugees seek employment in housecleaning, gardening, childcare, painting, moving. Skilled and reliable. 531-1119.

MONTCLAIR resident, companionship, errands, housekeeping, outings. Available 10-3, some weekends. State License #010214651 655-5699.

ORGANIZED and efficient college student available: housekeeping, babysitting, etc. Own car, excellent references. Christine 339-6047.

408 Caregiver & Domestic Help Wanted

PART-TIME driver needed, 1 hour mornings and 1 hour afternoons on weekdays. Call Marvin 652-5102.

409 Childcare Wanted

NANNIES needed. Part-time/Full-time, excellent salaries, immediate openings. 933-2273. Be In Our Care Agency, Inc.

RESPONSIBLE, loving caregiver for infant. Experience, references, own car, English speaking. Montclair Hills. Monday-Thursday, 8-6. Start mid-October. 339-3821.

NANNY jobs; Mothers-in-Deed has immediate openings in East Bay. Full-time and part-time, top salaries. (415) 461-7755.

AFTER SCHOOL Piedmont 15-20 hours/week. 3 children ages 9-16. Light housekeeping, cooking, CDL, own car, references. 938-1878.

CHILDCARE/light housekeeping, 1 to 2 children, ages 1 and 3. Monday, Wednesday, Thursday 482-0765.

CHILDCARE/Driver needed for two children Wednesday/Friday afternoons. \$10/hour. Fax 655-3366.

LOVING, experienced, energetic caregiver wanted for two children, 1 and 3, approximately 16 hours/week. English speaking, references. Kensington 524-2760.

PART-TIME childcare/light housekeeping for 1½ and 8 year olds. Must drive. References. 653-5808.

LIVE-IN or out, private suite, salary. Lively 4 and 6 year olds. Monday-Thursday. Light housekeeping, excellent English, reliable car, references, experience required. 531-5363.

CHILDCARE: 2 year old, after school for 7, 9 year olds. 32-38 hours/week. North Berkeley. Experience, English speaking, references, non-smoking, driving required. 527-5832.

PEDMONT Mom needs help, 8 hours/week (flexible), \$8 hour. Must have car, references 653-1476.

CHILDCARE for my 3 month old, 2-3 mornings. Berkeley. Own transportation, 559-9152.

CHILDCARE: 2 kids, ages 5 and 6, after school, must have car and clean driving record, 15 hours weekly, \$8/hour, North Oakland. Salary/schedule negotiable. 547-1269, Polly.

AFTERNOON childcare for intelligent 9 year old girl, 3-4 days/week. Good salary. Must drive. Childcare experienced, references. 548-7654.

NANNY, part-time, evenings, live-in or out, 1 toddler. CDL required. Experience, references. Light housekeeping. 839-0789.

AFTER school childcare wanted for boy age 5. Three afternoons/week, car, references required. 510-339-0168.

MOTHERS helper needed for infant. Montclair Hills 2 days/week 10:30-2:30. Car, references 339-7788.

HOUSEKEEPER/Childcare, 3-6 p.m. Monday-Thursday. Piedmont. Girl 11, need car, references. 654-5341; (415) 396-3723.

BAYSITTER/Helper for engaging 4 year old girl; afternoons only; flexible hours; car needed. Call Debbie 510-238-3034.

CAREGIVER, girl 2 years, 2-3 days weekly. Rockledge area. Will consider sharing with same age child half days. Experience, energetic, fluent English required. 510-944-7023.

NANNY, 2 year old, 24-34 hours weekly (includes two evenings plus Saturdays) in my Oakland home. Spanish a plus. References, non-smoking. 601-5383.

EXPERIENCED babysitter/housekeeper for 6 year old girl in North Berkeley, 20-30 hours per week Monday-Friday afternoons; some early morning and later evening hours. Excellent English, flexibility, references, own car and at least one year commitment required. (510) 841-3317.

AFTER School Monday-Friday Berkeley, 8 and 9 year olds. Driving, light cooking, car, local experience, references required. Excellent pay. 558-7462 evenings.

IN-HOME, part-time childcare sought for newborn. Must be mature, dependable. Experience with infants required. 865-5919.

410 Shared Childcare

BABYSITING caregiver with my 6 month daughter and 2 year son. Lakeshore. Full-time. 835-5850.

SHARE our sitter, in Berkeley home, with our 10 month girl, Wednesday, Thursday, Micky 848-0240.

WOOLLY Mammoth Childcare and Preschool, Berkeley. Learning through play, home-like care in licensed center. #01341058. Full-time and part-time available. Infant, toddler and preschool program, nurturing groups, well-trained, loving and caring staff. 510-548-4779.

411 Childcare - Licensed

DUCK Soup Family Day Care now enrolling. Summer Fall. #010213095. 653-7430.

OVER Rainey Daycare. Loving, lightly structured preschool activities, outings. Credentialed teacher. Deborah, 339-2066. License #01020800.

NINI'S Place Childcare has openings. Ages 18 months to 5 years, part-time/Full-time enrollment. Youth dancing, musical classes, great outdoors. Excellent references, near El Cerrito BART. Oakland 524-2603. #070213295.

FAMILY home daycare. Montclair. Warm atmosphere, large yard, hot meals 2 and over. #010214651. 655-5699.

EL CERRITO Hills Daycare. 18 months-4 years. Experienced, loving, wonderful setting. Indoor/outdoor. Meals. Near Berkeley, Albany 528-2623. #073400151.

LOVING, quality childcare. Small group. Excellent references, cozy home. Mormon Temple area. (510) 25793. Mabel 530-8533.

MONTCLAIR Infant care in my loving home, Monday-Thursday, 9-9 months. References. #010226448. 450-0404.

VERY small group in bright, airy, Glenview home on quiet tree-lined street. Safe, healthy, responsible care, ages over 1 year, CPR first aid certified. 530-9129.

GLENVIEW home, learning activities, fun backyard, meals. Credentialed teacher, reasonable tuition, part-time/Full-time. 531-2323. #13410091.

FLYING Frog Playgroup. A learning, nurturing place, lots of hugs, special "Weekend Grandma" program 2-5 years. License #010216202. North Berkeley. Jennifer Limb 527-4333.

412 Babysitting Offered

OUR excellent babysitter/housekeeper seeks full-time position. Responsible, good cook, sweet, fun, energetic, references. Call 261-7376 (Irma) or 339-3664 Becky, evenings.

BAYSITTER, experienced, in Montclair home, day, night. Affordable. Please call Nadia at 482-9639.

STOP Your Search! Our son started school, his loving, intelligent babysitter is available. CPR, fluent English, call, Chris 257-9517 evenings.

412 Babysitting Offered

BAYSITTER/nanny position. Available now. Light housekeeping, experiences, references, clean driving record. Flexible hours. 528-3259.

413 Home Health Care Offered

The following people would like to be hired as Home Health Care Providers. If you are looking for a job as a Home Health Care Provider, please see Categories 401 and 408.

ABLE CARE INC.

Personal, quality 24 hour in-home care and companionship for the elderly and handicapped in the comfort and security of your own home. Bonded and insured. 510-685-4704.

TENDER loving care in my home for your elderly loved ones. Excellent references. Eva 525-9205.

EXPERIENCED, licensed elderly care provider available for complete in-home health care. Call Nita: 271-0645.

ACARING CONNECTION

Bonded, quality home care includes personal care, housekeeping, companionship. Call Karen, 524-8076.

FINANCIAL

502 Business Opportunities & Services

IS YOUR BUSINESS FOR SALE? Interested in Acquiring North Carolina Manufacturing or Distribution business? With a potential for growth. The Ideal business should require capital, marketing management and a unique product position.

If you are interested in selling all or part of your business, please send a brief business description and product brochure to: Box K, 6208 La Salle Avenue, Oakland, CA 94611.

SUCCESSFUL painting business for sale. Earn between \$3000-\$4000 per month. \$1200. Call Steve 287-5937.

FREE NEW CAR. Also earn \$800 plus per month. Hundreds have. So can you! Free available. NASDAQ listed company. 414-2233.

No experience necessary! \$500 to \$900 weekly/potential processing material/revenue. Own hours. Call 818-583-4200 ext 206 (24 hours).

AREA MILLION

Needs five people who want to make some serious money. For an interview call 415-564-8993.

FOR SALE

601 Antiques & Art

Will pay top dollar for quality furniture, antiques and art. Art. (510) 834-2062.

LITHOGRAPH, Lynn Lupetti, "Song of the Sea". Signed, numbered, and framed. \$1300! Best offer. MZ 47562.

602 Appliances

WASHERS and dryers. Kenmore-Whirlpool. Reconditioned and rebuilt. Guaranteed 90 days. Delivery available. 548-4419 anytime.

VINTAGE GAS STOVE

Wedgewood, O'Keefe, etc. Repaired and sold. 14 years experience. Licensed. 841-8711.

603 Garage & Estate Sales

Garage SALE ADS? See Clip 'n Go on the 1st page of Classified Ads

605 Home Furnishings

15th ANNIVERSARY SPECIAL. Buy 2 or more custom mini-blinds this year and we will clean them free of charge next year. Call Marsh Interiors at 569-7540 for details.

MATTRESS Sets. Twin, \$89. Full, \$109. Queen, \$159. Sealed, \$299. Sofa with loveseat, \$399. Bunkbeds, \$229. Chest-beds, bedroom sets, roll-aways. Simmons, Sealy, Restonic. 444-1990.

SOFA, loveseat, matching chair. Three months old. From condo display. Cost \$1195 sell \$395. 886-8127.

ALAMEDA- 2524 Santa Clara. Second Home! Bedroom sets, Dining sets, Glassware, China. Home furnishings \$23-6642.

WOODEN Shaker queen bed, Sealy posturepedic mattress, \$700 or best offer. 814-0335.

FRENCH Provincial coach cream/ floral pastels \$250; love seat \$150; pool; Queen Anne chair; striped fabric \$150; oval brass/glass coffee table \$150. All beautiful condition. 531-3578.

OFF-white custom love seat/ chair/ ottoman, \$1000 or best offer. Leave message 840-8772.

606 Miscellaneous For Sale

PRESEASON Sale. Cords \$135. Oak, Eucalyptus, Cedar, Pine, Acacia. Free delivery. 632-0453. While they last.

POOL table and shuffleboard. Remodel forces sale. 530-6398. Dan.

MONTCLAIR Swim Club family membership \$350 or best offer. 547-3355.

WEDDING gown, brand new, custom design, beaded, "bogie beads", size 12, Includes veil. \$1950. (510) 208-3131.

The Oakland Hills Swim and Tennis Club membership for sale. Reasonable price. Please call and leave message. 532-7416.

OAKLAND Hills Swim and Tennis Club family membership \$725 or best offer. 430-1137.

NORDIC Trac, pro model Brand new Value \$600. Will take best offer. 339-8813; (415) 971-1441.

607 Miscellaneous Wanted

WANTED- An old toy train Lionel, Marx, American Flyer. Ives. 547-1278.

608 Musical Instruments

HOWARD Baby Grand. About 50 years old. Good condition. \$3000. 526-4877.

1915 UPRIGHT piano, Carlyle. Good condition. Restoring. 2200. 655-6416.

609 Pets - Care & Supplies

NEED HOMS- Dwarf rabbit/ Brown. Friendly, affectionate. Labrador/ Shepherd. Gentle loving. Loves kids. 534-6064.

610 Travel - Tours & Tickets

BAHAMA CRUISE 5 days/ 4 nights. Underbooked! Must sell \$279 for two, limited tickets. Call 1-800-935-9999 ext. 87. Monday-Saturday 6 a.m. to 7 p.m. Pacific Standard Time.

RENTALS

PUBLISHER'S NOTICE
All real estate advertised in this newspaper is subject to Federal Fair Housing Act in 1968 which makes it illegal to advertise "any discrimination based on race, color, religion, sex, national origin, familial composition or marital and physical handicap, or an intention to make such discrimination, or limitation of discrimination."

This newspaper will not knowingly accept any advertising for real estate which is in violation of the laws. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

Provided as a service by Hills Newspapers, Inc. and the Oakland Association of REALTORS on behalf of REALTORS who are signatories on the Voluntary Affirmative Marketing Agreement.

703 Garage & Storage Rentals

\$70 LARGE garage/ Off Lakeshore. For storage only. 731-0567.

704 Housing Wanted

ARTS Educator: Responsible, single, female desires light-filled, extra quiet, 2 bedroom home in woodsy Oakland/ Alameda/ Berkeley area. Fireplace, elevation, vista, visual privacy. 415-207-6018.

PLEASANT professional seeks in-law/ cottage/ apartment; roomy, light-filled, parking, patio/ yard. Montclair, Berkeley Hills, Glenview. 566-7988, 339-2477 Kathy.

To rent by older professional couple and cat! 1-2 bedroom cottage, home, townhouse. Quiet, secluded. Gardening possible. References. 430-1442.

706 Sublets & Short-Term Rentals

ORINDA 3 bedroom, 2 bath furnished home. 1/2 acre, safe, quiet, hot tub, garden, laundry, maid service. Near shops and transportation. Weekly \$1000. Call 425-0482.

707 Vacation Rentals Bed & Breakfast

R-RANCH Lake Berryessa. Horses, camping, cabins, swimming, shore ownership. \$7000. 510-547-7978.

APTS - CONDOS - FLATS FOR RENT

709 Alameda

710 STUDIO APT. RENTALS Alameda

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\$825-\$935 ACROSS from beach, 2 bedrooms, 1 bath. Fireplace, gourmet kitchen

777 Oakland Piedmont & South

\$325 LAKE Merritt. Includes utilities. Renovated rooming house. like European guest house. Quiet Yard 415-661-1955

\$330 Near Lakeshore Hardwoods, fireplace, washer, utilities, greenery! Corner bedroom 11x12 Non-smoking Amicable, Peter 510-465-7421

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\$400 MONTCLAIR Hills Light corner room, laundry, large kitchen, nonsmoking, JFK people 655-9951

\$425/\$575 LOWER Oakmore Hot tub, fireplace, huge yard, living/dining room, off-street parking, laundry. Near transportation, smoking okay 531-5493

\$435 MONTCLAIR plus utilities. Bedroom/bath in large home. Wood floors, laundry 268-3737

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\$475 MONTCLAIR privacy. Safe, spacious, quiet Master bedroom suite (18x14) Private entrance, bathroom. Share laundry, kitchen with family 339-1054

\$475 REDWOOD Heights, 2 bedrooms 18x18, French doors, fireplace 15x15, large closet, \$425. New paint/ carpeting. Includes cleaning/ gardening 530-9233

\$500 2 BEDROOM VICTORIAN FLAT. Modern kitchen, dining/living room, fireplace, deck, utilities included 417-67-2865

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EXECUTIVE office space, 4800 sq. ft. Part or all 2029 University Ave., Downtown Berkeley 511 60/ sq. ft. Parking, kitchen, huge sun deck. Must see Mike 845-0433; evenings 527-7358

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ALBANY office space, Solano. Approximately 500 sq. ft. Second floor, decks and trellis 700 525-3637

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AUTO garage, downtown Berkeley 3,200 sq. ft. below market lease, includes hosts, compressor, air lines, exhaust system, crane, etc. Asking \$20,000, 510-450-1410, Agent

ALBANY, sunny 2 bedroom cottage good work/ living, \$1300. Beautiful garden, hot tub. Non-smoking. 704-9905

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Barry Bruns, 7849 Lakewood Pl., San Ramon, CA 94583.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 3, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4664
The Name of the Business:
J W Ramage, 1007 Oak Hill Rd., Suite G, Lafayette, CA 94549.
Is hereby registered by the following Owner:
Jill Ramage, 1009 Pine Lane, Lafayette, CA 94549.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 7, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4665
The Name of the Business:
The Mortgage Network, 18 Mt. Diablo Circle, San Rafael, CA 94903.
Is hereby registered by the following Owner:
Cal-Pacific Development Corporation, California.
This business is conducted by a Corporation.
Statement was filed with County Clerk of Contra Costa County on August 21, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-5053
The Name of the Business:
Louisiana Territory, 150 S. First St., San Jose, CA 95113.
Is hereby registered by the following Owner:
Vincent C. Guesch, 777 rustic Mt. View, CA 94040.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 23, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4701
The Name of the Business:
Sommer Co., 823 Treheaven Ct., Pleasant Hill, CA 94523.
Is hereby registered by the following Owner:
JoAnn Sommer, 823 Treheaven Ct., Pleasant Hill, CA 94523.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 8, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4926
The Name of the Business:
Power Performance Ent., 351 Ridgecrest Circle, Suisun, CA 94585.
Is hereby registered by the following Owner:
Timothy Kant Power, 351 Ridgecrest Circle, Suisun, CA 94585.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 17, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-5178
The Name of the Business:
Budget Blinds of the Delta, 245 Sunset, Hercules, CA 94547.
Is hereby registered by the following Owners:
Lisa Sorrell Boris, 245 Sunset, Hercules, CA 94547.
David M. Boris, 245 Sunset, Hercules, CA 94547.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on August 28, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-5179
The Name of the Business:
Jani-King, 1208 Beaulieu Drive, Bay Point, CA 94565.
Is hereby registered by the following Owners:
Janet King, 1208 Beaulieu Drive, Bay Point, CA 94565.
Scott King, 1208 Beaulieu Drive, Bay Point, CA 94565.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 28, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4986
The Name of the Business:
Super Service, 3515 Sand Creek Rd., Brentwood, CA 94513.
Is hereby registered by the following Owner:
Zamer Mohammed Khan, 3515 Sand Creek Rd., Brentwood, CA 94513.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 21, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-5079
The Name of the Business:
Meru-O Sushi Restaurant, 7516 Fairmont Ave., El Cerrito, CA 94530.
Is hereby registered by the following Owners:
Katsuharu Okumura, 179 Oak Street #B, San Francisco, CA 94102.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 23, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4908
The Name of the Business:
YAO American Company, 2024 Emery Ave., San Pablo, CA 94606.
Is hereby registered by the following Owners:
Chanchian Chad, 2024 Emery Ave., San Pablo, CA 94606.
Mayo Chen Chad, 2024 Emery Ave., San Pablo, CA 94606.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 17, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4987
The Name of the Business:
Hewes Company, 625 Howard Street, San Francisco, CA 94105.
Is hereby registered by the following Owners:
Friend Friend & Friend, 625 Howard Street, San Francisco, CA 94105.
Eugene Sosnick, 7901 Stoneridge Drive #427, Pleasanton, CA 94568.
Ronald Sosnick, 7901 Stoneridge Drive #427, Pleasanton, CA 94568.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on August 16, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4517
The Name of the Business:
Bates Motor Home Rental Network of San Francisco, 105 Chalk Creek Ct., Martinez, CA 94553.
Is hereby registered by the following Owner:
Pacific 2000 Corporation, Martinez 94553, California.
This business is conducted by a Corporation.
Statement was filed with County Clerk of Contra Costa County on July 31, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-5067
The Name of the Business:
Shopping with Ann Marie, 6819 Del Monte Ave., Richmond, CA 94805.
Is hereby registered by the following Owner:
Ann Marie Saunders, 6819 Del Monte Ave., Richmond, CA 94805.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 23, 1995.
The Journal September 7, 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4584
The Name of the Business:
Westcoast Promotions, 480 San Ramon Valley Blvd., Danville, CA 94526.
Is hereby registered by the following Owner:

Public Notices

authorized to do business in this state, in the event tender other than cash is accepted the Trustee may withhold the issuance of the Trustee's Deed until funds become available to the payee or endorsee as a matter of right. Said sale will be made, but without covenant or warranty, express or implied regarding title, possession or encumbrances, to satisfy the indebtedness secured by said Deed, advances thereunder, with interest as provided therein, and the unpaid principal of the Note secured by said Deed, with interest thereon as provided in said Note, fees, charges and expenses of the trustee and of the trust created by said Deed of Trust. Dated: 9/06/1995
MISSION HILLS MORTGAGE CORPORATION CO REAL ESTATE FORECLOSURE SERVICES AS TRUSTEE, 6101 Ball Road, Suite 308, Cypress, CA 92625 (414) 327-771 By: Elizabeth Barber, Vice President (212) 271-1421/28 1995
The Journal September 14, 21, 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4825
The Name of the Business:
S. L. Hair Designer, Princeton Plaza 3340-I San Pablo Dam Road, San Pablo, CA 94606.
Is registered by the following Owner:
Sueilyn L. Lucas, 300 Clydesdale Rd., Vallejo, CA 94591.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 14, 1995.
The Journal September 14, 21, 28, October 5, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4897
The Name of the Business:
The Zenith Development and Management Co., 5336 Barrett Ave., El Cerrito, CA 94530.
Is registered by the following Owners:
Jerry Zenith, 5336 Barrett Ave., El Cerrito, CA 94530.
Perry Zenith, 5336 Barrett Ave., El Cerrito, CA 94530.
This business is conducted by individuals-Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on August 14, 1995.
The Journal September 14, 21, 28, October 5, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4913
The Name of the Business:
Corporate Interior Services, 1296-H Boulevard West, Walnut Creek, CA 94595.
Is registered by the following Owner:
Jon Mitchell Hendricks, 1547 Lucy Lane, Walnut Creek, CA 94595.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 17, 1995.
The Journal September 14, 21, 28, October 5, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4872
The Name of the Business:
Blake Arts, 2795 Eastgate Ave., Concord, CA 94520.
Is registered by the following Owner:
David Leslake, 2795 Eastgate Ave., Concord, CA 94520.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 15, 1995.
The Journal September 14, 21, 28, October 5, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4906
The Name of the Business:
Biscotti de Bagnasco, 1122 Discovery Way, Concord, CA 94521.
Is registered by the following Owners:
Michelle D. Bagnasco, 1122 Discovery Way, Concord, CA 94521.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 17, 1995.
The Journal September 14, 21, 28, October 5, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4858
The Name of the Business:
Diablo Window Washers, 2382 Alameda Diablo, P.O. Box 228, Diablo, CA 94528.
Is registered by the following Owners:
Rebecca Loe Edgren, 2382 Alameda Diablo, Diablo, CA 94528.
This business is conducted by individuals - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on August 15, 1995.
The Journal September 14, 21, 28, October 5, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-4944
The Name of the Business:
Point Environmental, 261 Washington Court, Richmond, CA 94801.
Is registered by the following Owners:
Mark A. Adams, 261 Washington Court, Richmond, CA 94801.
Janet A. Adams, 261 Washington Court, Richmond, CA 94801.
This business is conducted by individuals - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on August 18, 1995.
The Journal September 14, 21, 28, October 5, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-5056
The Name of the Business:
Microtine Music, 731 Miner Rd., Orinda, CA 94563.
Is registered by the following Owner:
Sandy Pearson Levy, 731 Miner Rd., Orinda, CA 94563.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 23, 1995.
The Journal September 14, 21, 28, October 5, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-5340
The Name of the Business:
AMI, 5346 Zebra Ave., Richmond, CA 94805.
Is registered by the following Owner:
Dr. Stephen Wall, 5346 Zebra Ave., Richmond, CA 94805.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on September 6, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-5006
The Name of the Business:
Life Health Services, 2650 Jones Rd. #7, Walnut Creek, CA 94596.
Is registered by the following Owner:
Jeffrey A. Bell, 2650 Jones Rd. #7, Walnut Creek, CA 94596.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 21, 1995.
The Journal September 14, 21, 28, October 5, 1995.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-5340
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This business is conducted by an individual.
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AMI, 5346 Zebra Ave., Richmond, CA 94805.
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AMI, 5346 Zebra Ave., Richmond, CA 94805.
Is registered by the following Owner:
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This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on September 6, 1995.
The Journal September 21, 28, October 5, 12,

Public Notices

CA 94595.
Amara Druckmiller, 20 Via Calados, Orinda, CA 94563.
Sheryl Goldberg, 6 Tracy Court, Moraga, CA 94556.
Connie Horvath, 316 Pickering Place, Walnut Creek, CA 94598.
Debra Long, 391 Crest Ave., Walnut Creek, CA 94595.
Victoria Maki, 4100 Barrett Ave., Richmond, CA 94805.
Thid McHugh, 20 Via Calados, Orinda, CA 94563.
William Pigeon, 73 Brockwood Rd., #2, Orinda, CA 94563.
Laurie A. Ridner, 149 Wayne Ave., Alamo, CA 94507.
Kathy Tobin, 312 Dursley Drive, Pinole, CA 94664.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on August 31, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5247.
The Name of the Business:
The SULLI, 20 Via Calados, Orinda, CA 94563.
This business is registered by the following Owners:
Amara Druckmiller, 20 Via Calados, Orinda, CA 94563.
Susan D. North, 30771 Foxchase Dr., Salisbury, MD 21801.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on August 31, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-4968.
The Name of the Business:
LJ Angel's Daycare, 111 Villa Drive, San Pablo, CA 94606.
This business is registered by the following Owner:
Donna E. Weaver, 111 Villa Drive, San Pablo, CA 94606.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 21, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5043.
The Name of the Business:
Cathy's Designs, 14 Cindy Place, Brentwood, CA 94513.
This business is registered by the following Owner:
Cathy Decker, 14 Cindy Place, Brentwood, CA 94513.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 22, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5156.
The Name of the Business:
Precision Lawn Service, 5749 Central Ave., El Cerrito, CA 94530.
This business is registered by the following Owner:
Michael James Anderson, 5749 Central Ave., El Cerrito, CA 94530.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 28, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5197.
The Name of the Business:
d'Marie Building, 110 Jefferson St., Bay Point, CA 94565.
This business is registered by the following Owners:
Donna Marie Haro, 110 Jefferson St., Bay Point, CA 94565.
Blaise Celestino Haro, 110 Jefferson St., Bay Point, CA 94565.
This business is conducted by a Co-Partnership.
Statement was filed with County Clerk of Contra Costa County on August 30, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5253.
The Name of the Business:
Breaks On Brakes, 2241 Monument Blvd., "E", Concord, CA 94520.
This business is registered by the following Owners:
Mark A. Mattingly, 2050 Ricardo Dr., Concord, CA 94520.
Lois J. Mattingly, 22 Surf View Dr., Bay Point, CA 94520.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on September 1, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5358.
The Name of the Business:
1. Auto Pro Vehicle Inspection Service, 2. Vehicle Inspection Service, 1517 Elm St., El Cerrito, CA 94530.
This business is registered by the following Owner:
Daniel P. Bruno, 1517 Elm St., El Cerrito, CA 94530.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on September 1, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5333.
The Name of the Business:
ACA Global Company, 1031 Alta Mesa Drive, Moraga, CA 94556-2013.
This business is registered by the following Owners:
Alberto C. Asuncion, 1031 Alta Mesa Dr., Moraga, CA 94556-2013.
Melinda G. Asuncion, 1031 Alta Mesa Dr., Moraga, CA 94556-2013.
This business is conducted by an individual - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on September 6, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5122.
The Name of the Business:
H & P Tapestry Workshops, 2550 Todd Ave., Concord, CA 94520-3015.
This business is registered by the following Owner:
Jose Luis Escobar, 2550 Todd Ave., Concord, CA 94520.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 28, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5272.
The Name of the Business:
Soul Warmers, 4480 Treat Blvd., Concord, CA 94521.
This business is registered by the following Owners:
Cynthia J. Hreplach, 1524 Matheson Rd. #18, Concord, CA 94521.
Julio Castaneda, 4396 North Spoonwood Ct., Concord, CA 94521.
This business is conducted by a Joint Venture.
Statement was filed with County Clerk of Contra Costa County on September 1, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5204.
The Name of the Business:
Things N Such, 1885 Lynwood Dr., Concord, CA 94519.
This business is registered by the following Owners:
Scott Fryer, 1885 Lynwood Dr., Concord, CA 94519.
Karen Fryer, 1885 Lynwood Dr., Concord, CA 94519.
This business is conducted by individuals - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on August 30, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5280.
The Name of the Business:
Building Automation Designs, 3494 Camino Tasajera, Suite 402, Danville, CA 94506.

Public Notices

This business is registered by the following Owner:
Robert M. Hatzek, 405 Eagle Valley Way, Danville, CA 94506.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on September 2, 1995.
The Journal September 21, 28, October 5, 12, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5162.
The Name of the Business:
Easy Go Enterprises, 420 F Canyon Woods Pl., San Ramon, CA 94583.
This business is registered by the following Owner:
Lane B. Mitchell, 420 F Canyon Woods Pl., San Ramon, CA 94583.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on August 29, 1995.
The Journal September 28, October 5, 12, 19, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5319.
The Name of the Business:
Nothing Ventured Nothing Gained Investment Club, 21 Viejo Vista, Walnut Creek, CA 94596.
This business is registered by the following Owners:
Darce Gray-Verdila, 21 Viejo Vista, Walnut Creek, CA 94596.
Vicki Wynn, 2321 Cabello Ranchero, Diablo, CA 94528.
Joan Lucero, 1718 Rockspring Pl., Walnut Creek, CA 94596.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on August 29, 1995.
The Journal September 28, October 5, 12, 19, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5354.
The Name of the Business:
Citadel Real Estate Brokerage, 3132 Henderson Dr., Richmond, CA 94806.
This business is registered by the following Owners:
Warren H. Astorga, 3132 Henderson Dr., Richmond, CA 94806.
C. Augustin, 227 Oriole Ct., Hercules, CA 94547.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on September 6, 1995.
The Journal September 28, October 5, 12, 19, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5184.
The Name of the Business:
Thumbrall Corporate Services, 1781 Amador Ave., #B, Concord, CA 94521.
This business is registered by the following Owners:
Rodger Arthur Eva, 1240 Monument Blvd., #12, Concord, CA 94520.
Marlene Widmann, 1240 Monument Blvd., #12, Concord, CA 94520.
This business is conducted by a Co-Partnership.
Statement was filed with County Clerk of Contra Costa County on August 29, 1995.
The Journal September 28, October 5, 12, 19, 1995.

CITY OF ALBANY
PUBLIC HEARING NOTICE

Cable Television Service
Monday, October 2, 1995, 8 p.m.
City Hall Council Chambers
1000 San Pablo Ave.
Albany, CA 94706
Pursuant to City Ordinance 89-07, Section 6-5.7, the City of Albany will conduct an open meeting on cable service in the City. The purpose of the meeting is to review the performance and quality of service of the cable system, review technical programming and legislative cable television service issues. Representatives for Century Communications of Northern California, Inc., the non-exclusive provider of cable television service in Albany, will be present. Subscribers may submit for consideration comments or complaints during the meeting, either orally or in writing.
The Journal September 28, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5385.
The Name of the Business:
1. The Houston Partnership 2. El Portal Rent-A-Car, 2697 - A El Portal Dr., San Pablo, CA 94606.
Are hereby registered by the following Owners:
Richard A. Houston, 2218 Mandarin Way, Antioch, CA 94509.
Robert A. Houston, 590 N.E. Golden Harbor Dr., Boca Raton, FL 33432.
Patricia S. Houston, 8205 Santa Monica, #1-428, Los Angeles, CA 90046.
This business is conducted by a Limited Partnership.
Statement was filed with County Clerk of Contra Costa County on September 7, 1995.
The Journal September 28, October 5, 12, 19, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5269.
The Name of the Business:
RPC Auto, 1969 Third St., #2, Concord, CA 94520.
Is hereby registered by the following Owner:
Thomas Makris, 1547 Palos Verdes, #159, Walnut Creek, CA 94596.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on September 1, 1995.
The Journal September 28, October 5, 12, 19, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5612.
The Name of the Business:
California Mechanical, 3033 Deseret Dr., Richmond, CA 94803.
Is hereby registered by the following Owner:
Paul V. Tracy, 3033 Deseret Dr., Richmond, CA 94803.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on September 20, 1995.
The Journal September 28, October 5, 12, 19, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5270.
The Name of the Business:
BALNELS - Global Commercial Channels, 4840 Pineview Way, Antioch, CA 94509.
Is hereby registered by the following Owner:
Kengor Chew, 4840 Pineview Way, Antioch, CA 94509.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on September 1, 1995.
The Journal September 28, October 5, 12, 19, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5265.
The Name of the Business:
1) S.O.S. 2) Secretariat Overflow Services, 2050 Ricardo Drive, Concord, CA 94519.
Are hereby registered by the following Owner:
Vicki Michelle Arnold, 2050 Ricardo Drive, Concord, CA 94519.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on September 14, 1995.
The Journal September 28, October 5, 12, 19, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5510.
The Name of the Business:
En Lite Productions, 1501 Darlene Dr., Concord, CA 94520.
This business is registered by the following Owners:
Martie Kennedy, 1501 Darlene Dr., Concord, CA 94520.
Michael A. Kennedy, 1501 Darlene Dr., Concord, CA 94520.
This business is conducted by individuals - Husband and Wife.
Statement was filed with County Clerk of Contra Costa County on September 14, 1995.
The Journal September 28, October 5, 12, 19, 1995.

FICTITIOUS BUSINESS NAME STATEMENT

File No. 95-5699.
The Name of the Business:
The Perfect Arrangement, 440 North Civic Drive #405, Walnut Creek, CA 94596.
This business is registered by the following Owners:
Holly Elena Sneddon, 440 N. Civic Drive #405, Walnut Creek, CA 94596.
Kathleen Mary Martins, 450 N. Civic Drive #106, Walnut Creek, CA 94596.
This business is conducted by Co-Partners.
Statement was filed with County Clerk of Contra Costa County on September 14, 1995.

Candidate kicks off campaign for 11th assembly district

Tom Torlakson held an official kick-off yesterday for his campaign for State Assembly in the 11th District, which includes Richmond and El Cerrito.

"I have been an unofficial candidate for State Assembly," Torlakson said. "Now, I'll be making it official."

Torlakson formally announced his candidacy at Newhall Commu-

nity Park in Concord, which is the regular after-school practice location for youth soccer and cross country.

"The residents joining me on are the real backbone of my campaign," Torlakson added. "They are teachers, small business owners, firemen, homemakers, police officers, retired senior citizens, steelworkers, crafts people, sheriff deputies

and Sierra Club members. Many of my supporters are people who I have helped solve real problems.

"I think sometimes government has lost sight of its purpose, which is to help people," Torlakson stated. "Making more laws at our State Capitol doesn't automatically mean we're putting people first."

"I will be officially beginning my campaign (by) talking about my

thoughts on our State

Torlakson concluded. Torlakson is currently of the Contra Costa County Supervisors, a former City Council member, history and science teacher, country coach. He resides with his wife, Diana, and daughters, Tiffany, 16, and 9.

Principals

Continued from front page
throughout the curriculum, school events and activities at all age levels.)

She plans particularly to work for the development of a "child centered thinking/meaning curriculum focusing on process rather than rote learning." While continuing and enhancing the school's educational approach, McClaskey is also "very interested in the plant itself." She hopes to work toward better maintenance of the entire campus, and the refurbishing of the school's theatre in particular, since she understands it is one of the oldest buildings in the city.

Right now, she says, she's investigating the possibilities for such refurbishing work.

"I believe we can have fun at school while maintaining the dignity of the site," she said.

Lindalee Ausejo is the new principal at Kensington Elementary School. Frank Jennings has taken a position as principal of an elementary school in Kuwait; his wife, Jennifer, is teaching a third grade class there.

For the last 10 years, Ausejo has served as principal at two Richmond schools: five years at

Woodrow Wilson most recently, five years at Peres before that.

Raised in the Walnut Creek area, she went through the Lafayette school system and graduated from Alcalanes High School. Ausejo attended Diablo Valley College, San Francisco State, Cal State Hayward, UC-Berkeley and the University of San Francisco, earning three credentials, two master's degrees, and a doctorate. Before becoming a principal, she taught for several years in the district.

Ausejo brings positive experiences from her most recent position.

"At Woodrow Wilson, we had a very strong computer program and the best physical education program in the district," she said, crediting the latter to teacher Debbie Donahue. "All the kids, from K through 6 got to go through both programs."

"I've always believed that how the body and mind are tuned in to each other is very important. Once you have a good balance, you can achieve anything. I believe that exercise influences how we live from day to day, we become revitalized, we stay awake longer..."

Parents and staff at Woodrow Wilson, she said, were "in touch with what needed to be done for kids so they won't turn out to be couch potatoes." The sports programs also helped the kids in their social skills, she added.

Ausejo has found the programs at Kensington Elementary to be "absolutely superb."

"I don't want to change anything but to add on," she says. Among new plans at the school are a Spanish language program for all primary children and an extension of the art curriculum into Art Reflections, a statewide program which "brings out the best in kids" in a wide variety of artistic areas, from poetry to photography.

"I want to concentrate this year on continuing with the programs already in place and working on the school plant and its environment," said Ausejo. "There are so many things to be improved and maintained as far as the buildings

structure and grounds concerned." She adds, "I love to be out on the playground, smelling all the wild trees."

Ausejo also wants more positive relationships between Kensington and the district. I think that's and will help us get accomplished."

Ausejo sees herself as a mentor, one who likes to help to work and play together. She lives in El Cerrito, minutes from school.

"I feel very good about she said. "I was caught when I was transferred. I have any idea. But I'm full."

Safety

Continued from front page
all the agencies together."

The city of Richmond, for example, is not a co-sponsor but always participates in several ways. This year, for example, the Richmond Hazardous Materials Vehicle will be available for members of the community to examine.

The Red Cross participates by bringing its most updated ambulance for everyone to see.

Kids enjoy checking out the safety vehicles; they also receive fire hats and meet Sparky the Fire Dog, McGruff the Crime Dog and

Smokey the Bear.

Other events include dog demonstrations, CPR information, safety videos, movies, a Jaws of Life demonstration, quake safety information, opportunity to record fingerprints through the program.

The event is free and sponsored by the Albany, Kensington Fire Department, with the El Cerrito Fire Association.

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his own House That Merlot Built.

"When people first come in, they ask to try the Merlot," Coyne says in his halting fashion. "I tell them we have three or four. They look at them and say, 'What's the difference?'"

It's the loaded question Coyne waits to hear. He calmly explains that the contrasts in his Merlots — from Rosenblum's Russian River vineyard, to the one from El Dorado County, to the Livermore entry, and finally to the one with a California appellation — are differentiated by their geographical points of origin, climate and soil.

The Sonoma Merlot, for instance, can be described as being "herbal", while the Sierra foothills' wine is marked by its plummy-cherry flavors.

"It's important that I become known for producing a lot of good red wines," he says without hyperbole.

He wants the Merlots to emerge as his signature and cites Rosenblum, with its program of six or seven Zinfandels, as his influence.

Coyne, a former chemical engineer, says he enjoys his emergence from the cellar to the tasting room where his profile has become more visible.

"I'm not a gregarious, outgoing person," he explains to me after I characterize him as being shy. "But I do like to talk to the customers. It's real important for building your business, especially in a small winery atmosphere."

Coyne, who had been making wine at home since 1968, rented space at Rosenblum in '89 for his own wines. On his own now, his production is more than 2,000 cases a year, with a capacity and goal in the new facility of 4,000-cases.

Coyne says his clientele will find him, the "winery principal" most days at Belvedere.

"What I find in most wineries, if you hire a person for the tasting room, (the employee) sounds too much like a sales pitch," he says. The word "hired", however, comes out as "hard" in his still-evident western Pennsylvania accent.

"Whereas, if you're talking to

the person who makes the wine, there's no script," he continues. "It's just comin' right out of my head ... They certainly don't get that at the larger wineries."

In the next couple of years, the Thomas Coyne Winery may be making Syrah, Petite Sirah, Cabernet Franc, and Pinot Blanc from its own grapes. But even that vineyard will be subsidized.

Walter Detjens, his landlord and one of the largest grape growers in the Livermore Valley, is experimenting with small lots of the aforementioned varieties from a vineyard adjacent to the Coyne property.

So, the next time you wander into the Thomas Coyne Winery, sample some of Coyne's wines, particularly the Merlots.



Anniversary celebrated

Bill and Doris Chambers, long-time Albany residents, recently celebrated their 40th wedding anniversary at a dinner/dance at the Albany Community Center. About 100 guests attended the party, which was hosted by Stephen, Barbara and Nicole Chambers, Danny, Cathleen, Hannah and Marirose Tashjian, and John and Maureen Honeycutt. While the Chambers' three children attended Albany Schools, they were active in P.T.A. and other civic organizations. Doris is a past president of Vista School P.T.A. as well as an Honorary Life Member of P.T.A. Bill served as a City of Albany Planning and Zoning Commissioner for 10 years and both were City Chairmen for March of Dimes and volunteers for many other local organizations. Bill is employed by The Oliver Company in Berkeley, and Doris is employed by Jerome Blank Realty in Albany, and they have lived in Albany most of their married life.

Snapp

Continued from page 12

So one day, when I found myself alone with him, I decided it was now or never. I knew, I just knew, that this was the last time I'd ever see him. So I went for it. I remember exactly what we said to each other; the words are engraved on my heart.

"Dad," I said, "did you ever wonder about your own father?" (His father had died when he was a baby.)

"Nope!" he said, closing off that opening.

But I wasn't deterred. "Well, I've been wondering about you, Dad. And I've been doing some checking. And Dad, you're cool!"

"Not any more," he replied sadly. It was the first indication that he knew how sick he was.

"Well, Dad," I continued, "I just wanted you to know that somebody has been paying attention. And I think I understand better what you wanted for me. You wanted me to repeat your accomplishments and avoid your mistakes. I'll try to do it."

"Don't worry about me," he said, "I'll be all right." But he clearly wouldn't.

"Well," I said, "I just wanted you to know that I'll be all right, too. Please don't worry about me."

Then I kissed him and left for the airport.

Two hours later, as I walked in my front door back in Berkeley,

the phone rang. Dad was dead.

That was 20 years ago. And since then not a single day has gone by that I haven't thought of him. Every time something new pops up on my horizon, whether it be Nelson Mandela or Madonna, I always ask myself, "I wonder what Dad would think of that?"

A few years after his death, my sister and I went back to Buffalo to look for our long-lost relatives. And we found them.

They turned out to be extremely nice people, and we've gotten quite close over the last few years. It's too bad Dad cut himself off from the pleasure of their company out of guilt. If he'd gone back, he'd have found out that as far as they were concerned, there was nothing to apologize for.

As I said, my relationship with Dad is better than ever. What a shame we couldn't have done it while he was still alive.

Goodbye, Dad.

Martin M. Snapp, Sr.
1909-1975

Rest In Peace.

Martin Snapp's column appears every Thursday in The Journal. Phone Martin at 273-9543; write him c/o Hills Newspapers, 5707 Redwood Rd., Oakland 94619; or E-mail him at Snapp@BMUG.org or CATMAN666@AOL.com

Police

Continued from page 2

• At about 10 p.m. on Sept. 20 three boys, an 18-year-old from Albany and two Richmond boys ages 17 and 18, were seen vandalizing Cornell School. They were stopped and identified by the witness who called the Albany police. They were all three cited at the school.

• At about 11 p.m. on Sept. 20 a 34-year-old woman from Vacaville pointed a revolver at a 23-year-old Albany man and a couple from Richmond after a verbal argument about driving habits. She then followed the three in her car and continued to threaten them with her handgun. When she finally left the three they followed

her and observed her parking at a bar on the 900 block of San Pablo Avenue. They notified Albany police who contacted the woman, confiscated her handgun and towed her car.

• On Sept. 21 vandals used a rock to scratch the paint on 11 new vehicles parked in the empty lot on the 1300 block of Brighton Avenue. There were no witnesses.

• On the evening of Sept. 21 an employee of the Safeway Store on Solano Avenue observed a Richmond man hide items in his clothing and leave the store without paying for them. He was detained by security and released to Albany police. A check revealed he had prior convictions for petty theft

and was arrested.

• On the afternoon of Sept. 21 thieves stole a Motiv brand mountain bike that was locked to a bike rack at Albany High School. There were no witnesses.

• Between 7 p.m. on Sept. 22 and 10 a.m. on Sept. 23 thieves stole a 1986 Chevy Celebrity parked on the 500 block of Pierce Street. There were no witnesses.

• During the week of Sept. 18 Albany officers fingerprinted six people at their request, towed five cars, responded to eight false alarms, attended to three lost or deceased animals, assisted five people who were locked out of their house or car and responded to three reports of barking dogs.

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Multimedia
Notes

Say the secret word

Odor in The Court, Take 286: So, you tune in KPXX Radio (or TV) expecting to hear/see the closing arguments in the O.J. Simpson trial. Does anyone really believe it'll go smoothly? That there won't be hours and hours of "heated discussions" in Judge Lance Ito's chambers with the attorneys arguing over the ground rules? Hey, I hope I'm wrong.

Comedy writer **Argus Hamilton**: "Richard Dreyfus attended the trial recently, researching lawyers to prepare for his next film. It seems like every time Dreyfus' career needs a boost, he does another shark movie."

And calling that mobster informant (Tony "The Animal") in last week to testify for the defense, says KGO Radio's **Ronn Owens**, may not have been at all what it appeared. Owens: "I suspect he wasn't brought in at all to undermine Det. Vanatter's testimony. He was brought in so the jury could hear that he'd been dating Nicole Simpson's sister, to undermine HER testimony. That's just the kind of thing you'd expect from **Johnny Cochran**."

I suspect we're all getting more than a little tired of this dismal show, but how can you NOT check out what Cochran will pull out of his bag of tricks next? **Bill Maher**, on his new HBO special (it airs again tonight at midnight), says he's tired of hearing people say they won't watch or listen to the trial: "It's a little like people who say they don't masturbate. I tell them 'I believe you, but you're missing something great.'" Well, maybe not **THAT** great.

David Letterman says O.J.'s getting so impatient for the trial to end, "he's even offered to give Judge Ito the murder weapon if

it'll speed things up." **Jay Leno:** "The tabloids say O.J. expects to be acquitted and that after the trial he's planning to run away to Mexico — just like before the trial."

MULTIMEDIA NOTES:

Smart move, The Trib's **Dave Burgin** deciding to carry the Unabomber's manifesto, which might be subtitled, "In Defense of Luddism." How come we haven't seen the Luddites (the anti-technology types who ran around smashing machinery in 19th-century England) mentioned more often in stories about this wacko? Isn't the Unabomber the best-known Luddite of our times? ... Ah, the magic of **Mike Tyson** promoter **Don King**: So what's it going to be in YOUR house the night of Nov. 4 to kick off sweeps: Watch the TV premiere of *Forrest Gump* on HBO, or Tyson fight **Buster Mathis** live on Fox? HBO had scheduled "Gump" to run against a Tyson fight that was to be on cable rival Showtime ...

Letterman's show will return to L.A. that week to kick off sweeps, Nov. 6-10. It has to be better than Dave's so-so London excursion ... By the way, Channel 5's **Marcia Brandwynne**, who's over in France now *en vacances* for another week, is a sharp-eyed observer of show biz. She says she's a Letterman fan, "But I've noticed lately he's been losing it." Yeah, yeah, Marcia. I've been hearing for years that Letterman's "losing it," and he hasn't. "He's not being true to himself, he's doing sthick he wouldn't normally do, like sticking out his tongue for no reason," explained the Channel 5 noon anchor. Since that conversation and in deference to Brandwynne's TV insight, I've been watching Letterman differently and more carefully. I really haven't seen it happen. Not yet, anyway.

CyberPal: If she doesn't have her own World Wide Web page or internet Newsgroup fan club yet, she will soon: "Dweebs" "normal person" **Farrah Foke**. If you saw the clever new series' premiere last week, you'll know why ... Speaking of cybermatters, you may have seen newspaper stories recently about AOL

■ New York Times Magazine Puzzle

AS TIME GOES BY

BY ERNIE FURTADO / EDITED BY WILL SHORTZ

ACROSS	54	Get the message	107	Fathers	15	Access Davis
1 Caribbean resort	55	Judge Lance	109	Hieroglyphic representation	16	Gold check
6 Mine, in Marseille	56	Racing's Luyendyk	110	Govt. investigators	18	Turns one's hair gray
10 Ballerina Spessivetsva	57	"... ready ———!"	114	Small pocket	19	Ships, in poet
14 Sir abroad	58	Hawaiian hardwood	115	Premiere of 10/1/75	22	French-Belgian river
17 Cobbler's supply	60	Scorecard division	119	Palindromic lady	23	Island south of Livorno
18 Copycats	64	Vino center	120	Them, with "the,"	28	Compass heading
19 Official language of China	65	Hit protest song of 1970	121	Photographer Arbus	30	Bag carrier
20 Stag goers	68	When Solomon Grundy married	122	Contradict	31	"Service ——— smile"
21 Spiffy, as clothes	71	"Call Me Irresponsible" songwriter	123	Electrical unit	33	Joan of art
24 Some M.I.T. grads	72	——— Rooter	124	"Make do" amount	34	Billie Jo ("67 song)
25 Straight	73	"The Volcano Lover" novelist	125	Tolkien tree giants	35	Ho or S, in Mon code
26 Rio seven	74	Plentiful	126	Be in control	36	Fever
27 Hibernated	76	Pile up		DOWN	37	—— club
28 Grandma	78	By	1	Alliance: Abbr.	42	Draining
29 Venue for figure skaters	80	Journal end	2	Womanizer	44	Brainy bunch
30 Not a happy time	81	Conk	3	Forelimb part	45	Stock, in cookery
35 Early TV sex symbol	84	Radio transmission, briefly	4	Storytelling occasions	46	John who plays Gomez
38 "—— tu" (Verdi aria)	87	Gene Wilder flick	5	Simile center	48	"Vingt ans apres" figure
39 On both sides of	91	Suffix with witch or hatch	6	Polygon perpendiculars	49	"... I'll tell ——— lies"
40 Gave the once-over	92	Julio Iglesias hit	8	First word of Montana's motto	50	Rule
41 Pitcher's target	94	Tarlatan skirt	9	Creeds	51	Retreats
43 Wizenad	95	Shoulder of a lock bolt	10	Productions	53	Hint
44 Future corp. exec, maybe	96	Come before	11	Potential troublemaker	58	Kind of end
47 One full of grace	99	—— Paul's	12	Ob—— (medical specialist)	59	Barley beard
52 No gentlemen, they	100	German native			61	Muckraker Tarbell
	101	Assistant of a sort			62	"... to ——— fe"
	104	Detective's discovery			63	Kind of cab
	106	Sub in a tub			65	Hold forth
			13	Summer mo.	66	Hit out of the park
			14	Leading		

hackers breaking into CEO Steve Case's account, among many others. I'm one of the victims, and it took me two weeks of getting this mess straightened out. I logged onto AOL one night to host my chat room, and was informed I was already logged on. No, I wasn't. At first, AOL was anything but helpful, but things have returned to normal. But since this, I've been hearing AOL horror stories from friends. This seems to be what happens when a company's marketing and sales departments (like PC maker Packard Bell's) are two years ahead of its customer-support staff. I finally found a helpful account person at AOL in Virginia, and considering that I get a free account for working as AOL's TV Critic (AOL keyword:

Critic's Choice), it was in the online service's interest as well as mine to help me out. Never caught the hackers, though. And if you're an AOL member, follow Case's advice and change your password monthly. I had two fraudulent hacker names listed on my account.

DOS Kapital: Finally, yes, I know it's rough working in the fast-food industry. My first job in high school was spray-painting the grill marks on the burgers at Burger King. Still, a source at Intel (who works as little as humanly possible and can usually be found at her terminal, networked with co-workers and playing Descant) forwards this list of Zany Ways to Phone in a Pizza

Order from the Internet. They're too good not to pass along:

1. If using a touch-tone phone, press random numbers while ordering. Ask the person taking the order to please stop doing that.
2. Ask for a "steamed pizza."
3. Tell them to double-check that your pizza is, in fact, "dead."
4. Play a sitar in the background.
5. Amuse the order-taker with little-known, fascinating facts about country-music stars.
6. Belch directly into the mouthpiece, then scold, "Bad dog!"
7. Order your pizza "shaken, not stirred."
8. Ask if you get to keep the pizza box. When they say yes,

heave a sigh of relief.
"Thank God."

9. Ask if the pizza is organically grown. (Note: Berkeley readers only)

10. Start the conversation saying: "My call to (join) ... Take 1 ... and ... AC ... More of these new

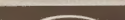
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